

#### **ASX RELEASE**

21 August 2024

#### **CODAN FY24 RESULTS**

#### **FY24 HIGHLIGHTS:**

- Strong Group financial performance:
  - Group revenue of \$550.5 million, up 21% versus prior corresponding period ("pcp");
  - Earnings before interest and tax of \$113.9 million, up 29% versus pcp;
     and
  - Net profit after tax of \$81.3 million, up 24% versus pcp.
- Strong Communications performance continues:
  - Communications revenue of \$326.9 million, up 19% versus pcp, segment profit of \$80.5 million, up 19% versus pcp; and
  - Expanding communications orderbook of \$197 million, up 21% versus 30 June 2023.
- Strong metal detection performance:
  - revenue of \$219.9 million up 25% versus pcp, segment profit \$77.9 million, up 37% versus pcp; and
  - o All divisions growing versus pcp.
- Net debt of \$75.4 million as at 30 June 2024, having funded \$37.2 million for acquisitions and \$36.3 million of dividends paid during the year.
- Earnings per share of 45.0 cents, up 24% versus pcp.
- Annual dividend of 22.5 cents, fully franked (interim dividend 10.5 cents, final 12.0 cents) versus 18.5 cents in FY23.
- Results briefing to be held at 11:00am AEST Thursday 22 August 2024 (<u>Click here to register</u>).

Codan Limited ("ASX:CDA", "Codan", "Group" or "the Company"), the Australian-based technology company, today announced its full year results for the period ended 30 June 2024 ("FY24").

#### Commenting on the results, Chief Executive, Alf lanniello, said:

"Codan has delivered a strong FY24 result, with Group revenues up 21%, EBIT up 29% and NPAT up 24%. It is pleasing to see the business deliver sustainable growth across the last three consecutive halves. Our primary focus remains on strengthening the business to achieve sustainable, profitable growth for the future, reinforcing a stronger Codan.



Our Communications segment remains core to our future growth and continues to perform strongly, with revenues up 19% versus pcp. Communications continues to strengthen its position in the market as a solutions provider, with the orderbook growing 21% to \$197 million versus 30 June 2023. The Zetron UK and Wave Central businesses acquired during the reporting period are performing well with integration activities now complete. Our strategy remains to continue to invest in the Communications segment to drive revenue growth, enhance predictability and capitalise on opportunities in large addressable growth markets.

Our metal detection business also delivered a strong FY24, with each of Minelab's divisions delivering increased revenues, collectively up 25% versus FY23. Our strategy remains to invest in metal detection technologies and distribution channels, to drive revenue growth and enhance financial returns."

|  | FY24       |            |            | FY23       |
|--|------------|------------|------------|------------|
|  | \$m        | % of sales | \$m        | % of sales |
| Revenue  |            |            |            |            |
| Communications   | 326.9      | 59%        | 274.5      | 60%        |
| Metal Detection  | 219.9      | 40%        | 176.1      | 39%        |
| Other  | 3.7        | 1%         | 5.9        | 1%         |
| Total revenue  | 550.5      | 100%       | 456.5      | 100%       |
| Business performance   |            |            |            |            |
| EBITDA   | 147.0      | 27%        | 116.8      | 26%        |
| EBIT   | 113.9      | 21%        | 88.0       | 19%        |
| Interest   | (9.4)      |            | (5.3)      |            |
| Net profit before tax  | 104.5      | 19%        | 82.6       | 18%        |
| Taxation   | (23.2)     |            | (17.1)     |            |
| Underlying Net profit after tax  | 81.3       | 15%        | 65.5       | 14%        |
| Non-recurring income/(expenses) after tax*: Recognition/(derecognition) of tax losses previously not |            |            |            |            |
| booked   | -          |            | 2.2        |            |
| Net profit after tax   | 81.3       |            | 67.7       |            |
| Underlying earnings per share, basic   | 45.0 cents |            | 36.3 cents |            |
| Statutory earnings per share, basic  | 45.0 cents |            | 37.5 cents |            |
| Ordinary dividend per share  | 22.5 cents |            | 18.5 cents |            |

<sup>\*</sup>Non-recurring income/(expenses) are considered to be outside of normal business activities of the group and for comparability reasons have been separately identified. Underlying profit is a non-IFRS measure used by management of the Company to assess the operating performance of the business. The non-IFRS measures have not been subject to audit.

At a Group level year-on-year revenue grew 21%. This result reflects strong organic growth, further supplemented by the businesses acquired throughout the year.

Expenses increased during the year, primarily due to acquisitions, higher variable remuneration linked to improved financial performance and integration costs. Additionally, ongoing investment was directed towards strengthening Codan's people, processes and systems that are required to deliver the Group's future strategic growth initiatives. During the year, the Group's integration and acquisition related expenses were approximately \$2 million.

All profitability metrics increased versus FY23, with EBIT and NPAT up 29% and 24% respectively. Pleasingly, the business delivered organic EBIT growth of \$22 million, up 24%.



#### **Net Debt and Balance Sheet**

Net debt increased \$23.7 million during the year to \$75.4 million as at 30 June 2024. This is after paying \$37.2 million cash consideration for acquisitions, investing \$40.0 million into product development as well as funding \$36.3 million of dividends paid during the year.

During FY24, the Group increased its existing bank facility to \$170 million (from \$140 million), with additional capacity available of \$150 million subject to bank approval. These facilities provide the Company with the financial flexibility to support future inorganic growth opportunities. Specifically, Codan continues to seek acquisition opportunities which enhance the quality of the Group's revenues. The primary focus remains on key Communications growth markets that will provide Codan with increased future earnings visibility.

# **Communications (Tactical & Zetron)**

Codan Communications designs and manufactures mission-critical communication solutions for global military, public safety and commercial applications. These solutions allow customers to save lives, enhance security and productivity, and support peacekeeping activities worldwide.

Codan Communications revenues increased 19% to \$326.9 million versus FY23, primarily attributed to Zetron's strong organic performance, bolstered by the acquisition of two high-quality businesses during the period (Zetron UK and Wave Central). Collectively, these acquisitions contributed revenues of \$31 million and the businesses remain on track to achieving their year two investment objectives.

Pleasingly, organic revenue growth from the Communications segment exceeded the target 10 to 15% range, after normalising for revenues from the large Communications project delivered in FY23 (approximately \$20 million).

Communications segment profit grew 19% and totaled \$80.5 million, which reflects a 25% segment profit margin.

During the year, Communications continued to invest in strengthening business development and engineering teams to deliver on strategic growth initiatives. While this has temporarily impacted Communications' operating leverage momentum, it positively positions the business to deliver future growth. The Company remains committed to achieving additional operating leverage, targeting a 30% segment profit margin in the Communications segment over the next two to three years.

Tactical Communications delivered a solid result with strong growth in the unmanned systems and broadcast markets, which more than offset the softness in HF due to geopolitical factors in Africa. Some notable wins include a \$8.5 million European-funded unmanned military program, a \$7.1 million South Korean military MESH communications contract and several contract awards in Broadcast for live event news coverage, college and professional sports. Tactical continues to benefit from its leading MESH radio technology, which demonstrates exceptional performance in harsh and contested environments. Specifically, the business excels in providing compact, lightweight and efficient solutions, optimizing size, weight and power for a diverse set of customers. Following Codan's acquisition of Wave Central in December 2023, the business integrated well and delivered results in line with expectations during the first 7 months of ownership. Near-term, the focus for Tactical Communications is to



successfully complete the development of our radio waveform and to be accepted into longerterm defence-related communications programs in North America.

Zetron outperformed expectations during the year as the business continues to deliver revenue growth from its expanded footprint. Zetron's growth continues to be driven by customers seeking to benefit from the integrated and complete command and control solution which is offered across the public safety, utilities and transport markets. Some notable wins include a \$10.0 million contract with one of the largest utilities providers in the Midwest region of the US, a \$3.5 million upgrade with Kitsap County, a \$2.0 million Queensland Rail project upgrade, the renewal of a London Underground recurring services contract as well as multiple awards in Iowa, North Carolina, Arizona, Missouri, West Virginia and New Jersey. Zetron continues to invest in the next generation of products and solutions, which will also be able to serve the growing NG911 public safety market.

During the year, Zetron successfully completed the integration of Zetron UK, with the business exceeding our year one acquisition expectations. With the business now successfully integrated, Zetron has shifted its focus towards executing its FY25 growth plans, consistent with the previously announced investment objective.

Communications' orderbook grew to \$197 million as at 30 June 2024 (+21% versus 30 June 2023). Pleasingly, this increase has been achieved in both the newly acquired and existing businesses.

In summary, Communications remains well-positioned for growth, having successfully integrated newly acquired businesses in conjunction with investment in strengthening business development and engineering teams. This continues to enhance Codan's Communications market position and will deliver future growth opportunities. With approximately \$120 million of FY25 revenues secured in orderbook and a strong pipeline of opportunities, Communications continues to target organic revenue growth in the 10 to 15% range.

# **Metal Detection (Minelab)**

Minelab is the world leader in the handheld metal detection industry for the recreational, gold prospecting, demining and military markets. Over the past 30 years Minelab has led the category in innovation and has driven metal detection performance to new levels of technological excellence.

Minelab's revenue of \$220 million for FY24 reflects a 25% increase versus FY23, all achieved organically. As a result of enhanced operating leverage, Minelab's segment profit margin increased to 35% during the year, versus 32% in the prior year.

During FY24, rest of world performance benefited from full year revenues driven by the release of the Manticore, Equinox 700|900 and X-Terra Pro products, alongside an expansion of retail channel points of distribution across North America and Europe. While sales softened in specific regions, such as Australia, the business remains focused on sales growth via expansion of storefronts with leading retailers, along with enhancing market position using platforms such as Amazon and Minelab eCommerce channels. These efforts are expected to support further growth into FY25 and beyond. Therefore, Minelab maintains its target of achieving high single-digit revenue growth for our rest of world revenues.



Minelab Africa delivered an improved FY24 result, with revenues of approximately \$70 million, increasing half on half as well as versus FY23. Despite the Sudan region of Northeast Africa still being largely disrupted, it was pleasing to observe an improvement in revenues in West Africa which have generally returned to pre-covid levels. Additionally, as supply chains have normalized, Minelab has successfully reduced inventory holdings by approximately \$15 million over the course of FY24.

Countermine continues to generate strong performance, following the delivery of several Government contracts to support humanitarian demining efforts in Ukraine. Countermine's established relationships with global NGOs supporting this effort is underpinned by its proven track record of detector performance.

As the market leader in hand-held metal detectors, Minelab continues to invest in new product technologies along with maintaining a significant focus on distribution channel expansion. Collectively, these efforts position Minelab well for future growth.

#### **Outlook**

When considering the outlook for FY25:

- Communications continues to target organic revenue growth in a 10 to 15% range;
- Minelab continues to target rest of world revenue growth at high-single digits; and
- Codan is seeking acquisition opportunities which enhance the quality of the Group's revenues, focussing on its Communications segment.

Codan will continue to deliver on its strategic growth plan, with investment into developing next generation products and solutions, expanding into new geographic markets, strengthening global distribution channels and enhancing operational leverage as revenues grow. These efforts aim to position Codan strongly for sustained growth in FY25 and beyond, and ensuring Codan is well positioned to capitalise on emerging opportunities.

The Board will provide a further business update at the Annual General Meeting on 23 October 2024.

#### **FY24 Results Briefing**

A briefing with Managing Director, Alf Ianniello, at 11:00am (Australian Eastern Standard Time), Thursday 22 August 2024. This briefing will be available via the following link - 2024 Full Year Results Briefing.

On behalf of the Board

Michael Barton Company Secretary



This announcement was authorised by the Board of Directors.

Codan is a technology company that develops robust technology solutions to solve customers' communications, safety, security and productivity problems in some of the harshest environments around the world.

# FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

Alf Ianniello Managing Director & CEO Codan Limited (08) 8305 0392 Michael Barton Company Secretary & CFO Codan Limited (08) 8305 0392

# **Codan Limited**

# Appendix 4E Preliminary Final Report under ASX Listing Rule 4.3A

# For the year ended 30 June 2024

| ABN            | Previous corresponding period |
|----------------|-------------------------------|
| 77 007 590 605 | 30 June 2023                  |

| Results for announcement to the mark                              | Results for announcement to the market |      |            |                            |  |  |
|---|--|------|------------|----------------------------|--|--|
| Revenue from ordinary activities                                  | Increased                              | 21%  | to         | 550,459                    |  |  |
| Profit after tax  | Increased                              | 20%  | to         | 81,298                     |  |  |
| Underlying profit after tax                                       | Increased                              | 24%  | to         | 81,298                     |  |  |
| Profit from ordinary activities after tax attributable to members | Increased                              | 20%  | to         | 81,387                     |  |  |
| Net profit for the period attributable to members                 | Increased                              | 20%  | to         | 81,387                     |  |  |
| Dividends   | Amount per security                    |      |            | ount per security at % tax |  |  |
| Current Period:<br>Final ordinary dividend proposed               | 12.0 cents                             |      | 12         | .0 cents                   |  |  |
| Current Period:<br>Interim ordinary dividend paid                 | 10.5 cents                             |      | 10.5 cents |                            |  |  |
| Year end 30 June 2023:<br>Final dividend paid                     | 9.5 cents                              |      | 9.         | 5 cents                    |  |  |
| Record date for determining entitlements to dividends:            | 4 September                            | 2024 |            |                            |  |  |

Brief explanation of any figures disclosed above which is necessary to enable the figures to be understood:

The 30 June 2024 Financial Report and the Market Announcement dated 21 August 2024 form part of and should be read in conjunction with this Preliminary Final Report (Appendix 4E).

Underlying profit is a non-IFRS measure used by management of the Company to assess the operating performance of the business. The non-IFRS measures have not been subject to audit or review.

This report is based on financial statements that have been audited. The audit report is included in the 30 June 2024 Financial Report.

# Codan Limited and its Controlled Entities ABN 77 007 590 605

Financial Report 30 June 2024

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#### **DIRECTORS' REPORT**

#### Codan Limited and its Controlled Entities

The directors present their report together with the financial statements of the group comprising Codan Limited ("the Company") and its subsidiaries for the financial year ended 30 June 2024 and the auditor's report thereon.

#### **DIRECTORS**

The directors of the Company at any time during or since the end of the financial year are:

# Name and Qualifications

#### **Experience**

**Graeme Barclay**MAICD, F Fin, CA,
MA (Hons)

Chair

Independent Non-Executive Director

Chair of
Remuneration and
Nomination
Committee

Graeme is a former CEO and Chartered Accountant with more than 35 years' experience in professional services, investment banking, broadcast infrastructure and telecommunications.

Over the past 20 years Graeme has held Executive Chairman or Group CEO roles at BAI Communications, Transit Wireless LLC (New York), Nextgen Networks, Metronode data centres and Axicom group (formerly Crown Castle Australia), and for 8 years during this period was also an executive director in Macquarie Group's infrastructure team. In these roles, Graeme was responsible for all aspects of strategy, M&A, sales and business development, contract delivery and operations, as well as implementing the appropriate capital structure and raising equity and third-party debt for these businesses in Australia, UK, Hong Kong, Singapore, Canada, USA and New Zealand.

Over the past 20 years in these businesses, Graeme led and completed more than 20 acquisition and divestment transactions including the sale of Nextgen Networks to Vocus for \$820 million in 2016 and the sale of Metronode to Equinix for \$1.04 billion in 2018. In his role as Chairman of Uniti Group Limited (ASX: UWL), he led the company from a market capitalisation of \$30 million at IPO in February 2019 to the successful divestment via a Scheme of Arrangement to a consortium of investors led by HRL Morrison and Brookfield Asset Management at an enterprise value of \$3.8 billion in August 2022.

Included in his prior board appointments are: Arqiva Limited (institutionally owned UK telecommunications infrastructure group), Chairman of the main board and of the Audit and Risk committee for Nextgen group (Ontario Teachers' Pension Plan majority owned fibre network and data centre owner), NED and member of the Audit and Risk Committee of Axicom Group (institutionally owned mobile tower operator), and Chairman of Uniti Group Limited (ASX:UWL) (fibre to the premise network owner).

Graeme was appointed to the Codan board in 2015 and became Chairman in February 2023.

Graeme holds an honours economics degree, is a Chartered Accountant, a fellow of FINSIA and a member of AICD.

#### **DIRECTORS (CONTINUED)**

#### Alf lanniello

Wharton GCP, GradCertMgmt, BEng(Electronics)

Managing Director and Chief Executive Officer

Alf lanniello joined Codan as Chief Executive Officer and Managing Director in January 2022.

Having held numerous global executive leadership roles in his career – spanning three decades – Alf has considerable expertise across packaging, defence and automotive industries.

Prior to joining Codan, Alf was Chief Executive Officer of Detmold Group for 14 years. Throughout this tenure, Alf identified growth opportunities and opened new markets and product lines to position the Australian family-owned and operated business as a global leader in the provision of sustainable packaging products.

In a highly competitive market, Alf was responsible for significant expansion in Detmold's profitability and development, and under his stewardship, Alf successfully positioned Detmold as an employer of choice, given his focus on fostering positive culture, developing individuals and promoting teamwork.

After earning a Bachelor of Engineering (Electronic Engineering) in 1994, Alf began his career as a Design and Production Engineer with British Aerospace Australia.

He then spent 7 years with Schefenacker Vision Systems, as a Customer Engineer and Branch Manager in the USA, before moving to the organisation's Australian division in 2000 as Project Manager. In 2007, Alf was appointed Schefenacker's Australian Managing Director.

Known for his ability to leverage innovation and organisational capabilities, Alf has managed major facilities across Australia, China, Vietnam, Philippines, India, Singapore, Dubai, Indonesia, US, UK, Germany and South Africa.

Alf attended the Wharton Business School Global CEO Program at the University of Pennsylvania in 2012. He also holds a Graduate Certificate in Management and Bachelor of Engineering (Electronic Engineering) from the University of South Australia and graduate of the Australian Institute of Company Directors.

# **Kathy Gramp** BA (Acc), FCA, FAICD*Life*

Independent Non-Executive Director

Chair of Audit and Risk Committee

Kathy was appointed to the board of Codan in November 2015. She has had a long and distinguished executive career and over 25 years of board experience across a diverse range of complex organisations and industry sectors. She has significant experience as Chair of Audit & Risk Committees.

Prior to joining Codan, Kathy was CFO of Austereo Ltd. She joined Austereo in 1989 and retired in June 2011. In that time the company grew from 2 radio stations to the largest commercial radio network in Australia, and the leader in Digital and Online Media. Leadership roles and responsibilities included business planning & re-engineering, debt & equity raising, acquisitions & integration, capital investment, major IT projects, corporate governance, risk management, financial management, tax & accounting, change management and investor & key stakeholder relations. Further experience was gained through exposure to international markets such as Greece, UK, USA, South Africa, Argentina, Malaysia, and New Zealand.

Kathy was a Director of Uniti Group Limited (ASX:UWL), Chair of the Audit & Risk Committee and member of the Nomination & Remuneration Committee until August 2022. Uniti, a diversified provider of telecommunication services, listed in February 2019 and through acquisition and organic growth, increased its enterprise value from around \$30 million at the time of listing to \$3.8 billion in August 2022 when the business was sold to a consortium of financial investors. She was a Director of QANTM IP Limited (ASX: QIP), appointed 11 May 2022 and also served as Chair of the Audit and Risk Committee until August 2024. QANTM is the owner of a group of leading intellectual property and trademark services businesses operating in Australia, New Zealand, Singapore, and Malaysia.

Kathy holds a BA Accounting, is a Chartered Accountant and a Life Fellow of the Australian Institute of Company Directors and is a member of Chief Executive Women.

#### Sarah Adam-Gedge

BBus (Acc), CA, GAICD, Member IoD (NZ)

Independent Non-Executive Director Sarah was appointed to the Board in February 2023. She has expertise in digital and technology businesses with an executive background that includes 12 years at IBM Global Business Services, and 8 years as CEO of Avanade Australia, Publicis Sapient Australia and Wipro Limited Australia and New Zealand.

Sarah has extensive international experience as a result of leadership roles in global information technology companies, and significant experience driving growth initiatives, working with customers and in different markets. Prior to joining IBM, Sarah was a Consulting Managing Partner at PWC, and Audit and Business Consulting Partner at Arthur Andersen.

She is a Director of Austal Limited (ASX: ASB) where she serves as Deputy Chair, Bravura Solutions Ltd (ASX:BVS) and Emeco Holdings Ltd (ASX: EHL). She is also on the board of private companies including Kinetic IT Pty Ltd and Cricket Australia.

Sarah is a Chartered Accountant, a graduate of the Australian Institute of Company Directors, and currently mentors for the Minerva Network and CAANZ.

# Heith Mackay-Cruise

BA (Econ), FAICD

Independent Non-Executive Director Heith was appointed to the Board in March 2023 and has been involved in the media, education and technology sectors over the past 25 years. Heith is currently the non-executive Chair of Southern Cross Media Group Limited (ASX:SXL) and is also a non-executive National Director of the Australian Institute of Company Directors.

Heith is a previous non-executive Chair of Straker (ASX:STG), LiteracyPlanet, hipages Group (ASX:HPG) and the Vision Australia Foundation as well as a previous non-executive Director of LifeHealthcare and Bailador Technology Investments (ASX:BTI). In Heith's prior executive career, he was the founding CEO of Sterling Early Education, the Global CEO and Managing Director of Study Group, and CEO for PBL Media New Zealand. Heith also held senior executive positions with Australian Consolidated Press and worked in sales and marketing roles for PepsiCo around Australia.

Heith is a mentor with Kilfinan Australia, a Fellow of the Australian Institute of Company Directors and has a Bachelor of Economics degree from the University of New England.

#### **COMPANY SECRETARY**

#### Mr Michael Barton BA (Acc), FCA

Michael joined Codan in May 2004 as Group Finance Manager after a 14-year career with KPMG in their assurance division. He was appointed Company Secretary in May 2008 and in September 2009, Michael was promoted to the position of Chief Financial Officer and Company Secretary. Michael leads a team responsible for managing Codan's financial operations as well as legal and commercial matters, investor relations, information technology and business systems. He holds a Bachelor of Arts in Accountancy from the University of South Australia and is a fellow of Chartered Accountants Australia and New Zealand.

#### Mr Daniel Widera LLB/LP, Harvard PLD

Daniel joined Codan in March 2013 as Senior Legal Counsel after spending the previous 8 years of his career as a corporate lawyer, both in private practice and in-house. He was appointed General Counsel and Joint Company Secretary of Codan in September 2022. Daniel leads a team responsible for Codan's global legal and compliance function, as well as managing the group ESG program. He holds a Bachelor of Laws and Legal Practice from Flinders University and completed the Program for Leadership Development at Harvard Business School in 2023.

#### **DIRECTORS' MEETINGS**

The number of directors' meetings (including meetings of committees of directors) and number of meetings attended by each of the directors of the Company during the financial year are set out below:

|                    |    | ard<br>tings | Audit and Risk Committee meetings |   | Remuneration and<br>Nomination Committee<br>meetings |   |
|--------------------|----|--------------|-----------------------------------|---|--|---|
| Director           | Α  | В            | Α                                 | В | Α  | В |
| Mr A Ianniello     | 15 | 15           |                                   |   |  |   |
| Mr G R C Barclay   | 15 | 15           | 6                                 | 6 | 4  | 4 |
| Ms K J Gramp       | 15 | 15           | 6                                 | 6 | 4  | 4 |
| Ms S Adam-Gedge    | 15 | 15           | 6                                 | 6 |  |   |
| Mr H Mackay-Cruise | 15 | 15           |                                   |   | 4  | 4 |

A – Number of meetings attended
 B – Number of meetings held during the time the director held office during the year

#### **REMUNERATION REPORT – AUDITED**

#### **Key messages from Chair of Remuneration and Nomination Committee**

Dear Shareholders,

I am pleased to present the Codan Group remuneration report for FY24. During FY23 I became Chair of the Remuneration and Nomination Committee (RNC) and, as reported in last year's remuneration report, we took the opportunity to review the remuneration strategy and framework as it had operated in prior years and to make changes for FY24 and onwards.

#### **FY24 Remuneration Framework**

As part of designing the revised remuneration strategy and framework to apply from FY24, we engaged with key stakeholders and external independent advisors in order to better understand how Codan should attract, retain and motivate the high calibre executive leaders and team members we require to execute on our strategy and to deliver superior returns for our shareholders.

The organisational structure of the Codan group has evolved considerably over recent years, so we believed that FY24 was a year to evolve the incentive remuneration structure for our Executive KMP. The remuneration report sets out the details of these changes. The most significant changes that were implemented in FY24 are as follows:

- STI for Executive KMP was no longer based on a single Group EBIT metric. Instead, it was based on a scorecard approach including targets for revenue growth, profitability and free cash flow, order book growth and delivery against sustainability and safety targets;
- These performance metrics were tailored for each Executive KMP to reflect the specific areas of their responsibility, weighted to those metrics that an Executive has the greatest ability to influence;
- For each of the STI performance metrics, the Board set a minimum performance threshold (below which no STI applies for that metric), an on-target performance level (which reflected the FY24 annual plan approved by the Board) and a stretch target that is typically greater than 110% of the on-target performance level:
- A cap of a maximum of 100% of fixed remuneration applies to all STI payments to Executive KMP (previously no cap applied);
- LTI continues to be based on EPS growth, but with amendments made to how the base line is set. We increased the target range considerably to require compound annual growth of between 8% at threshold, 10.5% at target and 13% at maximum (from between 2% and 8%) with a 67% weighting. We introduced a Relative Total Shareholder Return performance measure in FY24, with a 33% weighting, that requires performance above the 50th percentile at threshold 62.5 percentile at target and above the 75th percentile at maximum, compared to peer group performance; and
- We reviewed the incentive structure for the CEO and made a number of important changes to apply for three financial years FY24 to FY26, with the intent to better align the CEO's target and maximum incentives with the interests of shareholders.

The changes to the FY24 remuneration framework and to the CEO's remuneration are more fully set out at in the 'FY24 Remuneration Structure Changes and Outcomes' section of the remuneration report.

These changes provided our Executive KMP with the ability to influence the outcome of their STI performance more directly, with performance metrics that reflect the key value drivers for Codan and most importantly, in combination with the changes to the LTI structure and metrics, better aligns reward outcomes for Executive KMP with our shareholders. Our intent remains to ensure we have a reward structure that will incentivise and motivate Executive KMP to deliver sustainably superior returns for our shareholders into the future. During FY25 we will continue to consider further changes to the way our Executive KMP are incentivised to remain employed by Codan and motivated to deliver even greater returns to shareholders.

# **FY24 Remuneration Structure and Outcomes**

As reported in last year's remuneration report the fixed salary of our CEO has been fixed until FY26 (other than changes to statutory payments) and other Executive KMP had their fixed remuneration reviewed during the year with increases made in line with relevant market conditions.

#### Key messages from Chair of Remuneration and Nomination Committee (continued)

A significantly improved financial performance was achieved in FY24 versus FY23 with revenues increasing by 21% to \$551 million, EBIT increasing by 29% to \$114 million, and NPAT increasing 24% to \$81 million. This improved financial performance has flowed through to the variable remuneration outcomes of our Executive KMP in FY24.

The FY24 STI plan was based on a scorecard approach that set targets for revenue growth, profitability and free cash flow, order book growth, and delivery against sustainability and safety targets. With all segments of our business delivering improved financial performance in FY24 it is pleasing to report that each Executive KMP has been awarded STI payments for FY24. This follows the FY23 year where no STI payments were awarded to Executive KMP.

The FY24 LTI plan is an equity rights plan that has two performance measures, measured over a three-year period FY24 to FY26. Firstly, EPS growth, which requires compound annual growth over the three-year measurement period of between 8% at threshold and 13% at maximum, with a 67% weighting. Secondly, a Relative Total Shareholder Return performance measure, with a 33% weighting, that requires performance above the 50th percentile at threshold and above the 75th percentile at maximum, compared to peer group performance, over the three-year measurement period. FY24 is the first year of the measurement period for the FY24 LTI plan so the final outcome will be dependent on performance in FY25 and FY26, but it is worth noting that in FY24 EPS growth of 24% was achieved and Codan's share price increased from \$8.03 to \$12.03.

Prior to FY24, the LTI plan was based on a single metric of EPS growth. During FY24, the FY22 LTI plan performance rights have fully vested for Executive KMP following the end of the three-year performance period on 30 June 2024 as the aggregate EPS achieved over the performance period was 136.9 cents which is above the 133.7 cents required to achieve 100% vesting of performance rights into shares.

#### Graeme Barclay

Chair, Remuneration and Nomination Committee

#### **Key Management Personnel**

This report has been prepared in accordance with section 300A of the Corporations Act 2001 (Cth)(Act) and Accounting Standards. It outlines our remuneration strategy for the financial year ended 30 June 2024 and gives detailed information on the remuneration arrangements of Key Management Personnel (KMP). KMP are those who have authority and responsibility for planning, directing, and controlling the Group's activities, either directly or indirectly.

The table below shows the KMP covered by the FY24 Remuneration Report.

| Name                    | Position   | Term                    | Country of Residence |
|-------------------------|--|-------------------------|----------------------|
| Non-Executive Directors |  |                         |                      |
| Current                 |  |                         |                      |
| Graeme Barclay          | Chair  | Full Year               | Australia            |
| Sarah Adam-Gedge        | Non-Executive Director                             | Full Year               | Australia            |
| Kathy Gramp             | Non-Executive Director                             | Full Year               | Australia            |
| Heith Mackay-Cruise     | Non-Executive Director                             | Full Year               | Australia            |
| Executive KMP           |  |                         |                      |
| Current                 |  |                         |                      |
| Alf lanniello           | Chief Executive Officer and Managing Director      | Full Year               | Australia            |
| Michael Barton          | Chief Financial Officer and Company Secretary      | Full Year               | Australia            |
| Peter Charlesworth      | Executive General Manager, Minelab                 | Until 30 September 2023 | Australia            |
| Ben Harvey              | Executive General Manager, Minelab                 | From 1 October 2023     | USA                  |
| Scott French            | Executive General Manager, Zetron                  | Full Year               | USA                  |
| Paul Sangster           | Executive General Manager, Tactical Communications | Full Year               | USA                  |

#### **Executive Remuneration Structure**

Codan's remuneration framework for Executive KMP is in place to support our strategy and drive sustainable outperformance. Our remuneration framework must be globally competitive to attract, motivate, retain, and mobilise our top talent across our businesses. This has become increasingly important as each of Codan's businesses continue to grow, both organically and through acquisition, in countries outside of Australia.

Remuneration packages are competitively set to attract and retain appropriately experienced and qualified executives and include a mix of fixed remuneration and performance-based remuneration. Shareholder alignment is created through the performance-based incentives provided to executives, including equity-based remuneration.

Fixed remuneration is reviewed annually and gives our Executive KMP a competitive fixed salary and related benefits. Fixed salary levels reflect the executive's experience, capability, performance and potential and is set in relation to market conditions and relevant benchmarks. Executive KMP are eligible for certain benefits in line with our policies in each jurisdiction that we operate. Typically, these include retirement contributions (such as statutory superannuation) and basic insurances (such as disability, life and medical) where it is local market practice for employees in those countries. We may also provide benefits to support the global mobilisation of our executive talent.

Our Executive KMP remuneration framework has two variable components, being a short-term incentive plan (STI) and a long-term incentive plan (LTI).

The STI plan focusses the executive team on delivering the financial and strategic priorities relevant to the financial year. The plan motivates Executive KMP to achieve financial and operational targets and rewards them for outperformance.

The LTI plan is equity based and rewards Executive KMP for creating long term shareholder value by delivering long term earnings growth and share price performance above peers.

The Remuneration and Nomination Committee reports to the Codan Board and has responsibility for the structure of remuneration paid to KMP, can reference trends in comparative companies both locally and internationally and may obtain independent advice on the appropriateness of remuneration packages and incentive structures.

In FY24 the Committee engaged the services of Ernst & Young to provide advice on the executive remuneration structure and remuneration related public disclosure. No recommendations in relation to the remuneration of KMP were provided to the Committee or Board.

#### **FY24 Executive KMP Remuneration Changes and Outcomes**

During FY23, a new Chair was appointed to the Board and to the Remuneration and Nomination Committee and the Board underwent a renewal process. These changes led to a review of the Executive KMP remuneration framework and metrics to provide further alignment with shareholders' interests. The Board considered it appropriate to redesign the executive remuneration framework for both STI and LTI to apply in FY24 and beyond to better support the future growth of the Company, better align reward outcomes for the CEO and other Executive KMP to shareholder outcomes, while retaining the core philosophy and principles outlined above.

#### **CEO Remuneration**

In conjunction with the changes set out below that have been made to the Executive KMP STI and LTI framework and metrics, the Board considered it important to address the relatively low incentive package available to the CEO, and the particularly low percentage of long-term equity-based incentive remuneration. Acknowledging that the lower incentive package is partially offset by relatively higher fixed remuneration and a cash (as opposed to equity based) STI that was negotiated when Mr Ianniello was recruited to the CEO role in January 2022, the Board nonetheless wanted to implement changes to the CEO remuneration package to create better alignment with shareholders. Essentially through a combination of fixing fixed remuneration until FY26 (other than changes to statutory payments), setting higher vesting performance requirements to achieve remuneration incentives at target and maximum for LTI and increasing in the value of equity-based incentives, particularly at maximum.

The STI available in FY24 has been reduced to 25% at target performance and 50% at maximum, with at least 50% of STI to be paid in equity, and 50% in either cash or equity at the CEO's election.

Noting the higher EPS growth targets that apply for the FY24 LTI plan and the introduction of a Relative Total Shareholder Return metric, the LTI available has been increased to 50% at threshold performance and 75% at maximum for FY24, all equity-based, with target at the mid-point of 62.5%. The at maximum percentage increases to 100% from FY25 onwards.

#### FY24 Executive KMP Remuneration Changes and Outcomes (continued)

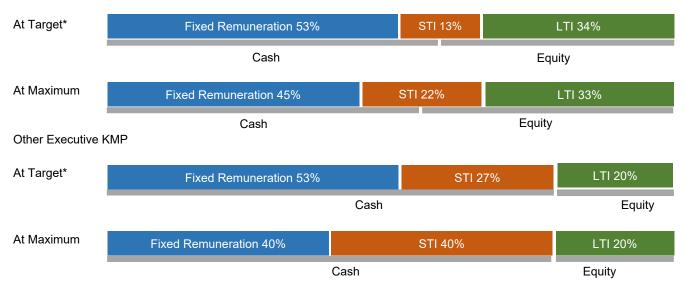
The chart below sets out the percentage of at-risk remuneration and percentage of equity-based remuneration for FY24.

#### **Summary of KMP Remuneration Structure for FY24**

Executive KMP remuneration for FY24 at Codan is:

- Performance based
  - The remuneration for the CEO is 47% performance related at target and 55% performance related at maximum;
  - The remuneration for other Executive KMP is 47% performance related pay at target and 60% performance related at maximum.
- · and is equity focussed
  - o at target 41% of the CEO's total remuneration is paid in equity, at maximum 44% of the CEO's total remuneration is paid in equity;
  - at target 20% of other Executive KMP's total remuneration is paid in equity, at maximum 20% of other Executive KMP is paid in equity.
- and multi-year focussed
  - LTI performance is measured over a three-year period;
  - Shares issued under the LTI scheme are subject to a further two-year holding lock for Australian based Executive KMP:
  - 10% good leaver holding provisions in place for all Executive KMP.

#### CEO



<sup>\*</sup> While there has been no change from last year's report to the entry point and maximum levels of the FY24 LTI plan, or to the performance requirements of the FY24 LTI plan, the above tables have been updated to reflect a Target performance for the LTI that is now defined to be the midpoint between the Threshold (entry) and Maximum levels. These same tables in last year's report used the entry level of the FY24 LTI plan as Target.

#### Fixed Remuneration Review

The annual review of fixed remuneration for Executive KMP was performed and certain changes were implemented with effect from 1 January 2024. As noted previously the CEO's fixed remuneration was not increased during the year and this was also the case for non-executive Director's fees.

An external benchmark process that was approved by the Remuneration and Nomination Committee was completed during FY24 for all Executive KMP. The Chief Financial Officer had an increase to fixed remuneration of 7.5%, reflecting a need to adjust compared to market benchmarks. The United States based executives that lead our Communications businesses had an increase to their fixed remuneration of 3.5% which was in line with market conditions. Given our executive that leads our Minelab business was appointed to the role during FY24 there was no further changes to his remuneration during FY24.

#### FY24 Executive KMP Remuneration Changes and Outcomes (continued)

#### FY24 Short Term Incentive

The STI structure is focussed on those aspects of the Company's performance in the FY24 annual plan within the control of the Executive KMP that will impact the value of the Company, being growth in revenues, profitability, operating free cash flow, order book (where applicable) and the achievement of sustainability and safety targets. The key changes to the STI structure for FY24 versus the prior year are as follows:

- STI is a percentage of each Executive KMP's fixed pay rather than a percentage of an EBIT profit pool (FY23 and prior);
- A scorecard has been determined for each Executive KMP with STI objectives set based on the financial and non-financial performance of the business or group that the executive can directly influence;
- A Codan Group EBIT metric (a higher weighting will apply to CEO and CFO) is included in each KMP's STI scorecard;
- STI for each Executive KMP is capped at a maximum of 100% of fixed pay, (FY23 and prior STI's were uncapped).

The framework for the FY24 STI plan is as follows:

| Feature                         | Description  |  |                         |                        |  |  |
|---------------------------------|--|--|-------------------------|------------------------|--|--|
| Purpose:                        | Motivate and reward Executive KMP for contributing to the delivery of annual business performance.   |  |                         |                        |  |  |
| Value:                          | <u>Target</u>  |  | <u>Maximum</u>          |                        |  |  |
|                                 | CEO  | 25% of fixed pay   | CEO                     | 50% of fixed pay       |  |  |
|                                 | Other Executive KMP  | 50% of fixed pay   | Other Executive KMP     | 100% of fixed pay      |  |  |
|                                 | The CEO has lower STI alignment with shareholde  | and higher LTI than other<br>ers.                              | Executive KMP to provid | e for better long-term |  |  |
| Eligibility:                    | All Executive KMP are eligible to participate in the STI plan. To be eligible for a payment executives must be employed at the time of the STI payment. The Board will exercise discretion when paying an STI to any Executive KMP who has been a "good leaver" during the year, with any payments likely to be made on a pro-rata basis.  |  |                         |                        |  |  |
| Delivery:                       | STI's are paid in cash, other than 50% of any STI for the CEO which will be paid in equity. The CEO has the option to have more than 50% of any STI paid in equity. For FY24 Executive KMP have the option to elect to have up to 50% of cash STI paid in equity on the same terms as the CEO. Shares issued to Executive KMP under the STI plan are restricted, with 90% restricted for a period of 1 year from issue date and 10% restricted until 12 months after the cessation of employment with the Company. The number of shares issued under the STI plan are calculated using the same share price that is used under the LTI plan. This is as approved by shareholders at the Annual General Meeting. The share price used was \$7.59. |  |                         |                        |  |  |
| Performance period:             | 1 year   |  |                         |                        |  |  |
| Setting performance objectives: | At the start of the financial year a scorecard of objectives is determined by the Board. For FY24 this was done as set out below. At the end of the year the Board will undertake a rigorous assessment of actual performance against each of the metrics. The Board has the discretion to increase or decrease the STI allocated to any Executive KMP considering their individual performance, approach to business risks and adherence to Codan values.   |  |                         |                        |  |  |
|                                 |  | ninst STI targets is disclosed<br>ective year) are not disclos |                         | ū                      |  |  |

#### FY24 Executive KMP Remuneration Changes and Outcomes (continued)

| Feature  | Description  |   |   |  |  |
|--|--|---|---|--|--|
| Performance objectives:  | <u>Measure</u>   | Rationale   |   | <u>Measurement</u>   |  |
| ,  | Revenue  | Financial metric focussed on growth   |   | Revenue  |  |
|  | Profitability  |   | etric that measures the e of the business     | Group EBIT<br>Segment profit                                       |  |
|  | Cash flow  | Financial m   | etric focussed on cash                        | Operating and investing cashflows                                  |  |
|  | Order book   |   | etric that provides a lead future performance | Contracted orders received from customers                          |  |
|  | Sustainability and Safety  | Codan is committed to providing a safe work environment and operating in a sustainable manner |   | Measures include performance against agreed operational objectives |  |
| Individual<br>Performance<br>Objectives:                       | Each Executive KMP agreed an individual scorecard of performance objectives at the start of FY24 against which their performance will be assessed. Individual performance objectives are selected from the above list, tailored to the specific responsibilities of the role. The weighting of financial performance objectives (which includes growth in revenue, profitability, cash flow and order book) for each Executive KMP was at least 80% of their STI for FY24. |   |   |  |  |
| Threshold, Target<br>and Maximum<br>Performance<br>Objectives: | For each of the financial performance level).  | % and 90% o   | f target levels), an on-targe                 | et performance level   |  |
| Percentage of STI  | Performance against STI object   | <u>ctives</u>   | Percentage of STI Paid                        |  |  |
| depends on Actual Performance                                  | Less than Threshold  |   | 0%  |  |  |
|  | Equal to Threshold   |   | 50%   |  |  |
|  | More than Threshold, less that   | n Target  | Pro-rated vesting from 5                      | 50% to 100%  |  |
|  | Target   |   | 100%  |  |  |
|  | More than Target, less than M  | aximum  | Pro-rated vesting from 1                      | 100% to 200%   |  |
|  | Maximum  |   | 200%  |  |  |
|  | The above percentages are ca   | _   |   | which is 25% of fixed pay for                                      |  |

# FY24 Short Term Incentive Targets and Outcomes

Codan has achieved strong financial performance in FY24. Revenues increased from \$457 million to \$551 million (growth of 21%), EBIT increased 29% to \$114 million and Net Profit after Tax increased from \$66 million to \$81 million (growth of 24%). Strong growth was achieved by both our Communications and Metal Detection businesses. A leading indicator of growth is the customer order book for our Communications business which increased from \$163 million to \$197 million (growth of 21%). Operationally, we have continued to progress our ESG initiatives and have provided a safe workplace for our staff. Our cash generation did not meet our targets and remains a key focus for our Executive KMP going forward. Overall, the STI outcome for our KMP is aligned with Codan's financial and operational outcomes. This is a pleasing result after FY23 when no STI's were paid to KMP. The CEO has elected to take 100% of his FY24 STI in equity.

#### FY24 Executive KMP Remuneration Changes and Outcomes (continued)

The FY24 STI performance measures for our KMP are disclosed below:

| CEO & CFO                                       | Weighting | Target                            | Actual Result                | Performance | STI Outcome |
|---|-----------|-----------------------------------|------------------------------|-------------|-------------|
| Group EBIT                                      | 60%       | \$102 million                     | \$108 million                | <b>~</b>    | 134%        |
| Cash Generation                                 | 25%       | \$73 million                      | \$51 million                 | ×           | 0%          |
| Environmental, Social,<br>Governance and Safety | 15%       | Safety metrics and ESG objectives | All metrics<br>were achieved | <b>~</b>    | 100%        |
|   | 100%      | -                                 |                              |             | 96%         |

Group EBIT is measured after the impact of finance charges on lease liabilities and before FY24 acquisitions and their related integration costs. The improved financial performance across all Codan's businesses resulted in this profitability measure increasing from \$87 million in FY23 to \$108 million in FY24 an increase of 24%. The positive impact of acquisitions made and acquisition and integration costs incurred in FY24 were removed from this profitability assessment for STI purposes. Cash generation for the Codan group is measured by considering operating and investing activities (excluding acquisitions of subsidiaries) and the threshold of this metric was not achieved in FY24, largely due to the timing of revenue transactions during the year. The Environmental, Social, Governance and Safety objective related to understanding our carbon footprint and identifying opportunities for improvement and the safety of our employees.

| Communications  | Weighting | Target        | Actual Result | Performance | STI Outcome |
|-----------------|-----------|---------------|---------------|-------------|-------------|
| Sales           | 20%       | \$302 million | \$327 million | <b>~</b>    | 108%        |
| Segment Result  | 40%       | \$81 million  | \$81 million  | <b>~</b>    | 100%        |
| Cash Generation | 10%       | \$48 million  | \$34 million  | ×           | 0%          |
| Order Book      | 10%       | \$180 million | \$197 million | <b>~</b>    | 165%        |
| Group EBIT      | 20%       | \$102 million | \$108 million | <b>~</b>    | 134%        |
|                 | 100%      |               |               |             | 118%        |

The above balanced scorecard details are for the Communications segment as a whole inclusive of FY24 acquisitions. The STI performance measures for our KMP who lead this Segment are specific to the business performance for the portion of the business that they lead. The financial targets for the Communications business are set and measured in United States dollars and the impact of acquisitions made in the year were excluded from the results when assessing the KMP's performance against each STI metric. Therefore, the STI outcomes for each KMP may vary to the above disclosed results. The Communications business delivered a strong result in FY24 with sales growth of 19%, profit growth of 19% and order book growth of 21% versus FY23.

#### FY24 Executive KMP Remuneration Changes and Outcomes (continued)

| Metal Detection | Weighting | Target        | Actual Result | Performance | STI Outcome |
|-----------------|-----------|---------------|---------------|-------------|-------------|
| Sales           | 20%       | \$196 million | \$220 million | <b>//</b>   | 224%        |
| Segment Result  | 40%       | \$66 million  | \$78 million  | <b>//</b>   | 226%        |
| Cash Generation | 20%       | \$65 million  | \$78 million  | <b>//</b>   | 235%        |
| Group EBIT      | 20%       | \$102 million | \$108 million | <b>~</b>    | 134%        |
|                 | 100%      |               |               |             | 200%        |

The metal detection segment delivered a strong result in FY24 with sales growth of 25%, profit growth of 37% and excellent cash generation versus FY23 and FY24 target.

#### Legend



Actual result was below threshold resulting in no STI payment on this metric



Actual result was above threshold but below target so STI outcome between 50% and 100% Actual result was above target but below maximum so STI outcome between 100% and 200%



Actual result was above maximum so STI outcome at 200%

The following table provides the FY24 STI outcomes for KMP (for the period they were KMP):

| KMP         | STI at<br>Target<br>\$ | STI at<br>Maximum<br>\$ | STI<br>Achieved<br>\$ | STI as<br>a % of<br>Maximum | STI %<br>Not Achieved |
|-------------|------------------------|-------------------------|-----------------------|-----------------------------|-----------------------|
| A lanniello | 252,438                | 504,876                 | 341,222               | 68%                         | 32%                   |
| M Barton    | 207,107                | 414,214                 | 227,905               | 55%                         | 45%                   |
| B Harvey    | 203,058                | 406,117                 | 406,117               | 100%                        | 0%                    |
| S French    | 314,216                | 628,432                 | 360,499               | 57%                         | 43%                   |
| P Sangster  | 314,216                | 628,432                 | 314,216               | 50%                         | 50%                   |

All STI payments to Executive KMP are subject to Board discretion so the above STI outcomes can vary to the results of the disclosed STI performance measures. In FY24 the Board exercised discretion to increase STI payments where the performance and strategic objectives that were delivered in the year were felt to exceed the outcome of the STI performance measures. In aggregate this amount was less than \$200k, of which the CEO was awarded an additional \$100k to reflect the leadership, development and implementation of Codan's strategy including the acquisitions made during the FY24 year.

#### FY24 Executive KMP Remuneration Changes and Outcomes (continued)

#### FY24 Long Term Incentive

The LTI incentive structure is focussed on long term performance being delivered for shareholders with reference to growth in EPS, and in FY24 the addition of a Relative Total Shareholder Return (RTSR) metric, measured over a three-year period and is designed to motivate superior performance and to retain Executive KMP. The key changes to the LTI structure for FY24 versus the prior year are as follows:

- <u>Performance metrics:</u> Historically Codan's LTI plan had a single financial metric, being the growth of EPS over a defined base level. In FY24 a second LTI metric, RTSR, was added.
- <u>EPS base year</u>: The EPS used as the base for performance targets has in recent years been based on an average of Codan's results in three prior years. The Board has determined that the immediately preceding financial year's EPS will be used as the base level for setting EPS growth targets going forward.
- <u>EPS growth expectations</u>: The growth rates that were required to achieve the performance hurdles were previously between 2% and 8% per annum. The Board decided to significantly increase the required EPS growth rates and have adjusted the FY24 performance hurdles to be between 8% and 13% per annum.
- <u>EPS performance:</u> The previous LTI plan used an aggregate target over the 3-year period; the FY24 LTI plan is based on an EPS target being met in the third year of the performance period using the required EPS annual growth rate compounded over the three-year measurement period.

The framework for the FY24 LTI plan, which was set out in the FY23 remuneration report, is as follows:

| Feature      | Description   |  |  |  |  |  |
|--------------|---|--|--|--|--|--|
| Purpose:     | The purpose of the LTI plan is to focus the CEO and other Executive KMP on the creation of sustainabl long term shareholder value. It rewards executives for delivering long term earnings performance above a minimum target and for creating value for shareholders with shareholder returns at above the 50 percentile of a selected peer group of ASX listed companies. |  |  |  |  |  |
|              | It encourages Executive shareholders.   | KMP to remain employed by Codan and aligns their interests with those of   |  |  |  |  |
| Face value:  | Threshold   |  |  |  |  |  |
|              | CEO   | 50% of fixed pay   |  |  |  |  |
|              | Other Executive KMP   | 25% of fixed pay   |  |  |  |  |
|              | <u>Target</u>   |  |  |  |  |  |
|              | CEO   | 62.5% of fixed pay   |  |  |  |  |
|              | Other Executive KMP   | 37.5% of fixed pay   |  |  |  |  |
|              | <u>Maximum</u>  |  |  |  |  |  |
|              | CEO   | 75% of fixed pay   |  |  |  |  |
|              | Other Executive KMP   | 50% of fixed pay   |  |  |  |  |
|              | This represents the face value of the equity should all the performance targets be achieved. The value ultimately received by executives will depend on the Codan share price at the time of vesting.   |  |  |  |  |  |
|              | The CEO has a higher LTI incentive, 100% equity based, relative to other KMP to better align his financial reward with shareholders. The maximum for the CEO will increase to 100% from FY25.   |  |  |  |  |  |
| Eligibility: | rights they must have beg   | ligible to participate in the LTI plan. To be eligible for a grant of performance en employed at the beginning of the performance period i.e. 1 July before the ormance rights. The Board may exercise discretion for executives employed may consider issuing performance rights on a pro rata basis. |  |  |  |  |
| Instrument:  | Performance rights  |  |  |  |  |  |

# **FY24 Executive KMP Remuneration Changes and Outcomes (continued)**

| Feature                            | Description  |
|------------------------------------|--|
| Performance period:                | 3 years, ending 30 June 2026   |
| Number of performance rights:      | The number of rights granted is determined by dividing the relevant LTI percentage of the Executive KMP's fixed salary as of 1 July 2023 by the volume weighted average of the Company's share price in the five days after the release of the Codan group's annual results for FY23 which was \$7.59.   |
| Summary of performance conditions: | The LTI will be assessed against two independent performance metrics being EPS growth and RTSR.  EPS growth performance hurdle: 67% weighting  |
| conditions.                        | An EPS growth metric provides a clear line of sight between executive performance and Codan's financial performance over the long term. It is also well understood by the Codan executive team and our shareholders. The Board may adjust the underlying NPAT used to measure performance against the LTI plan where it deems it appropriate to do so, for example as a result of major transactions, such as an acquisition or divestment, or other one-off type items. |
|                                    | To measure EPS, we will divide the Codan Group NPAT by the weighted average number of Codan ordinary shares on issue during the financial year. To measure growth in EPS we compare the EPS in the financial year immediately preceding the grant (FY23) with the EPS achieved in the measurement year, being Year 3 (FY26). To set the FY26 target the Board has used the underlying EPS performance for FY23 of 36.3 cents per share.                                  |
|                                    |  |

# **FY24 Executive KMP Remuneration Changes and Outcomes (continued)**

| Feature                           | Description  |                      |                     |            |  |  |  |  |
|-----------------------------------|--|----------------------|---------------------|------------|--|--|--|--|
| Summary of performance conditions | Performance rights would vest if the EPS achieved in the measurement year exceeds a threshold with all rights vesting if a maximum EPS is achieved. The threshold, target and maximum EPS were calculated by applying a compounding annual growth rate to a base EPS.  |                      |                     |            |  |  |  |  |
| (continued):                      | This is represented in the below table:  |                      |                     |            |  |  |  |  |
|                                   |  | Threshold            | Target              | Maximum    |  |  |  |  |
|                                   | Base EPS (FY23) (cents)  | 36.3                 | 36.3                | 36.3       |  |  |  |  |
|                                   | Compound annual growth rate  | 8%                   | 10.5%               | 13%        |  |  |  |  |
|                                   | FY26 (measurement year) (cents)  | 45.7                 | 49.1                | 52.4       |  |  |  |  |
|                                   | The vesting schedule of the rights subject   | to the EPS growth hu | rdle is as follows: |            |  |  |  |  |
|                                   | EPS annual compounding growth  | Perce                | ntage of rights ves | <u>ted</u> |  |  |  |  |
|                                   | Less than Threshold  | 0%                   |                     |            |  |  |  |  |
|                                   | Threshold  | 50% o                | f maximum           |            |  |  |  |  |
|                                   | More than Threshold less than Maximum  | Pro-ra               | ted from 50% to 1   | 00%        |  |  |  |  |
|                                   | At or greater than Maximum 100% of maximum   |                      |                     |            |  |  |  |  |
|                                   | For the CEO at Threshold 67% of the Maximum rights vest, with pro-rated vesting from 67% to 100% of Maximum.   |                      |                     |            |  |  |  |  |
|                                   | The Board retains full discretion to determine, amend and calculate the vesting outcomes.  |                      |                     |            |  |  |  |  |
|                                   | RTSR performance hurdle: 33% weighting   |                      |                     |            |  |  |  |  |
|                                   | This RTSR measure represents the relative change in the value of Codan's share price over a period including reinvested dividends, compared to the constituents of a peer group. The change is expressed as a percentage on the opening value of the shares and then ranked as a percentile compared to the peer group. The Board has chosen a RTSR measure as it provides an appropriate comparative measure of shareholder return, reflecting an investor's choice to invest in Codan versus another peer group entity. Executive KMP will only derive value from the RTSR component of the LTI plan if Codan's RTSR performance is at least at the 50 <sup>th</sup> percentile of companies in the peer comparison group measured over the three-year period. |                      |                     |            |  |  |  |  |
|                                   | The vesting schedule of the rights subject to the RTSR hurdle is as follows:   |                      |                     |            |  |  |  |  |
|                                   | RTSR   | <u>Percer</u>        | ntage of rights ves | ting       |  |  |  |  |
|                                   | Less than 50% Threshold percentile  At 50% percentile Threshold  More than Threshold less than 75% Maximum percentile Pro-rated from 50% to 100%  At 75% Maximum percentile  100% of maximum   |                      |                     |            |  |  |  |  |
|                                   | For the CEO at Threshold 67% of the Maximum rights vest, with pro-rated vesting from 67% to 100% of Maximum.   |                      |                     |            |  |  |  |  |
|                                   | For the FY24 rights grant the peer group of companies will be companies listed on the ASX within 50% and 200% of Codan's 12-month average market capitalisation as at 30 June 2023, with industry exclusions being any companies in the peer group from the Materials, Finance and Energy GICS sectors.  |                      |                     |            |  |  |  |  |

#### FY24 Executive KMP Remuneration Changes and Outcomes (continued)

| Feature  | Description   |  |  |  |  |
|--|---|--|--|--|--|
| Summary of performance conditions (continued): | The Board can adjust the peer group constituents to take account of events that happen during the performance period, for example, the impact of corporate activity such as takeovers, mergers or delistings.   |  |  |  |  |
| Conversion to shares:                          | If vested, each performance right is exercisable into one ordinary share in the Company, at nil exercise price, and the Executive KMP has a twelve-month period following vesting to do this. Shares allocated to Executive KMP upon exercise of the performance rights rank equally with all other ordinary shares on issue. Where the shares are subject to further restrictions, they cannot be sold before the restriction period ends. They may still be forfeited in certain circumstances.   |  |  |  |  |
| Restriction periods:                           | Of the shares granted to Executive KMP, 90% remain restricted for a further two years after vesting whereby Executive KMP are prohibited from trading the shares. This two-year restriction period does not apply to our overseas based Executive KMP due to local taxation regulations.  |  |  |  |  |
|  | The remaining 10% of shares are subject to a "good leaver" clause such that they remain at risk of forfeiture at the Board's discretion until twelve months after the Executive KMP leaves the employment of Codan.   |  |  |  |  |
| Leaver provisions:                             | Performance rights vest subject to Board approval and the Executive KMP remaining an employee of the Group on the vesting date. In certain circumstances the Board may exercise discretion and allow a good leaver to retain their unvested performance rights in whole or part. If the Board does exercise this discretion the Board will determine the conditions and timing of when that vesting may occur. The Board generally would only exercise this discretion in circumstances such as permanent disability, retirement and redundancy, consistent with the notion of a good leaver. |  |  |  |  |
| Clawback provisions:                           | Any performance rights on issue to an Executive KMP will lapse immediately on termination of the executive from the employment of Codan for reasons of misconduct.  |  |  |  |  |
|  | Any shares issued to an Executive KMP under the LTI plan remain at risk of forfeiture while they remain restricted. Forfeiture of the shares will occur if the Executive KMP:   |  |  |  |  |
|  | <ul> <li>Perpetrates fraud,</li> <li>Acts dishonestly,</li> <li>Commits a breach of the executive's obligations to Codan,</li> <li>Provides services to a competitor of Codan,</li> <li>Engages in activity that in the opinion of the Board is detrimental to Codan.</li> </ul>  |  |  |  |  |
| Other equity provisions:                       | Performance rights issued to Executive KMP carry:  no voting or dividend entitlements, no entitlement to participate in new share issues other than bonus issues (when the Board may adjust the number of rights in accordance with ASX Listing Rules to make sure that there is no advantage or disadvantage to the executive), no automatic entitlement to shares in the event of a change in control event for Codan, with the Board to exercise discretion in these circumstances.  |  |  |  |  |

#### **Non-Executive Directors Fee Structure**

Total remuneration for all non-executive directors, last voted upon by shareholders at the 2010 AGM, is not to exceed \$850,000 per annum. Non-executive directors do not receive any performance-related remuneration, nor are they issued options on securities. Directors' fees cover all main board activities and membership of committees. There were no changes to non-executive director fees during FY24 other than the statutory change in the superannuation rate of 0.5%. Codan has commenced a benchmarking exercise on fees paid to non-executive directors, with any adjustments to take effect from 1 July 2024.

#### **Service contracts**

It is the group's policy that service contracts for Executive KMP are unlimited in term but capable of termination on three to six months' notice, and that the group retains the right to terminate the contract immediately by making payment in lieu of notice. The group has entered a service contract with each Executive KMP.

Executive KMP are also entitled to receive on termination of employment their statutory entitlements of accrued annual and long service leave with the Board to exercise discretion regarding any entitlement to variable components of their remuneration.

#### Other transactions with key management personnel

There have been no loans to key management personnel or their related parties during the financial year.

From time to time, directors and Executive KMP, or their personally related entities, may purchase goods from the group. These purchases occur within a normal employee relationship and are trivial in nature.

#### **Director share ownership**

The Directors' Shareholding Policy requires directors to build a minimum shareholding in the Company. For non-executive directors, this minimum shareholding should equate to their annual director fee and for executive directors their annual fixed remuneration. Under the policy, directors have five years to reach the minimum holding. All directors are in compliance with the policy.

#### **Remuneration Tables (Statutory Disclosures)**

#### Corporate performance

As required by the Corporations Act 2001, the following information is presented:

|  | 2024     | 2023     | 2022      | 2021     | 2020     |
|--|----------|----------|-----------|----------|----------|
| Profit attributable to shareholders (\$000)  | \$81,387 | \$67,774 | \$100,736 | \$90,351 | \$63,795 |
| Dividends paid (\$000)                       | \$36,263 | \$43,480 | \$53,361  | \$38,809 | \$26,999 |
| Share price at 30 June                       | \$12.03  | \$8.03   | \$6.96    | \$18.03  | \$7.09   |
| Increase(Decrease) in share price at 30 June | \$4.00   | \$1.07   | (\$11.07) | \$10.94  | \$3.62   |
| Earnings per share, fully diluted            | 44.8c    | 37.4c    | 55.6c     | 49.8c    | 35.3c    |

#### **DIRECTORS' REPORT**

Codan Limited and its Controlled Entities

## REMUNERATION REPORT – AUDITED (CONTINUED)

Remuneration Tables (Statutory Disclosures) (continued)

#### Directors' and Executive KMP remuneration

Details of the nature and amount of each major element of the remuneration paid or payable to each director of the Company and other key management personnel of the group are:

|                                    |      | ,               |                              | ,                   |  | , ,                | ,                    |                    | 0         | •  |
|------------------------------------|------|-----------------|------------------------------|---------------------|--|--------------------|----------------------|--------------------|-----------|--|
| Directors                          | Year | Salary and fees | Short-<br>term<br>incentives | Other<br>short-term | Post-<br>employment and<br>superannuation<br>contributions | Other<br>long-term | Termination benefits | Performance rights | Total     | Proportion of remuneration performance related |
|                                    |      | \$              | \$                           | \$                  | \$   | \$                 | \$                   | \$                 | \$        | %  |
| NON-EXECUTIVE                      |      |                 |                              |                     |  |                    |                      |                    |           |  |
| Mr G Barclay*                      | 2024 | 192,280         | -                            | -                   | 21,151   | -                  | -                    | -                  | 213,431   | -  |
|                                    | 2023 | 136,199         | -                            | -                   | 14,301   | -                  | -                    | -                  | 150,500   | -  |
| Ms K Gramp                         | 2024 | 104,880         | -                            | -                   | 11,537   | -                  | -                    | -                  | 116,417   | -  |
|                                    | 2023 | 104,880         | -                            | -                   | 11,012   | -                  | -                    | -                  | 115,892   | -  |
| Ms S Adam-Gedge**                  | 2024 | 96,141          | -                            | -                   | 10,575   | -                  | -                    | -                  | 106,716   | -  |
|                                    | 2023 | 40,059          | -                            | -                   | 4,206  | -                  | -                    | -                  | 44,265    | -  |
| Mr H Mackay-Cruise**               | 2024 | 96,141          | -                            | -                   | 10,575   | -                  | -                    | -                  | 106,716   | -  |
|                                    | 2023 | 32,047          | -                            | -                   | 3,365  | -                  | -                    | -                  | 35,412    | -  |
| Total non-executives' remuneration | 2024 | 489,442         | -                            | -                   | 53,838   | -                  | -                    | -                  | 543,280   | -  |
|                                    | 2023 | 313,185         | -                            | -                   | 32,884   | -                  | -                    | -                  | 346,069   | -  |
| EXECUTIVE DIRECTOR                 |      |                 |                              |                     |  |                    |                      |                    |           |  |
| Mr A Ianniello                     | 2024 | 973,242         | 341,222                      | -                   | 27,500   | 24,791             | -                    | 126,083            | 1,492,838 | 31.3   |
|                                    | 2023 | 987,042         | -                            | -                   | 27,500   | 24,479             | -                    | 36,783             | 1,075,804 | 3.4  |
| Total directors' remuneration      | 2024 | 1,462,684       | 341,222                      | -                   | 81,338   | 24,791             | -                    | 126,083            | 2,036,118 |  |
|                                    | 2023 | 1,300,227       | -                            | -                   | 60,384   | 24,479             | -                    | 36,783             | 1,421,873 |  |
|                                    |      |                 |                              |                     |  |                    |                      |                    |           |  |

<sup>\*</sup> Graeme Barclay commenced his role as Chair on 1 February 2023.

<sup>\*\*</sup> Sarah Adam-Gedge & Heith Mackay-Cruise commenced their roles as directors on 1 February 2023 and 1 March 2023 respectively.

#### **DIRECTORS' REPORT**

Codan Limited and its Controlled Entities

#### **REMUNERATION REPORT - AUDITED (CONTINUED)**

#### **Remuneration Tables (Statutory Disclosures) (continued)**

Directors' and Executive KMP remuneration (continued)

| Executive officers                                       | Year | Salary and<br>fees<br>Restated*** | Short-term incentives | Other<br>short-<br>term* | Post-employment<br>and<br>superannuation<br>contributions | Other<br>long-term | Termination benefits | Performance rights | Total<br>Restated*** | Proportion of remuneration performance related Restated*** |
|--|------|-----------------------------------|-----------------------|--------------------------|---|--------------------|----------------------|--------------------|----------------------|--|
|  |      | \$                                | \$                    | \$                       | \$  | \$                 | \$                   | \$                 | \$                   | %  |
| Mr M Barton (Chief<br>Financial Officer and              | 2024 | 370,229                           | 227,905               | -                        | 27,500  | 24,362             | -                    | 38,529             | 688,525              | 38.7   |
| Company Secretary)                                       | 2023 | 346,413                           | -                     | -                        | 27,500  | 44,108             | -                    | 106,143            | 524,164              | 20.2   |
| Mr P Charlesworth** (Executive General                   | 2024 | 102,979                           | 113,458<br>-          | -                        | 6,850   | 2,699              | -                    | 11,404             | 237,390              | 52.6   |
| Manager, Minelab)  | 2023 | 429,606                           |                       | -                        | 25,292  | 10,855             | -                    | 134,567            | 600,320              | 22.4   |
| Mr B Harvey**<br>(Executive General<br>Manager, Minelab) | 2024 | 416,322                           | 406,117               | 39,837                   | 13,854  | -                  | -                    | 36,989             | 913,119              | 48.5   |
| Mr S French***<br>(Executive General                     | 2024 | 632,356                           | 360,499               | 30,740                   | 21,313  | -                  | -                    | 296,165            | 1,341,073            | 49.0   |
| Manager, Zetron)   | 2023 | 553,393                           | -                     | 26,577                   | 15,597  | -                  | -                    | 202,770            | 798,337              | 25.4   |
| Mr S Sangster***<br>(Executive General                   | 2024 | 659,994                           | 314,216               | -                        | 15,711  | -                  | -                    | 291,725            | 1,281,646            | 47.3   |
| Manager, Tactical<br>Communications)                     | 2023 | 524,033                           | -                     | 1,639                    | 20,702  | 1,281              | -                    | 197,785            | 745,440              | 26.5   |
| Total Executive KMP remuneration                         | 2024 | 2,181,880                         | 1,422,195             | 70,577                   | 85,228  | 27,061             | -                    | 674,812            | 4,461,753            |  |
|  | 2023 | 1,853,445                         | -                     | 28,216                   | 89,091  | 56,244             | -                    | 641,265            | 2,668,261            |  |

<sup>\*</sup>Other short-term benefits relate to costs incurred for arrangements made following the executives' relocation from an overseas country to the location of their employment with Codan.

<sup>\*\*</sup> Mr P Charlesworth retired as Executive General Manager, Minelab on 30 September 2023 and Mr B Harvey was appointed to this role on 1 October 2023

<sup>\*\*\*</sup> As disclosed in the FY23 Remuneration Report, the executives leading our Communications business had their fixed salary increased to US\$400,000 and this expense was included in the FY23 financial statements. The amount reported in the FY23 Remuneration Report Tables did not incorporate the adjustment of US\$48,690 for Mr S French and US\$32,000 for Mr S Sangster for the approved new fixed salary. The comparatives in the FY24 Remuneration Tables (Statutory Disclosures) have been restated to incorporate this adjustment.

#### **Remuneration Tables (Statutory Disclosures) (continued)**

Directors' and Executive KMP remuneration (continued)

Executive KMP outside of Australia are paid in their local currencies. The Australian dollar equivalents are calculated using average exchange rates for the financial year.

The remuneration amounts disclosed above have been calculated based on the expense to the Company for the financial year. Therefore, items such as performance rights, annual leave and long service leave taken and provided for have been included in the calculations. As a result, the remuneration disclosed may not equal the salary package as agreed with the Executive KMP in any one year.

Other than performance rights, no options or shares were issued during the year as compensation for any key management personnel.

#### Movements in shares

The movement during the reporting period in the number of ordinary shares in Codan Limited, held directly, indirectly, or beneficially by each key management person, including their related parties, is as follows:

|                     | Held at     | Received on        | Other     | Held at      |
|---------------------|-------------|--------------------|-----------|--------------|
|                     | 1 July 2023 | exercise of rights | changes * | 30 June 2024 |
| Directors           |             |                    |           |              |
| Mr G Barclay        | 123,752     | -                  | -         | 123,752      |
| Mr A Ianniello      | 41,120      | -                  | -         | 41,120       |
| Ms K Gramp          | 28,000      | -                  | -         | 28,000       |
| Ms S Adam-Gedge     | 8,000       | -                  | 5,000     | 13,000       |
| Mr H Mackay-Cruise  | 5,000       | <u>-</u>           | 14,500    | 19,500       |
| Executive KMP       |             |                    |           |              |
| Mr M Barton         | 204,075     | 14,641             | (86,586)  | 132,130      |
| Mr P Charlesworth** | 493,982     | 18,102             | -         | 512,084      |
| Mr B Harvey**       | 6,490       | -                  | (5,101)   | 1,389        |
| Mr S French         | 38,426      | 17,788             | 4,270     | 60,484       |
| Mr S Sangster       | 85,732      | 17,536             | -         | 103,268      |

<sup>\*</sup> Other changes represent shares that were purchased or sold during the year.

<sup>\*\*</sup> Mr P Charlesworth retired as Executive General Manager, Minelab on 30 September 2023 and therefore his closing shareholder balance relates to this date and Mr B Harvey was appointed to this role on 1 October 2023 and therefore his opening shareholding balance relates to this date.

# Remuneration Tables (Statutory Disclosures) (continued)

Performance rights issued

Details of performance rights granted to Executive KMP during the year are as follows:

|                              | Number of<br>performance<br>rights<br>granted<br>during year | Grant<br>date   | Average<br>fair value<br>per right<br>at grant<br>date<br>(\$) | Exercise<br>price per<br>right<br>(\$) | Vesting<br>date | Number of<br>rights<br>vested<br>during year |
|------------------------------|--|-----------------|--|--|-----------------|--|
| DIRECTORS                    |  |                 |  |  |                 |  |
| Mr A lanniello EXECUTIVE KMP | 99,809   | 25 October 2023 | 6.12   | -                                      | 30 June 2026    | -  |
| Mr M Barton                  | 25,391   | 25 January 2024 | 5.80   | -                                      | 30 June 2026    | -  |
| Mr B Harvey                  | 35,579   | 25 January 2024 | 6.48   | -                                      | 30 June 2026    | -  |
| Mr S A French                | 40,089   | 25 January 2024 | 6.48   | -                                      | 30 June 2026    | -  |
| Mr S P Sangster              | 40,089   | 25 January 2024 | 6.48   | -                                      | 30 June 2026    | -  |

Details of vesting profiles of performance rights granted to KMP as at 30 June 2024 are detailed below:

|                   | Performance rights granted |                  | Percentage<br>vested in<br>year | Percentage forfeited in year | Financial years in which shares will be issued if vesting achieved |  |
|-------------------|----------------------------|------------------|---------------------------------|------------------------------|--|--|
|                   | Number                     | Date             |                                 |                              |  |  |
| DIRECTOR          |                            |                  |                                 |                              |  |  |
| Mr A Ianniello    | 16,305                     | 25 November 2022 | _                               | -                            | 2025   |  |
|                   | 40,714                     | 25 November 2022 | -                               | -                            | 2026   |  |
|                   | 99,809                     | 25 October 2023  | -                               | -                            | 2027   |  |
| EXECUTIVE KMP     |                            |                  |                                 |                              |  |  |
| Mr M Barton       | 14,641                     | 13 November 2020 | 100                             | 0                            | 2024   |  |
|                   | 10,124                     | 6 December 2021  | -                               | -                            | 2025   |  |
|                   | 25,889                     | 17 February 2023 | -                               | -                            | 2026   |  |
|                   | 25,391                     | 25 January 2024  | -                               | -                            | 2027   |  |
| Mr P Charlesworth | 18,102                     | 13 November 2020 | 100                             | 0                            | 2024   |  |
|                   | 13,774                     | 6 December 2021  | -                               | -<br>-                       | 2025   |  |
|                   | 30,496                     | 17 February 2023 | -                               | -                            | 2026   |  |
| Mr B Harvey       | 5,668                      | 13 November 2020 | 100                             | 0                            | 2024   |  |
| Wii B Hai vey     | 3,499                      | 6 December 2021  | -                               | -                            | 2025   |  |
|                   | 8,285                      | 17 February 2023 | _                               | _                            | 2026   |  |
|                   | 35,579                     | 25 January 2024  | -                               | -                            | 2027   |  |
| Mr S French       | 17,788                     | 13 November 2020 | 100                             | 0                            | 2024   |  |
| WI 3 HERCH        | 12,688                     | 6 December 2021  | -                               | -                            | 2025   |  |
|                   | 116,254                    | 17 February 2023 | -                               | <u>-</u>                     | 2026   |  |
|                   | 37,500                     | 17 February 2023 | _                               | _                            | 2028   |  |
|                   | 40,089                     | 25 January 2024  | -                               | -                            | 2027   |  |
| Mr S Sangster     | 17,536                     | 13 November 2020 | 100                             | 0                            | 2024   |  |
| o cangotor        | 12,126                     | 6 December 2021  | -                               | -                            | 2025   |  |
|                   | 119,426                    | 17 February 2023 | _                               | -                            | 2026   |  |
|                   | 37,500                     | 17 February 2023 | -                               | -                            | 2028   |  |
|                   | 40,089                     | 25 January 2024  | -                               | -                            | 2027   |  |

#### **DIRECTORS' REPORT**

Codan Limited and its Controlled Entities

#### **REMUNERATION REPORT - AUDITED (CONTINUED)**

#### **Remuneration Tables (Statutory Disclosures) (continued)**

#### Performance rights issued in financial year 2024

The Company issued 99,809 performance rights in relation to the FY24 LTI plan to the Chief Executive Officer. For the EPS growth performance hurdle, the fair value of the rights was on average \$6.74, based on the Black-Scholes formula. The model inputs were the share price of \$8.13, no exercise price, expected volatility 49.5%, dividend yield 2.28%, a term of three years and a risk-free rate of 4.63%. For the RTSR performance hurdle, the fair value of the rights was on average \$4.88, based on the Monte Carlo simulation method. The model inputs were the share price of \$8.13, expected volatility 49.5%, dividend yield 2.28%, a risk-free rate of 4.63%, performance period of 3 years ending 30 June 2026, volatility for each peer, historical returns for each peer and vesting schedule applicable to the Chief Executive Officer.

The Company issued 141,148 performance rights in February 2024 to other Executive KMP. For the EPS growth performance hurdle, the fair value of the rights was on average \$7.25, based on the Black-Scholes Formula. The model inputs were the share price of \$7.95, no exercise price, expected volatility 48.1%, dividend yield 2.33%, a term of three years and a risk-free rate of 4.54%. For the RTSR performance hurdle, the fair value of the rights was on average \$4.43, based on the Monte Carlo simulation method. The model inputs were the share price of \$7.95, expected volatility 48.1%, dividend yield 2.33%, a risk-free rate of 4.15%, performance period of 3 years ending 30 June 2026, volatility for each peer, historical returns for each peer and vesting schedule applicable to other Executive KMP.

The performance rights become exercisable if certain performance targets are achieved. These performance targets, explained more fully earlier in the report, relate to growth of the group's earnings per share and a Relative Total Shareholder Return metric, these are measured over a three-year performance period.

#### Performance rights issued in financial year 2023

The Company issued 40,714 performance rights in relation to the FY23 long term incentive plan and 16,305 performance rights in relation to the FY22 plan in November 2022 to the Chief Executive Officer. The FY22 issue was a pro rata issue given the Chief Executive Officer commenced employment part way through that year. The fair value of the rights was on average \$3.24, based on the Black-Scholes formula. The model inputs were the share price of \$3.98, no exercise price, expected volatility 53%, dividend yield 7.04%, a term of three years for the FY23 issue and a term of two years for the FY22 issue and a risk-free rate of 3.6%. The Company issued 367,075 performance rights in February 2023 to other Executive KMP. The fair value of the rights was on average \$4.62, based on the Black-Scholes Formula. The model inputs were the share price of \$5.48, no exercise price, expected volatility 53%, dividend yield 5.11%, a term of three years and a risk-free rate of 3.6%.

The performance rights become exercisable if certain performance thresholds in relation to growth of the group's earnings per share over a three-year period are achieved.

#### Performance rights issued in financial year 2022

The Company issued 48,712 performance rights in December 2021 to Executive KMP. The fair value of the rights was on average \$8.20 based on the Black-Scholes formula. The model inputs were the share price of \$9.11, no exercise price, expected volatility 45%, dividend yield 3.0%, a term of three years and a risk-free rate of 1.6%.

The performance rights become exercisable if certain performance thresholds in relation to growth of the group's earnings per share over a three-year period are achieved.

The FY22 LTI plan performance rights have fully vested following the end of the three-year performance period on 30 June 2024 as the aggregate EPS achieved over the performance period was 136.9 cents, above the 133.7 cents required for 100% vesting of performance rights to shares.

#### **DIRECTORS' REPORT**

Codan Limited and its Controlled Entities

# **REMUNERATION REPORT - AUDITED (CONTINUED)**

# Remuneration Tables (Statutory Disclosures) (continued)

#### Movement in performance rights

The movements during the reporting period in the number of performance rights over ordinary shares in Codan Limited, held directly, indirectly or beneficially by each key management person, including their related parties, is as follows:

|                    | Held at     | Issued | Vested | Lapsed | Held at      |
|--------------------|-------------|--------|--------|--------|--------------|
|                    | 1 July 2023 |        |        |        | 30 June 2024 |
| DIRECTORS          |             |        |        |        |              |
| Mr A Ianniello     | 57,019      | 99,809 | -      | -      | 156,828      |
| EXECUTIVE KMP      |             |        |        |        |              |
| Mr M Barton        | 50,664      | 25,391 | 14,641 | -      | 61,414       |
| Mr P Charlesworth* | 62,372      | -      | 18,102 | -      | 44,270       |
| Mr B Harvey*       | 11,784      | 35,579 | -      | -      | 47,363       |
| Mr S French        | 184,230     | 40,089 | 17,788 | -      | 206,531      |
| Mr S Sangster      | 186,588     | 40,089 | 17,536 | -      | 209,141      |

<sup>\*</sup> Mr P Charlesworth retired as Executive General Manager, Minelab on 30 September 2023 and therefore his closing shareholder balance relates to this date and Mr B Harvey was appointed to this role on 1 October 2023 and therefore his opening shareholding balance relates to this date.

#### **OPERATING AND FINANCIAL REVIEW**

Codan is a technology company that provides robust technology solutions that solve customers' communications, safety, security, and productivity problems in some of the harshest environments around the world. Our customers include United Nations organisations, security and military groups, government departments, major corporates as well as individual consumers and small-scale miners.

#### **FY24 HIGHLIGHTS:**

- Strong Group financial performance:
  - o Group revenue of \$550.5 million, up 21% versus prior corresponding period ("pcp");
  - Earnings before interest and tax of \$113.9 million, up 29% versus pcp; and
  - Net profit after tax of \$81.3 million, up 24% versus pcp.
- Strong Communications performance continues:
  - Communications revenue of \$326.9 million, up 19% versus pcp, segment profit of \$80.5 million, up 19% versus pcp; and
  - Expanding communications orderbook of \$197 million, up 21% versus 30 June 2023.
- Strong metal detection performance:
  - revenue of \$219.9 million up 25% versus pcp, segment profit \$77.9 million, up 37% versus pcp; and
  - All divisions growing versus pcp.
- Net debt of \$75.4 million as at 30 June 2024, having funded \$37.2 million for acquisitions and \$36.3 million of dividends paid during the year.
- Earnings per share of 45.0 cents, up 24% versus pcp.
- Annual dividend of 22.5 cents, fully franked (interim dividend 10.5 cents, final 12.0 cents) versus 18.5 cents in FY23.

Codan has delivered a strong FY24 result, with group revenues up 21%, EBIT up 29% and NPAT up 24%. It is pleasing to see the business deliver sustainable growth across the last three consecutive halves. Our primary focus remains on strengthening the business to achieve sustainable, profitable growth for the future, reinforcing a stronger Codan.

Our Communications segment remains core to our future growth and continues to perform strongly, with revenues up 19% versus pcp. Communications continues to strengthen its position in the market as a solutions provider, with the orderbook growing 21% to \$197 million versus 30 June 2023. The Zetron UK and Wave Central businesses acquired during the reporting period are performing well with integration activities now complete. Our strategy remains to continue to invest in the Communications segment to drive revenue growth, enhance predictability and capitalise on opportunities in large addressable growth markets.

Our metal detection business also delivered a strong FY24, with each of Minelab's divisions delivering increased revenues, collectively up 25% versus FY23. Our strategy remains to invest in metal detection technologies and distribution channels, to drive revenue growth and enhance financial returns.

#### Dividend

The Company announced a final dividend of 12.0 cents per share, fully franked, bringing the full-year dividend to 22.5 cents. This dividend has a record date of 4 September 2024 and will be paid on 18 September 2024.

#### **OPERATING AND FINANCIAL REVIEW (CONTINUED)**

#### Financial performance and other matters

|  |            | FY24       | FY23       |            |  |
|--|------------|------------|------------|------------|--|
|  | \$m        | % of sales | \$m        | % of sales |  |
| Revenue  |            |            |            |            |  |
| Communications   | 326.9      | 59%        | 274.5      | 60%        |  |
| Metal Detection  | 219.9      | 40%        | 176.1      | 39%        |  |
| Other  | 3.7        | 1%         | 5.9        | 1%         |  |
| Total revenue  | 550.5      | 100%       | 456.5      | 100%       |  |
| Business performance   |            |            |            |            |  |
| EBITDA   | 147.0      | 27%        | 116.8      | 26%        |  |
| EBIT   | 113.9      | 21%        | 0.88       | 19%        |  |
| Interest   | (9.4)      |            | (5.3)      |            |  |
| Net profit before tax  | 104.5      | 19%        | 82.6       | 18%        |  |
| Taxation   | (23.2)     |            | (17.1)     |            |  |
| Underlying Net profit after tax  | 81.3       | 15%        | 65.5       | 14%        |  |
| Non-recurring income/(expenses) after tax*: Recognition/(derecognition) of tax losses previously not |            |            |            |            |  |
| booked   | -          |            | 2.2        |            |  |
| Net profit after tax   | 81.3       |            | 67.7       |            |  |
| Underlying earnings per share, basic   | 45.0 cents |            | 36.3 cents |            |  |
| Statutory earnings per share, basic  | 45.0 cents |            | 37.5 cents |            |  |
| Ordinary dividend per share  | 22.5 cents |            | 18.5 cents |            |  |

<sup>\*</sup> Non-recurring income/(expenses) are considered to be outside of normal business activities of the group and for comparability reasons have been separately identified. Underlying profit is a non-IFRS measure used by management of the Company to assess the operating performance of the business. The non-IFRS measures have not been subject to audit.

At a Group level year-on-year revenue grew 21%. This result reflects strong organic growth, further supplemented by the businesses acquired throughout the year.

Expenses increased during the year, primarily due to acquisitions, higher variable remuneration linked to improved financial performance and integration costs. Additionally, ongoing investment was directed towards strengthening Codan's people, processes and systems that are required to deliver the Group's future strategic growth initiatives. During the year, the group's integration and acquisition related expenses were approximately \$2 million.

All profitability metrics increased versus FY23, with EBIT and NPAT up 29% and 24% respectively. Pleasingly, the business delivered organic EBIT growth of \$22 million, up 24%.

#### **Net Debt and Balance Sheet**

Net debt increased \$23.7 million during the year to \$75.4 million as at 30 June 2024. This is after paying \$37.2 million cash consideration for acquisitions, investing \$40.0 million into product development as well as funding \$36.3 million of dividends paid during the year.

During FY24, the Group increased its existing bank facility to \$170 million (from \$140 million), with additional capacity available of \$150 million subject to bank approval. These facilities provide the Company with the financial flexibility to support future inorganic growth opportunities. Specifically, Codan continues to seek acquisition opportunities which enhance the quality of the Group's revenues. The primary focus remains on key Communications growth markets that will provide Codan with increased future earnings visibility.

#### **DIRECTORS' REPORT**

Codan Limited and its Controlled Entities

#### **OPERATING AND FINANCIAL REVIEW (CONTINUED)**

#### Financial performance and other matters (continued)

#### Performance by business unit

#### **Communications (Tactical & Zetron)**

Codan Communications designs and manufactures mission-critical communication solutions for global military, public safety and commercial applications. These solutions allow customers to save lives, enhance security and productivity, and support peacekeeping activities worldwide.

Codan Communications revenues increased 19% to \$326.9 million versus FY23, primarily attributed to Zetron's strong organic performance, bolstered by the acquisition of two high-quality businesses during the period (Zetron UK and Wave Central). Collectively, these acquisitions contributed revenues of \$31 million and the businesses remain on track to achieving their year two investment objectives.

Pleasingly, organic revenue growth from the Communications segment exceeded the target 10 to 15% range, after normalising for revenues from the large Communications project delivered in FY23 (approximately \$20 million).

Communications segment profit grew 19% and totaled \$80.5 million, which reflects a 25% segment profit margin.

During the year, Communications continued to invest in strengthening business development and engineering teams to deliver on strategic growth initiatives. While this has temporarily impacted Communications' operating leverage momentum, it positively positions the business to deliver future growth. The Company remains committed to achieving additional operating leverage, targeting a 30% segment profit margin in the Communications segment over the next two to three years.

Tactical Communications delivered a solid result with strong growth in the unmanned systems and broadcast markets, which more than offset the softness in HF due to geopolitical factors in Africa. Some notable wins include a \$8.5 million European-funded unmanned military program, a \$7.1 million South Korean military MESH communications contract and several contract awards in Broadcast for live event news coverage, college and professional sports. Tactical continues to benefit from its leading MESH radio technology, which demonstrates exceptional performance in harsh and contested environments. Specifically, the business excels in providing compact, lightweight and efficient solutions, optimizing size, weight and power for a diverse set of customers. Following Codan's acquisition of Wave Central in December 2023, the business integrated well and delivered results in line with expectations during the first 7 months of ownership. Near-term, the focus for Tactical Communications is to successfully complete the development of our radio waveform and to be accepted into longer-term defence-related communications programs in North America.

Zetron outperformed expectations during the year as the business continues to deliver revenue growth from its expanded footprint. Zetron's growth continues to be driven by customers seeking to benefit from the integrated and complete command and control solution which is offered across the public safety, utilities and transport markets. Some notable wins include a \$10.0 million contract with one of the largest utilities providers in the Midwest region of the US, a \$3.5 million upgrade with Kitsap County, a \$2.0 million Queensland Rail project upgrade, the renewal of a London Underground recurring services contract as well as multiple awards in lowa, North Carolina, Arizona, Missouri, West Virginia and New Jersey. Zetron continues to invest in the next generation of products and solutions, which will also be able to serve the growing NG911 public safety market.

During the year, Zetron successfully completed the integration of Zetron UK, with the business exceeding our year one acquisition expectations. With the business now successfully integrated, Zetron has shifted its focus towards executing its FY25 growth plans, consistent with the previously announced investment objective.

Communications' orderbook grew to \$197 million as at 30 June 2024 (+21% versus 30 June 2023). Pleasingly, this increase has been achieved in both the newly acquired and existing businesses.

In summary, Communications remains well-positioned for growth, having successfully integrated newly acquired businesses in conjunction with investment in strengthening business development and engineering teams. This continues to enhance Codan's Communications market position and will deliver future growth opportunities. With approximately \$120 million of FY25 revenues secured in orderbook and a strong pipeline of opportunities, Communications continues to target organic revenue growth in the 10 to 15% range.

#### **DIRECTORS' REPORT**

Codan Limited and its Controlled Entities

#### **OPERATING AND FINANCIAL REVIEW (CONTINUED)**

Financial performance and other matters (continued)

Performance by business unit (continued)

#### **Metal Detection (Minelab)**

Minelab is the world leader in the handheld metal detection industry for the recreational, gold prospecting, demining and military markets. Over the past 30 years Minelab has led the category in innovation and has driven metal detection performance to new levels of technological excellence.

Minelab's revenue of \$220 million for FY24 reflects a 25% increase versus FY23, all achieved organically. As a result of enhanced operating leverage, Minelab's segment profit margin increased to 35% during the year, versus 32% in the prior year.

During FY24, rest of world performance benefited from full year revenues driven by the release of the Manticore, Equinox 700|900 and X-Terra Pro products, alongside an expansion of retail channel points of distribution across North America and Europe. While sales softened in specific regions, such as Australia, the business remains focused on sales growth via expansion of storefronts with leading retailers, along with enhancing market position using platforms such as Amazon and Minelab eCommerce channels. These efforts are expected to support further growth into FY25 and beyond. Therefore, Minelab maintains its target of achieving high single-digit revenue growth for our rest of world revenues.

Minelab Africa delivered an improved FY24 result, with revenues of approximately \$70 million, increasing half on half as well as versus FY23. Despite the Sudan region of Northeast Africa still being largely disrupted, it was pleasing to observe an improvement in revenues in West Africa which have generally returned to pre-covid levels. Additionally, as supply chains have normalized, Minelab has successfully reduced inventory holdings by approximately \$15 million over the course of FY24.

Countermine continues to generate strong performance, following the delivery of several Government contracts to support humanitarian demining efforts in Ukraine. Countermine's established relationships with global NGOs supporting this effort is underpinned by its proven track record of detector performance.

As the market leader in hand-held metal detectors, Minelab continues to invest in new product technologies along with maintaining a significant focus on distribution channel expansion. Collectively, these efforts position Minelab well for future growth.

#### Outlook

When considering the outlook for FY25:

- Communications continues to target organic revenue growth in a 10 to 15% range;
- Minelab continues to target rest of world revenue growth at high-single digits; and
- Codan is seeking acquisition opportunities which enhance the quality of the Group's revenues, focussing on its Communications segment

Codan will continue to deliver on its strategic growth plan, with investment into developing next generation products and solutions, expanding into new geographic markets, strengthening global distribution channels and enhancing operational leverage as revenues grow. These efforts aim to position Codan strongly for sustained growth in FY25 and beyond, and ensuring Codan is well positioned to capitalise on emerging opportunities.

The Board will provide a further business update at the Annual General Meeting on 23 October 2024.

# **DIVIDENDS**

Dividends paid or declared by the Company to members since the end of the previous financial year were:

|   | Cents per share | Total<br>amount | Franked | Date of payment   |
|---|-----------------|-----------------|---------|-------------------|
|   |                 | \$000           |         |                   |
| DECLARED AND PAID DURING THE YEAR ENDED 30 JUNE 2024: |                 |                 |         |                   |
| FY23 final  | 9.5             | 17,225          | 100%    | 8 September 2023  |
| FY24 interim  | 10.5            | 19,038          | 100%    | 12 March 2024     |
| DECLARED AFTER THE END OF THE YEAR:                   |                 |                 |         |                   |
| FY24 final  | 12.0            | 21.758          | 100%    | 18 September 2024 |

All dividends paid or declared by the Company since the end of the previous financial year were fully franked.

# **EVENTS SUBSEQUENT TO REPORTING DATE**

Except for the declaration of the FY24 final dividend detailed in note 5, there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the group, the results of those operations, or the state of affairs of the group, in future financial years.

# **LIKELY DEVELOPMENTS**

The group will continue with its strategy of continuing to invest in new product development and to seek opportunities to further strengthen profitability by expanding into related businesses offering complementary products and technologies.

Further information about likely developments in the operations of the group and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the group.

# **DIRECTORS' INTERESTS**

The relevant interest of each director in the shares and performance rights over ordinary shares issued by the Company as notified by the directors to the Australian Securities Exchange in accordance with S205G(1) of the *Corporations Act 2001*, at the date of this report is as follows:

|                    | Ordinary shares | <b>Unvested Performance Rights</b> |
|--------------------|-----------------|------------------------------------|
| Mr A Ianniello     | 41,120          | 156,828                            |
| Mr G R C Barclay   | 123,752         | -                                  |
| Mr H Mackay-Cruise | 19,500          | -                                  |
| Ms K J Gramp       | 28,000          | -                                  |
| Ms S Adam-Gedge    | 13,000          | -                                  |

# INDEMNIFICATION AND INSURANCE OF OFFICERS

# Indemnification

The Company has agreed to indemnify the current and former directors and officers of the Company and certain controlled entities against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position as directors and secretaries of the Company and its controlled entities, except where the liability arises out of conduct involving a lack of good faith. The Deed of Access, Indemnity and Insurance stipulates that the Company and certain controlled entities will meet the full amount of any such liabilities, including costs and expenses.

# Insurance premiums

The directors have not included details of the nature of the liabilities covered or the amount of the premium paid in respect of the directors' and officers' liability and legal expenses insurance contracts, as such disclosure is prohibited under the terms of the contract.

# **PRINCIPAL ACTIVITIES**

The principal activities of the consolidated entity during the course of the financial year were the design, development, manufacture and sale of communications equipment and solutions and metal detection equipment.

# **ENVIRONMENTAL REGULATIONS**

Codan's operations are subject to environmental regulations under the Commonwealth of Australia and State/Territory legislation. The Board believes that Codan has adequate systems in place to manage its environmental obligations and is not aware of any breach of those environmental requirements as they apply to Codan.

# **NON-AUDIT SERVICES**

During the year, KPMG, the Company's auditor, has performed certain other services in addition to their statutory duties.

The Board has considered the non-audit services provided during the year by the auditor and is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Company and have been reviewed by the Audit and Risk Committee to ensure that they do not have an impact on the integrity and objectivity of the auditor; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

Refer page 31 for a copy of the auditor's independence declaration as required under Section 307C of the Corporations Act 2001.

Details of the amounts paid or payable to the auditor of the Company, KPMG, and its related practices for audit and non-audit services provided during the year are below.

|   | Consolidated |         |  |
|---|--------------|---------|--|
|   | 2024         | 2023    |  |
|   | \$           | \$      |  |
| STATUTORY AUDIT                         |              |         |  |
| Audit and review of financial reports   | 351,556      | 309,983 |  |
|   | 351,556      | 309,983 |  |
| SERVICES OTHER THAN STATUTORY AUDIT     |              |         |  |
| Taxation advice and compliance services | 22,639       | 19,506  |  |
|   | 22,639       | 19,506  |  |

# **DIRECTORS' REPORT**Codan Limited and its Controlled Entities

# **ROUNDING OFF**

The Company is of a kind referred to in *ASIC Legislative Instrument 2016/191* dated 1 April 2016 and, in accordance with that Legislative Instrument, amounts in the financial report and directors' report have been rounded off to the nearest thousand dollars, unless otherwise stated.

This report is made with a resolution of the directors:

G R C Barclay

Director

A lanniello

Director

Dated at Mawson Lakes this 21st day of August 2024.



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

# To the Directors of Codan Limited

I declare that, to the best of my knowledge and belief, in relation to the audit of Codan Limited for the financial year ended 30 June 2024 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations*\*\*Act 2001 in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

**KPMG** 

Julie Cleary Partner

Sydney

21 August 2024

# Consolidated income statement for the year ended 30 June 2024 Codan Limited and its Controlled Entities

|   |      | Cons       | olidated   |
|---|------|------------|------------|
|   | Note | 2024       | 2023       |
|   |      | \$000      | \$000      |
| CONTINUING OPERATIONS                         |      |            |            |
| Revenue                                       | 2    | 550,459    | 456,468    |
| Cost of sales                                 |      | (245,234)  | (207,026)  |
| Gross profit                                  |      | 305,225    | 249,442    |
| Other income                                  | 4    | 1,180      | 1,225      |
| Administrative expenses                       |      | (48,122)   | (37,128)   |
| Sales and marketing expenses                  |      | (106,680)  | (89,691)   |
| Engineering expenses                          |      | (35,982)   | (30,855)   |
| Net financing costs                           | 3    | (10,898)   | (10,343)   |
| Other expenses                                | 4    | (234)      | (13)       |
| Profit before tax                             |      | 104,489    | 82,637     |
| Income tax expense                            | 7    | (23,191)   | (14,908)   |
| Profit for the period                         |      | 81,298     | 67,729     |
| Attributable to:                              |      |            |            |
| Equity holders of the company                 |      | 81,387     | 67,774     |
| Non-controlling interests                     |      | (89)       | (45)       |
|   |      | 81,298     | 67,729     |
| EARNINGS PER SHARE FOR PROFIT ATTRIBUTABLE TO |      |            |            |
| THE ORDINARY EQUITY HOLDERS OF THE COMPANY:   |      |            |            |
| Basic earnings per share                      | 6    | 45.0 cents | 37.5 cents |
| Diluted earnings per share                    | 6    | 44.8 cents | 37.4 cents |

The consolidated income statement is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 38 to 70.

# Consolidated statement of comprehensive income

# for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

|   |      | Consol  | idated |
|---|------|---------|--------|
|   | Note | 2024    | 2023   |
|   |      | \$000   | \$000  |
| Profit for the period   |      | 81,298  | 67,729 |
| Items that may be reclassified subsequently to profit or loss   |      |         |        |
| Changes in fair value of cash flow hedges                       |      | 1,723   | 2,026  |
| less tax effect   |      | (517)   | (608)  |
| Changes in fair value of cash flow hedges, net of income tax    | 20   | 1,206   | 1,418  |
| Exchange differences on translation of foreign operations       | 20   | (6,446) | 11,972 |
| Other comprehensive income/(loss) for the period, net of income | tax  | (5,240) | 13,390 |
| Total comprehensive income for the period                       |      | 76,058  | 81,119 |
| Attributable to:  |      |         |        |
| Equity holders of the company                                   |      | 76,147  | 81,164 |
| Non-controlling interests                                       |      | (89)    | (45)   |
|   |      | 76,058  | 81,119 |

The consolidated statement of comprehensive income is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 38 to 70.

# Consolidated balance sheet as at 30 June 2024 Codan Limited and its Controlled Entities

| Codan Limited and its Controlled Entities                      |      | Consolidated      |                   |
|--|------|-------------------|-------------------|
|  | Note | 2024              | 2023              |
|  | Note | \$000             | \$000             |
| CURRENT ACCETO   |      |                   |                   |
| CURRENT ASSETS   | 0    | 40.700            | 00.004            |
| Cash and cash equivalents                                      | 8    | 19,703            | 23,661            |
| Trade and other receivables                                    | 11   | 93,883            | 71,019            |
| Inventory  | 12   | 110,069           | 121,401           |
| Current tax assets   | 7    | 1,465             | 359               |
| Other assets Total current assets                              | 13   | 33,786<br>258,906 | 17,851<br>234,291 |
|  |      |                   | 201,201           |
| NON-CURRENT ASSETS   |      |                   |                   |
| Property, plant and equipment                                  | 14   | 40,219            | 37,707            |
| Right-of-use assets  | 31   | 34,369            | 38,555            |
| Product development  | 15   | 129,425           | 108,174           |
| Intangible assets  | 16   | 304,592           | 273,974           |
| Other assets   |      | 1,200             | 600               |
| Total non-current assets                                       |      | 509,805           | 459,010           |
| Total assets   |      | 768,711           | 693,301           |
|  |      |                   |                   |
| CURRENT LIABILITIES  | 4-   |                   | 440.007           |
| Trade and other payables                                       | 17   | 126,428           | 110,827           |
| Lease liabilities  | 31   | 6,689             | 5,988             |
| Current tax payable  | 7    | 8,621             | 7,439             |
| Provisions   | 18   | 13,663            | 14,107            |
| Total current liabilities                                      |      | 155,401           | 138,361           |
| NON-CURRENT LIABILITIES  |      |                   |                   |
| Trade and other payables                                       | 17   | 19,196            | 16,977            |
| Lease liabilities  | 31   | 39,232            | 44,023            |
| Loans and borrowings   | 9    | 95,125            | 75,380            |
| Deferred tax liabilities                                       | 7    | 8,250             | 7,317             |
| Provisions   | 18   | 4,575             | 4,908             |
| Total non-current liabilities                                  |      | 166,378           | 148,605           |
| Total liabilities  |      | 321,779           | 286,966           |
| Net assets   |      | 446,932           | 406,335           |
| EQUITY   |      |                   |                   |
|  | 19   | 50,319            | 49,196            |
| Share capital Reserves   | 20   | 92,863            | 98,424            |
| Retained earnings  | 20   | 303,750           | 258,715           |
| Retained earnings  |      | 303,730           | 230,713           |
| Total equity   |      | 446,932           | 406,335           |
| Total equity attributable to the equity holders of the company |      | 447,386           | 406,700           |
| Non-controlling interests                                      |      | (454)             | (365)             |
|  |      | 446,932           | 406,335           |
|  |      | -,                | -,                |

The consolidated balance sheet is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 38 to 70.

# Consolidated statement of changes in equity for the year ended 30 June 2024 Codan Limited and its Controlled Entities

Consolidated

| 2024                                     | Share<br>capital<br>\$000 | Foreign<br>currency<br>translation<br>reserve<br>\$000 | Hedging reserve | Equity<br>based<br>payment<br>reserve<br>\$000 | Profit reserve \$000 | Retained earnings* | Total<br>\$000 |
|--|---------------------------|--|-----------------|--|----------------------|--------------------|----------------|
| Balance as at 1 July 2023                | 49,196                    | 38,458   | (874)           | 1,859  | 58,981               | 258,715            | 406,335        |
| Profit for the period                    | -                         | -  | -               | -  | -                    | 81,298             | 81,298         |
| Performance rights expensed              | -                         | -  | -               | 802  | -                    | -                  | 802            |
| Change in fair value of cash flow hedges | -                         | -  | 1,206           | -  | -                    | -                  | 1,206          |
| Exchange differences on translation of   |                           |  |                 |  |                      |                    |                |
| foreign operations                       | -                         | (6,446)  | -               | -  | -                    | -                  | (6,446)        |
|  | 49,196                    | 32,012   | 332             | 2,661  | 58,981               | 340,013            | 483,195        |
| Transactions with owners of the company  |                           |  |                 |  |                      |                    |                |
| Dividends recognised during the period   | -                         | -  | -               | -  | -                    | (36,263)           | (36,263)       |
| Allocation of Treasury Shares            | 1,123                     | -  | -               | (1,123)  | -                    | -                  | -              |
| <u> </u>                                 | 1,123                     | -  | -               | (1,123)  | -                    | (36,263)           | (36,263)       |
| Balance at 30 June 2024                  | 50,319                    | 32,012   | 332             | 1,538  | 58,981               | 303,750            | 446,932        |

<sup>\*</sup>The amounts in retained earnings includes the portion for non-controlling interests with an opening retained loss as at 1 July 2023 of \$0.365 million, FY24 loss after tax of \$0.089 million (FY23: \$0.045 million loss) which results in a closing retained loss of \$0.454 million as at 30 June 2024.

|   |                  | Consolidat                   | ted              |                            |                  |                   |                   |
|---|------------------|------------------------------|------------------|----------------------------|------------------|-------------------|-------------------|
|   | Share            | Foreign currency translation | Hedging          | Equity<br>based<br>payment | Profit           | Retained          | Total             |
| 2023  | capital<br>\$000 | reserve<br>\$000             | reserve<br>\$000 | reserve<br>\$000           | reserve<br>\$000 | earnings<br>\$000 | Total<br>\$000    |
| Balance as at 1 July 2022 Profit for the period                                 | 47,059           | 26,486                       | (2,292)          | 3,256                      | 58,981           | 234,466<br>67,729 | 367,956<br>67,729 |
| Performance rights expensed   | -                | =                            | -                | 740                        | -                | =                 | 740               |
| Change in fair value of cash flow hedges Exchange differences on translation of | -                | -                            | 1,418            | -                          | -                | -                 | 1,418             |
| foreign operations  | -                | 11,972                       | =                | =                          | -                | =                 | 11,972            |
| <u> </u>  | 47,059           | 38,458                       | (874)            | 3,996                      | 58,981           | 302,195           | 449,815           |
| Transactions with owners of the company   |                  |                              |                  |                            |                  |                   |                   |
| Dividends recognised during the period  | -                | -                            | -                | -                          | -                | (43,480)          | (43,480)          |
| Allocation of Treasury Shares   | 2,137            | -                            | -                | (2,137)                    | -                | -                 | -                 |
|   | 2,137            | -                            | -                | (2,137)                    | -                | (43,480)          | (43,480)          |
| Balance at 30 June 2023   | 49,196           | 38,458                       | (874)            | 1,859                      | 58,981           | 258,715           | 406,335           |

The consolidated statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 38 to 70.

# Consolidated statement of cash flows for the year ended 30 June 2024 Codan Limited and its Controlled Entities

|  | C    |           | nsolidated |  |
|--|------|-----------|------------|--|
|  | Note | 2024      | 2023       |  |
|  |      | \$000     | \$000      |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                             |      |           |            |  |
| Cash receipts from customers                                     |      | 534,752   | 455,328    |  |
| Cash paid to suppliers and employees                             |      | (398,009) | (359,236)  |  |
| Interest received  |      | 87        | 50         |  |
| Interest paid  |      | (7,532)   | (4,103)    |  |
| Finance charge on lease liabilities                              | 31   | (1,992)   | (1,273)    |  |
| Income taxes paid (net)  |      | (20,856)  | (10,889)   |  |
| Net cash from operating activities                               | 10   | 106,450   | 79,877     |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                             |      |           |            |  |
| Acquisition of subsidiaries (net of cash acquired)               | 32   | (37,236)  | (6,494)    |  |
| Proceeds from disposal of property, plant and equipment          | 02   | 58        | 11         |  |
| Proceeds from sale of Tracking Solutions business                |      | -         | 1,921      |  |
| Payments for capitalised product development                     | 15   | (39,796)  | (29,993)   |  |
| Acquisition of property, plant and equipment                     |      | (10,122)  | (18,038)   |  |
| Acquisition of intangibles (computer software and licences)      |      | (866)     | (1,333)    |  |
| Net cash used in investing activities                            |      | (87,962)  | (53,926)   |  |
| CASH FLOWS FROM FINANCING ACTIVITIES                             |      |           |            |  |
| Drawdowns of borrowings  | 9    | 71,000    | 57,880     |  |
| Repayments of borrowings   | 9    | (51,255)  | (34,500)   |  |
| Payment of lease liabilities (principle)                         | 31   | (5,913)   | (5,355)    |  |
| Dividends paid   | 5    | (36,263)  | (43,480)   |  |
| Net cash provided by/(used in) financing activities              |      | (22,431)  | (25,455)   |  |
| Net increase/(decrease) in cash held                             |      | (3,943)   | 496        |  |
| Cash and cash equivalents at the beginning of the financial year |      | 23,661    | 22,613     |  |
| Effects of exchange rate fluctuations on cash held               |      | (15)      | 552        |  |
| Cash and cash equivalents at the end of the financial year       | 8    | 19,703    | 23,661     |  |

The consolidated statement of cash flows is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 38 to 70.

# Consolidated entity disclosure statement as at 30 June 2024 Codan Limited and its Controlled Entities

Percentage of share capital

held directly or indirectly Body by the corporate, company in Australian or **Jurisdiction** partnership incorporated / the body Foreign of Foreign **Entity Name** or trust formed corporate resident Resident **Broadcast Wireless Systems Limited Body Corporate** Australian UK n/a \* n/a \* Codan (US) Inc **Body Corporate** USA 100 Australian Codan Defence Electronics Ptv Ltd **Body Corporate** Australia 100 Australian n/a Codan Executive Share Plan Pty Ltd **Body Corporate** Australia 100 Australian n/a Australian **Body Corporate** Codan Limited Australia Parent n/a Codan Radio Communications ME DMCC **Body Corporate** UAE Australian 100 n/a 3 Codan Radio Communications Pty Ltd **Body Corporate** Australia 100 Australian n/a **Body Corporate** Codan UK Ltd UK 100 Australian n/a \* **Body Corporate** Corp Ten International Inc USA 100 Foreign USA Daniels Electronics Ltd **Body Corporate** Canada 100 Australian n/a \* Domo Broadcast Holdings LLC **Body Corporate** USA 100 Australian n/a \* Domo Tactical Communications (DTC) Limited **Body Corporate** 100 UK Australian n/a 3 Domo Tactical Communications (DTC) Pte Limited **Body Corporate** Singapore 100 Australian n/a \* DTC Communications Inc **Body Corporate** n/a \* USA 100 Australian n/a \* DTC Group Holdings LLC **Body Corporate** USA 100 Australian DTC International Holdings Ltd **Body Corporate** Australian UK 100 n/a \* DTC North America Holdings LLC **Body Corporate** USA 100 Australian n/a \* GeoConex LLC **Body Corporate** USA 100 Australian n/a \* MEP Surveillance Midco Inc **Body Corporate** USA 100 Australian n/a \* Minelab Americas Inc **Body Corporate** USA 100 Australian n/a \* Minelab de Mexico SA de CV **Body Corporate** 100 Australian n/a \* Mexico Minelab do Brasil Equipamentos Para Minercao Ltda **Body Corporate** Brazil 100 Australian n/a \* Minelab Electronics Pty Ltd **Body Corporate** Australia 100 Australian n/a Minelab India Private Limited 100 Australian **Body Corporate** India n/a \* Minelab International Ltd **Body Corporate** Ireland 100 Australian n/a \* Minelab MEA FZE **Body Corporate** UAE 100 Australian n/a \* Minelab MEA General Trading LLC **Body Corporate** UAF 49 Australian n/a \* Spectronic Denmark A/S **Body Corporate** Denmark 100 Australian n/a \* Wave Central LLC **Body Corporate** USA 100 Australian n/a \* Zetron Air Systems Pty Limited **Body Corporate** Australia 100 Australian n/a Zetron Australasia Pty Limited **Body Corporate** Australia 100 Australian n/a Zetron Eagle Limited **Body Corporate** UK 100 Australian n/a \* USA n/a \* Zetron Inc. **Body Corporate** 100 Australian Zetron Limited **Body Corporate** UK 100 Australian n/a \*

# Key Assumptions and Judgements

# Determination of Tax Residency:

Section 295 (3A) of the Corporation Acts 2001 requires that the tax residency of each entity which is included in the Consolidated Entity Disclosure Statement (CEDS) be disclosed. In the context of an entity which was an Australian resident, "Australian resident" has the meaning provided in the Income Tax Assessment Act 1997. The determination of tax residency involves judgment as the determination of tax residency is highly fact dependent and there are currently several different interpretations that could be adopted, and which could give rise to a different conclusion on residency. In determining tax residency, the consolidated entity has applied the following interpretations:

The consolidated entity has applied current legislation and judicial precedent, including having regard to the Commissioner of Taxation's public quidance in Tax Ruling TR 2018/5.

The consolidated entity has applied current legislation and where available judicial precedent in the determination of foreign tax residency. Where necessary, the consolidated entity has used independent tax advisers in foreign jurisdictions to assist in its determination of tax residency to ensure applicable foreign tax legislation has been complied with.

# Branches (permanent establishments):

Branches are not separate legal entities and therefore do not have separate tax residency.

Australian tax residency

Foreign tax residency

<sup>\*</sup> These entities are also a tax resident in their respective countries of incorporation. However, they are assessed as an Australian resident under the Income Tax Assessment Act 1997 and therefore not classified as a foreign resident under that Act.

# for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES

Codan Limited (the "Company") is a company domiciled in Australia and is a for-profit entity. The consolidated financial report of the Company as at and for the year ended 30 June 2024 comprises the Company and its subsidiaries (together referred to as the "group" and individually as "group entities"). The financial report was authorised for issue by the directors on 21 August 2024.

# (a) Statement of compliance

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board ("AASB") and the *Corporations Act 2001*.

The consolidated financial report of the group complies with International Financial Reporting Standards (IFRSs) adopted by the International Accounting Standards Board ("IASB").

# (b) Basis of preparation

The consolidated financial report is prepared in Australian dollars (the Company's functional currency and the functional currency of the majority of the group) on the historical costs basis except that derivative financial instruments are stated at their fair value.

The group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and, in accordance with that Legislative Instrument, amounts in the financial report have been rounded off to the nearest thousand dollars, unless otherwise stated.

# Use of estimates and judgements

The preparation of a financial report in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. The estimates and judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets within the next financial year relate to:

- impairment assessments of non-current assets, including product development and goodwill (refer note 16).
- measurement of inventory net realisable value (refer note 1 (I))
- recognition of deferred tax assets: availability of future taxable profit against which deductible temporary difference and tax losses carried forward can be utilised (refer note 7)
- acquisition of subsidiary: fair value of the consideration transferred (including contingent consideration) and fair value of the assets acquired and liabilities assumed, measured on a provisional basis (refer note 32).

# Changes in material accounting policies

The accounting policies applied in these financial statements are the same as those applied in the group's consolidated financial statements as at and for the year ended 30 June 2023.

The group also adopted Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2) from 1 July 2023. Although the amendments did not result in any changes to the accounting policies themselves, they impacted the accounting policy information disclosed in the financial statements.

The amendments require the disclosure of 'material', rather than 'significant', accounting policies. The amendments also provide guidance on the application of materiality to disclosure of accounting policies, assisting entities to provide useful, entity-specific accounting policy information that users need to understand other information in the financial statements.

Management reviewed the accounting policies and made updates to the information disclosed in Note 1 Material accounting policies (2023: Significant accounting policies) in certain instances in line with the amendments.

The group has adopted Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS12) from 1 July 2023. The amendments narrow the scope of the initial recognition exemption to exclude transactions that give rise to equal and offsetting temporary differences - e.g. leases and decommissioning liabilities. For leases and decommissioning liabilities, an entity is required to recognise the associated deferred tax assets and liabilities from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. For all other transactions, an entity applies the amendments to transactions that occur on or after the beginning of the earliest period presented.

Prior to the group adopting this amendment to IAS 12, the group recognised a separate deferred tax asset in relation to its lease liabilities and a deferred tax liability in relation to its right-of-use assets (see Note 7) and these were offset in the statement of financial position in accordance with paragraph 74 of IAS 12 resulting in a similar outcome as under the amendments. There was no impact on the opening retained earnings as at 1 July 2023 as a result of the change.

# for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### (c) Basis of consolidation

Subsidiaries are entities controlled by the group. Control exists when the group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date control commences until the date control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the group.

Unrealised gains and losses and inter-entity balances resulting from transactions with or between subsidiaries are eliminated in full on consolidation.

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the group. Transaction costs, other than those associated with the issue of debt or equity securities that the group incurs in connection with a business combination, are expensed as incurred.

# (c) Basis of consolidation (continued)

Upon the loss of control, the group derecognises the assets and liabilities of the subsidiary, and non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in the income statement.

Non-controlling interests are measured at their proportionate share of the subsidiaries' net assets.

Transaction costs that the group incurs in connection with a business combination, such as mergers and acquisitions advisory fees, legal fees, due diligence fees, and other professional and consulting fees, are expensed as incurred.

# (d) Revenue recognition

Revenues are recognised at the fair value of the consideration received or receivable, net of the amount of value added tax (VAT) payable to taxation authorities.

# Sale of goods

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable (net of rebates, expected returns, discounts and other allowances). Revenue is recognised when performance obligations are satisfied and the significant risks and expected returns of ownership pass to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods and the amount of revenue can be measured reliably. For most goods sold, there is one performance obligation, which is the delivery of the goods to the customer. Control usually passes when the goods are shipped to the customer with revenue recognised at this point in time.

# **Communications solutions**

Contract revenue from projects to install communications solutions for our customers includes the initial amount agreed in the contract, plus any variations in contract work, claims and incentive payments, to the extent that it is probable that they will result in revenue and can be measured reliably. As soon as the outcome of a communications solution contract can be estimated reliably, contract revenue is recognised over time in proportion to the stage of completion of the contract as performance obligations are satisfied. Contract expenses are recognised as incurred unless they create an asset related to future contract activity.

The stage of completion of a communications solutions contract is assessed by reference to costs incurred comparing with total estimated costs. When the outcome of a contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable. An expected loss on a contract is recognised immediately in the income statement.

In the event a communications solution contract and maintenance service contract are provided under a single arrangement, then the consideration is allocated based on their relative stand-alone selling prices. The standalone selling price is determined based on the list prices at which the group sells the solution and services in separate transactions.

# **Maintenance and support services**

Services provided to customers predominantly relate to maintenance and support services which can include technical support, preventative hardware maintenance and software upgrades. Revenue from these services is recognised over time throughout the life of the service contract which can have a multi-year term.

Installation and training services can be provided to customers in conjunction with the sale of goods and in these circumstances, then the consideration is allocated based on their relative stand-alone selling prices. The standalone selling price is determined based on the list prices at which the group sells the goods and services in separate transactions. The services revenue is recognised at a point in time as performance obligations are delivered.

# Notes to and forming part of the financial statements for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES (CONTINUED)

# (e) Net financing costs

Net financing costs include interest paid relating to borrowings, interest received on funds invested, unwinding of discounts and foreign exchange gains and losses. Qualifying assets are assets that take more than 12 months to get ready for their intended use or sale. In these circumstances, borrowing costs are capitalised to the cost of the qualifying assets. Interest income and borrowing costs are recognised in the income statement on an accruals basis, using the effective-interest method. Foreign currency gains and losses are reported on a net basis.

# (f) Foreign currency

Foreign currency transactions are translated to Australian dollars at the rates of exchange ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to Australian dollars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement, except for differences arising on the retranslation of a financial liability designated as a hedge of a net investment in a foreign operation, or qualifying cash flow hedges, which are recognised in other comprehensive income and presented within equity, to the extent that the hedge is effective.

# Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair-value adjustments arising on acquisition, are translated to Australian dollars at the foreign exchange rates ruling at the reporting date. Equity items are translated at historical rates. The income and expenses of foreign operations are translated to Australian dollars at the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on translation are taken directly to the foreign currency translation reserve until the disposal, or partial disposal, of the foreign operations.

Foreign exchange gains and losses arising from a monetary item receivable or payable to a foreign operation, the settlement of which is neither planned nor likely in the foreseeable future, are considered to form part of a net investment in a foreign operation and on consolidation they are recognised in other comprehensive income, and are presented within equity in the foreign currency translation reserve.

Foreign currency differences arising on the retranslation of a financial liability designated as a hedge of a net investment in a foreign operation are recognised directly in other comprehensive income to the extent that the hedge is effective and are presented within equity in the hedging reserve. To the extent that the hedge is ineffective, such differences are recognised in the income statement. When the hedged part of a net investment is disposed of, the associated cumulative amount in equity is transferred to the income statement as an adjustment to the income statement on disposal.

# (g) Derivative financial instruments

The group has used derivative financial instruments to hedge its exposure to foreign exchange and interest rate movements. In accordance with its policy, the group does not hold derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments. Derivative financial instruments are recognised initially at fair value. Attributable transaction costs are recognised in the income statement when incurred. Subsequent to initial recognition, derivative financial instruments are stated at fair value. The gain or loss on re-measurement to fair value is recognised immediately in the income statement unless the derivative qualifies for hedge accounting.

# Hedging

On initial designation of the hedge, the group formally documents the relationship between the hedging instrument and hedged item, including the risk management objectives and strategy in undertaking the hedge transaction, together with the methods that will be used to assess the effectiveness of the hedging relationship.

Where a derivative financial instrument is designated as a hedge of the variability in cash flows of a highly probable forecast transaction, the effective part of any gain or loss on the derivative financial instrument is recognised directly in comprehensive income and presented within equity. When the forecast transaction subsequently results in the recognition of a financial asset or liability, then the associated gains and losses that were recognised directly in equity are reclassified into the income statement.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument is sold, expires, is terminated or is exercised, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in the hedging reserve remains in equity until, for a hedge of a transaction resulting in the recognition of a non-financial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to profit or loss in the same period or periods as the hedged expected future cash flows affect profit or loss. If the hedged future cash flows are no longer expected to occur, then the amounts that have been accumulated in the hedging reserve and the cost of hedging reserve are immediately reclassified to profit or loss.

# Notes to and forming part of the financial statements for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES (CONTINUED)

# (h) Taxation

Income tax expense on the income statement comprises a current and deferred tax expense. Income tax expense is recognised in the income statement except to the extent that it relates to items recognised directly in equity, or in other comprehensive income.

Current tax expense is the expected tax payable on the taxable income for the year using tax rates enacted or substantially enacted at the reporting date, adjusted for any prior year under or over provision. The movement in deferred tax assets and liabilities results in a deferred tax expense, unless the movement results from a business combination, in which case the tax entry is recognised in goodwill, or a transaction has impacted equity, in which case the tax entry is also reflected in equity.

Deferred tax assets and liabilities arise from temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle the tax liabilities and assets on a net basis, or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### Tax consolidation

The Company is the head entity in the tax-consolidated group comprising all the Australian wholly owned subsidiaries. The Company recognises the current tax liability of the tax-consolidated group. The tax-consolidated group has determined that subsidiaries will account for deferred tax balances and will make contributions to the head entity for the current tax liabilities as if the subsidiary prepared its tax calculation on a stand-alone basis.

The Company recognises deferred tax assets arising from unused tax losses of the tax consolidated group to the extent that it is probable that future taxable profits of the tax consolidated group will be available against which the asset can be utilised.

Any subsequent period adjustments to deferred tax assets arising from unused tax losses, as a result of revised assessments of the probability of recoverability, are recognised by the head entity only.

# (i) Value added tax

Revenues, expenses and assets are recognised net of the amount of VAT, except where the amount of VAT incurred is not recoverable from the Australian Taxation Office (ATO). In these circumstances, the VAT is recognised as part of the cost of acquisition of the asset or is expensed. Receivables and payables are stated with the amount of VAT included. The net amount of VAT recoverable from, or payable to, the ATO is included as a current asset or liability in the balance sheet.

Cash flows are included in the Consolidated Statement of Cash Flows on a gross basis. The VAT components of cash flows arising from investing and financing activities which are recovered from, or payable to, the ATO are classified as operating cash flows.

# (j) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with an original maturity of three months or less.

# (k) Trade and other receivables

Trade debtors are to be settled within agreed trading terms, typically less than 60 days, and are initially recognised at fair value and then subsequently at amortised cost, less any expected credit loss allowances. Under the "lifetime expected credit loss" model, the allowance for credit losses is calculated by considering on a discounted basis the cash shortfalls it would incur in various default scenarios for prescribed future periods and multiplying the shortfalls by the probability weighted outcomes. Significant receivables are individually assessed. Non-significant receivables are not individually assessed; instead, credit loss testing is performed by considering the risk profile of that group of receivables. All allowances for credit losses are recognised in the income statement.

# (I) Inventories

Raw materials and stores, work in progress and finished goods are measured at the lower of cost (generally determined as the average purchase price over a period of 6 months) and net realisable value. Net realisable value represents the selling price that could be achieved in the ordinary course of business, and is calculated having regard to the quantity of stock on hand in comparison to past usage. In the case of manufactured inventories and work in progress, costs comprise direct materials, direct labour, other direct variable costs and allocated factory overheads necessary to bring the inventories to their present location and condition.

# for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES (CONTINUED)

# (m) Project work in progress and contract liabilities

Project work in progress represents the gross unbilled amount expected to be collected from customers for project work performed to date. It is measured at cost, plus profit recognised to date, less progress billings and recognised losses. Cost includes all expenditure related directly to specific projects. Project work in progress is presented as part of other assets in the balance sheet for all projects in which costs incurred, plus recognised profits, exceed progress billings. Contract liabilities primarily relate to the advance consideration received from customers for project work to be performed or services to be rendered, for which revenue is recognised over time. Contract liabilities are presented as part of trade and other payables in the balance sheet.

# (n) Intangible assets

# **Product development costs**

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in the income statement as an expense when incurred. Expenditure on development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products, is capitalised only if development costs can be measured reliably, the product is technically and commercially feasible, future economic benefits are probable and the group intends to, and has sufficient resources to, complete development and to use or sell the asset. The expenditure capitalised has a finite useful life and includes the cost of materials, direct labour and an appropriate proportion of overheads that are directly attributable to preparing the asset for its intended use, less accumulated amortisation and accumulated impairment losses. Other development expenditure is recognised in the income statement when incurred.

#### Goodwill

All business combinations are accounted for by applying the acquisition method, and goodwill may arise upon the acquisition of subsidiaries. Goodwill is stated at cost, less any accumulated impairment losses, and has an indefinite useful life. It is allocated to cash-generating units or groups of cash-generating units and is not amortised but is tested annually for impairment.

# Measuring goodwill

The group measures goodwill as the fair value of the consideration transferred including the recognised amount of any non-controlling interest in the acquiree, as well as the fair value of any pre-existing non-controlling interest, less the net recognised amount (generally fair value) of the identifiable assets acquired (including intangible assets) and liabilities assumed, all measured as of the acquisition date

Consideration transferred includes the fair values of the assets transferred, liabilities incurred by the group to the previous owners of the acquiree, and equity interests issued by the group. Consideration transferred also includes the fair value of any contingent consideration and share-based payment awards of the Company.

# Licences and other intangible assets

Licences and other intangible assets that are acquired by the group, which have finite useful lives, are stated at cost, less accumulated amortisation and accumulated impairment losses. Expenditure on internally generated goodwill and brands is recognised in the income statement as incurred.

# Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in the income statement as incurred.

# **Amortisation**

Amortisation is calculated on the cost of the asset, less its residual value.

Amortisation is charged to the income statement on either a straight-line or units of production basis. Intangible assets are amortised over their estimated useful lives from the date that they are available for use, but goodwill is only written down if there is an impairment.

The estimated useful lives in the current and comparative periods are as follows:

Straight-line Units of production
Product development, licences and intellectual property 2 - 15 years 5 - 10 years
Computer software 3 - 7 years
Brand names 20 years
Customer relationships 5 years

Amortisation methods, useful lives and residual values are reviewed at each reporting date.

# for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES (CONTINUED)

# (o) Assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, are classified as held-for-sale if it is highly probable that they will be recovered primarily through sale rather than through continuing use. Such assets are generally measured at the lower of their carrying amount and fair value less costs to sell. Once classified as held-for-sale, intangible assets and property, plant and equipment are no longer amortised or depreciated.

#### (p) Property, plant and equipment

# **Owned assets**

Items of property, plant and equipment are measured at cost, less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour and any other costs directly attributable to bringing the asset to a working condition for its intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within "other income" or "other expenses" in the income statement.

#### **Subsequent costs**

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in the income statement as incurred.

# **Depreciation**

Depreciation is calculated on the depreciable amount, which is the cost of an asset, less its residual value.

Depreciation is charged to the income statement on property, plant and equipment on a straight-line basis over the estimated useful life of the assets. Capitalised leased assets are amortised on a straight-line basis over the term of the relevant lease, or where it is likely the group will obtain ownership of the asset, the life of the asset. The main depreciation rates used for each class of asset for current and comparative periods are as follows:

Right-of-use assets 7% to 25% Leasehold property 6% to 10% Plant and equipment 7% to 40%

Depreciation methods, useful lives and residual values are reviewed at each reporting date.

# (q) Impairment

The carrying amounts of the group's assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. If any such impairment exists, the asset's recoverable amount is estimated. For goodwill and intangible assets that have an indefinite useful life or are not yet available for use, the recoverable amount is estimated annually.

The recoverable amount of non-financial assets is the greater of their fair value, less costs of disposal and value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

The group's corporate assets do not generate separate cash inflows. If there is an indication that a corporate asset may be impaired, then the recoverable amount is determined for the cash-generating units to which the corporate asset belongs.

An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash inflows that are largely independent from other assets or groups of assets. Impairment losses are recognised in the income statement. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill and then to reduce the carrying amount of the other non-financial assets in the cash-generating unit on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimate used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

# for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES (CONTINUED)

# (r) Payables

Liabilities are recognised for amounts to be paid in the future for goods or services received. Trade accounts payable are normally settled within 60 days.

#### (s) Interest bearing borrowings

Interest bearing borrowings are recognised initially at their fair value, less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost, with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective-interest basis.

#### (t) Employee benefits

# Wages, salaries and annual leave

Liabilities for employee benefits for wages, salaries, incentives and annual leave represent current obligations resulting from employees' services provided to the reporting date, calculated at undiscounted amounts based on remuneration rates that the group expects to pay as at the reporting date, including related on-costs such as superannuation, workers' compensation insurance and payroll tax.

# Long service leave

The provision for employee benefits for long service leave represents the present value of the estimated future cash outflows resulting from the employees' services provided to the reporting date. The provision is calculated using expected future increases in wage and salary rates, including related on-costs, and expected settlement dates based on turnover history, and is discounted using high-quality corporate bond rates at the reporting date which most closely match the terms of maturity of the related liabilities.

# **Defined contribution superannuation plans**

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. The group contributes to defined contribution superannuation plans and these contributions are expensed in the income statement as incurred.

# (u) Provisions

A provision is recognised when there is a present legal or constructive obligation as a result of a past event, it can be estimated reliably and it is probable that a future sacrifice of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows required to settle the obligation at a pre-tax rate that reflects the current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as a finance cost.

# Restructuring and employee termination benefits

A provision for restructuring is recognised when the group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating costs are not provided for.

# Warranty

A provision is made for the group's estimated liability on all products sold and still under warranty, and includes claims already received. The estimate is based on the group's warranty cost experience over previous years.

# (v) Leases

A lease arrangement is one that conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The group does not recognise lease arrangements in respect of intangible assets. The payments associated with short-term lease arrangements and leases of low-value assets are recognised on a straight-line basis in the Income Statement. Short-term leases are leases with a lease term of 12 months or less. The group applies the requirements of the leasing standard on a lease-by-lease basis. The main type of leases of the group are leases for offices, warehouses and manufacturing facilities. Some property leases contain extension options exercisable by the group. Where practicable, the group seeks to include extension options in new leases to provide operational flexibility. The extension options held are exercisable only by the group and not by the lessors. The group assesses at the lease commencement date whether it is reasonably certain to exercise the options. The group reassesses whether it is reasonably certain to exercise in circumstances within its control.

# for the year ended 30 June 2024

# **Codan Limited and its Controlled Entities**

# 1. MATERIAL ACCOUNTING POLICIES (CONTINUED)

# (v) Leases (continued)

#### Right-of-use assets

The group recognises a right-of-use asset and a lease liability at the commencement date of the lease arrangement. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and estimates of costs to dismantle or remediate the underlying asset, less any lease incentives received. Subsequent to initial recognition, the assets are accounted for in accordance with the accounting policy applicable to that asset. In addition, the right-of-use asset may be adjusted periodically due to remeasurements of the lease liability.

# Lease liabilities

The lease liability is initially measured at the present value of the outstanding lease payments at the commencement date of the arrangement, discounted using the borrowing rate implicit in the lease or, if that rate cannot be readily determined, the group's incremental borrowing rate. Generally, the group uses its incremental borrowing rate as the discount rate.

Some property leases contain extension options exercisable by the group. The group assesses at lease commencement whether it is reasonably certain to exercise the extension options. The group reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant change in circumstances within its control.

The lease liability is subsequently measured through increasing the carrying amount to reflect interest on the lease liability, less lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate or if the group changes its assessment of whether it will exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in the profit and loss if the carrying amount of the right-of-use asset has been reduced to zero.

# (w) Share capital - ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

# (x) Share-based payment transactions

Share-based payments in which the group receives goods or services as consideration for its own equity instruments are accounted for as equity-settled share-based payment transactions, regardless of how the equity instruments are obtained from the group.

The grant-date fair value of share-based payment awards granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period that the employees unconditionally become entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of awards which vest.

# (y) Future Australian Accounting Standards requirements

A number of new standards are effective after 2024 and earlier application is permitted; however, the group has not early adopted the new or amended standards in preparing these consolidated financial statements. The group does not expect that these new accounting standards will have a material impact on the consolidated financial statements.

# **AASB 18 Presentation and Disclosure in Financial Statements**

AASB 18 was issued in June 2024 and replaces AASB 101 Presentation of Financial Statements. The new standard introduces new requirements for the Income Statement, including:

- new categories for the classification of income and expenses into operating, investing and financing categories, and
- presentation of subtotals for "operating profit" and "profit before financing and income taxes".

Additional disclosure requirements are introduced for management-defined performance measures and new principles for aggregation and disaggregation of information in the notes and the primary financial statements and the presentation of interest and dividends in the statement of cash flows. The new standard is effective for annual periods beginning on or after 1 January 2027 and will first apply to the Group for the financial year ending 30 June 2028.

This new standard is not expected to have an impact on the recognition and measurement of assets, liabilities, income and expenses, however there will likely be changes in how the Income Statement and Balance Sheet line items are presented as well as some additional disclosures in the notes to the financial statements. The Company is in the process of assessing the impact of the new standard.

# **GROUP PERFORMANCE**

# **2 SEGMENT ACTIVITIES**

The group determines and presents operating segments based on the information that is internally provided to the CEO, who is the group's chief operating decision-maker.

An operating segment is a component of the group that engages in business activities from which it may earn revenues and incur expenses. All operating segments' results are regularly reviewed by the group's CEO, to make decisions about resources to be allocated to the segments and assess their performance.

Segment results relate to the underlying operations of a segment and are as reported to the CEO, and include the expense from functions that are directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily cash balances), corporate expenses, other income and expense, and income tax assets and liabilities.

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment, and intangible assets other than goodwill.

The group's primary format for segment reporting is based on business segments.

# **Business segments**

The group comprises three business segments. The communications segment includes the design, development, manufacture and marketing of communications equipment. The metal detection segment includes the design, development, manufacture and marketing of metal detection equipment. The "Other" business segment relates to the Tracking Solutions business that was sold on 1 July 2021 and the ongoing manufacturing and sale of tracking products to Caterpillar Inc.

Two or more operating segments may be aggregated into a single operating segment if they are similar in nature. The Communications segment comprises of the following operating segments: Tactical Communications and Zetron, which are aggregated because they have similar economic characteristics such as long-term average contribution margins, nature of products, production process and regulatory environment, type of customers and distribution methods.

# **Geographical areas**

In presenting information on the basis of geographical areas, segment revenue has been based on the geographic location of the invoiced customer. Segment assets are based on the geographic location of the assets. The group has manufacturing and offices in Australia, Canada, Denmark, United Kingdom and United States, with overseas representative offices in Brazil, India, Ireland, Mexico, Singapore, and the United Arab Emirates.

# Notes to and forming part of the financial statements for the year ended 30 June 2024

**Codan Limited and its Controlled Entities** 

| GROUP PERFORMANCE (continued)                        |           |         |             |         |       |       |          |         |
|--|-----------|---------|-------------|---------|-------|-------|----------|---------|
| 2. SEGMENT ACTIVITIES (CONTINUED)                    |           |         |             |         |       |       |          |         |
| Information about reportable segments                | Communica | ations  | Metal detec | ction   | Other |       | Consolid | ated    |
|  | 2024      | 2023    | 2024        | 2023    | 2024  | 2023  | 2024     | 2023    |
|  | \$000     | \$000   | \$000       | \$000   | \$000 | \$000 | \$000    | \$000   |
| Revenue  |           |         |             |         |       |       |          |         |
| Revenue recognised at a point in time                | 256,226   | 233,489 | 219,853     | 176,098 | 3,697 | 5,917 | 479,776  | 415,504 |
| Revenue recognised over time                         | 70,683    | 40,964  | -           | -       | -     | -     | 70,683   | 40,964  |
| Total external segment revenue                       | 326,909   | 274,453 | 219,853     | 176,098 | 3,697 | 5,917 | 550,459  | 456,468 |
| Result   |           |         |             |         |       |       |          |         |
| Segment result                                       | 80,506    | 67,701  | 77,920      | 56,798  | 336   | 538   | 158,762  | 125,037 |
| Unallocated net financing costs                      |           |         |             |         |       |       | (8,905)  | (9,069  |
| Unallocated income and expenses                      |           |         |             |         |       |       | (45,368) | (33,331 |
| Profit from operating activities                     |           |         |             |         |       |       | 104,489  | 82,637  |
| Income tax expense                                   |           |         |             |         |       |       | (23,191) | (17,098 |
| Underlying net profit                                |           |         |             |         |       |       | 81,298   | 65,539  |
| Recognition/derecognition of tax losses previously n | ot booked |         |             |         |       |       | -        | 2,190   |
| Statutory net profit                                 |           |         |             |         |       |       | 81,298   | 67,729  |
| Non-cash items included above                        |           |         |             |         |       |       |          |         |
| Depreciation and amortisation                        | 20,619    | 17,590  | 11,517      | 10,327  | -     | -     | 32,136   | 27,917  |
| Unallocated depreciation and amortisation            |           |         |             |         |       |       | 950      | 950     |
| Total depreciation and amortisation                  |           |         |             |         |       |       | 33,086   | 28,867  |
| Assets   |           |         |             |         |       |       |          |         |
| Capital expenditure                                  | 33,887    | 40,284  | 14,350      | 12,653  | -     | -     | 48,237   | 52,937  |
| Unallocated capital expenditure                      |           |         |             |         |       |       | 2,492    | 1,912   |
| Total capital expenditure                            |           |         |             |         |       | _     | 50,729   | 54,849  |
| Segment assets                                       | 535,974   | 454,557 | 190,186     | 193,261 | 620   | 665   | 726,780  | 648,483 |
| Unallocated corporate assets                         | ,         | - ,     | ,           | ,—      |       |       | 41,931   | 44,818  |
| Consolidated total assets                            |           |         |             |         |       |       | 768,711  | 693,301 |

Revenue recognised at a point in time mainly relates to the sale of goods for Metal detection and Communications products. Revenue recognised over time relates to contract revenue from projects to install communications solutions as well as maintenance and support service (the accounting policy is outlined in Note 1(d)).

The group derived its revenues from a number of countries. The significant country where revenue was 10% or more of total revenue was the United States of America totalling \$219.912 million (2023: \$220.408 million).

The group's non-current assets, excluding financial instruments and deferred tax assets, were located in various countries and countries where the value is 10% or more of the group's total non-current assets are deemed as significant. These countries are as follows: the United States of America \$249.608 million (2023: \$232.662 million), Australia \$129.940 million (2023: \$130.526 million), Canada \$67.747 million (2023: \$70.577 million), and United Kingdom \$58.120 million (2023: \$21.715 million).

3

Consolidated

2023

2024

|  | 2024          | 2023                                  |
|--|---------------|---------------------------------------|
|  | \$000         | \$000                                 |
| GROUP PERFORMANCE (CONTINUED)                              |               |                                       |
| EXPENSES   |               |                                       |
| Net financing costs:                                       |               |                                       |
| Interest income  | (87)          | (50)                                  |
| Net foreign exchange (gain)/loss                           | (187)         | 150                                   |
| Interest expense   | 7,532         | 4,103                                 |
| Finance charge on lease liabilities                        | 1,992         | 1,273                                 |
| Foreign currency hedge loss                                | 1,648         | 4,867                                 |
|  | 10,898        | 10,343                                |
| Depreciation of:   |               |                                       |
| Right-of-use assets  | 6,210         | 5,641                                 |
| Leasehold property   | 1,708         | 970                                   |
| Plant and equipment  | 5,320         | 4,903                                 |
| A and a safe and a a fe                                    | 13,238        | 11,514                                |
| Amortisation of:   |               |                                       |
| Product development - straight-line                        | 14,792        | 11,896                                |
| Product development - units of production                  | 3,748         | 3,796                                 |
| Intellectual property                                      | 30            | 285                                   |
| Computer software  | 268           | 605                                   |
| Licences   | 199           | 149                                   |
| Customer Relationships Brand names                         | 408           | 241                                   |
| brand names  | 403<br>19,848 | 381<br>17,353                         |
|  |               | , , , , , , , , , , , , , , , , , , , |
| Personnel expenses:  |               |                                       |
| Wages and salaries   | 116,578       | 81,672                                |
| Other associated personnel expenses                        | 14,517        | 14,845                                |
| Contributions to defined contribution superannuation plans | 9,962         | 8,190                                 |
| Long service leave expense                                 | 580           | 889                                   |
| Annual leave expense                                       | 8,847         | 8,133                                 |
| Performance rights plan                                    | 802           | 740                                   |
|  | 151,286       | 114,469                               |
| OTHER EXPENSES / INCOME                                    |               |                                       |
| Other income:  |               |                                       |
| Gain on sale of Tracking Solutions business                | -             | 895                                   |
| Other income   | 1,180         | 330                                   |
|  | 1,180         | 1,225                                 |
| Other expenses:  |               |                                       |
| Loss on sale of property, plant and equipment              | 234           | 13                                    |
|  | 234           | 13                                    |

Consolidated 2024 2023 \$000 \$000

# **GROUP PERFORMANCE (CONTINUED)**

# 5 DIVIDENDS

Codan Limited has provided or paid for dividends as follows:

| - ordinary final fully-franked dividend of 9.5 cents per ordinary share paid on 20 September 2023 | 17,225 |
|---|--------|
| - ordinary interim fully-franked dividend of 10.5 cents per ordinary share paid on 12 March 2024  | 19,038 |

ordinary final fully-franked dividend of 15.0 cents per ordinary share paid on 7 September 2022
 ordinary interim fully-franked dividend of 9.0 cents per ordinary share paid on 10 March 2023
 16,305

**36,263** 43,480

Since the end of the financial year, the directors declared a final ordinary fully franked dividend of 12.0 cents per share, payable on 18 September 2024. The financial impact of this final dividend of \$21.758 million has not been brought to account in the group financial statements for the year ended 30 June 2024 and will be recognised in subsequent financial reports.

# **Dividend franking account**

Franking credits available to shareholders for subsequent financial years (30%)

**49,403** 56,198

The franking credits available are based on the balance of the dividend franking account at year-end, adjusted for the franking credits that will arise from the payment of the current tax liability. The ability to utilise the franking account credits is dependent upon there being sufficient available profits to declare dividends. Based upon the above declared dividend, the impact on the dividend franking account of dividends proposed after the balance sheet date but not recognised as a liability is to reduce it by \$9.325 million (2023: \$7.376 million).

# **6 EARNINGS PER SHARE**

The group presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise performance rights granted to employees.

Net profit used for the purpose of calculating basic and diluted earnings per share

**81,387** 67,774

The weighted average number of shares used as the denominator number for basic earnings per share was 181,044,967 (2023: 180,918,865). The movement in the year is as a consequence of the shares issued under the performance rights plan and employee share plan.

The calculation of diluted earnings per share at 30 June 2024 was based on a weighted average number of ordinary shares outstanding, after adjustment for the effects of all dilutive potential ordinary shares of 181,816,939 (2023: 181,396,268). The movement in the year relates to the shares issued under the performance rights plan.

| Codan Limited and its Controlled Entities   | Conso                  | lidated          |
|---|------------------------|------------------|
|   | 2024                   | 2023             |
|   | \$000                  | \$000            |
| <u>FAXATION</u>   |                        |                  |
| NCOME TAX   |                        |                  |
| A. Income tax expense   |                        |                  |
| Current tax expense:  |                        |                  |
| Current tax paid or payable for the financial year  | 26,499                 | 14,007           |
| Adjustments for prior years   | (5,580)                | (1,953           |
| Deferred tax expense:   | 20,919                 | 12,054           |
| Origination and reversal of temporary differences   | 1,876                  | 5,044            |
| (Recognition)/derecognition of tax losses previously not booked   | 396                    | (2,190           |
| Total income tax expense in income statement  | 23,191                 | 14,908           |
| Reconciliation between tax expense and pre-tax net profit:  |                        |                  |
| The prima facie income tax expense calculated at 30% on the profit from ordinary activities   | 31,347                 | 24,791           |
| Decrease in income tax expense due to:  |                        |                  |
| Additional deduction for research and development expenditure   | (3,727)                | (2,801)          |
| Effect of tax rates in foreign jurisdictions  | (2,792)                | (2,125           |
| (Over)/under provision for taxation in previous years   | (2,258)                | (1,952           |
| Non-assessable amounts  | -                      | (326             |
| Other deductible expenses<br>(Recognition)/derecognition of tax losses previously not booked  | 396                    | (937<br>(2,190   |
| Trecognition/defecognition of tax losses previously not booked  | 22,966                 | 14,460           |
| Increase in income tax expense due to:  |                        |                  |
| Capital expenses relating to acquisitions and disposals   | 147                    | 265              |
| Non-deductible expenses<br>Income tax expense   | 78<br>23,191           | 183<br>14,908    |
| B. Current tax liabilities / assets   | 20,101                 | 11,000           |
|   | (7.000)                | (0.000           |
| Balance at the beginning of the year<br>Net foreign currency differences on translation of foreign entities   | (7,080)                | (6,039           |
| Income tax paid (net)   | (13)<br>20,856         | (125<br>10,889   |
| Adjustments from prior year   | 5,580                  | 2,202            |
| Current year's income tax paid or payable on operating profit   | (26,499)               | (14,007          |
|   | (7,156)                | (7,080           |
| Disclosed in balance sheet as:<br>Current tax asset   | 1,465                  | 359              |
| Current tax asset   | (8,621)                | (7,439           |
|   | (7,156)                | (7,080)          |
| C. Deferred tax liabilities   |                        |                  |
| Provision for deferred income tax comprises the estimated expense   |                        |                  |
| at the applicable tax rate of the following items:  |                        |                  |
| Expenditure currently tax deductible but deferred and amortised for accounting (intangible assets)  | 31,006                 | 26,468           |
| Liabilities recognised from the identifiable intangible assets acquired from business combination   | (1,852)                | (2,700           |
| Set-off of tax in relation to deferred tax assets:  |                        |                  |
| Difference in depreciation of property, plant and equipment*  | 2,127                  | 475              |
| Payments for intellectual property not currently deductible   | (2,025)                | 374              |
| Provisions for employee benefits not currently deductible Provisions and accruals not currently deductible  | (2,953)<br>(5,255)     | (3,129<br>(5,705 |
| Deferred income   | (6,357)                | (1,342           |
| Sundry items  | (147)                  | (971             |
| Carry forward overseas tax losses   | (3,008)                | (3,032           |
| Carry forward overseas R&D tax credits  | (3,286)                | (3,121           |
|   | 8,250                  | 7,317            |
| *As at 30 June 2024, deferred tax asset for lease liability was \$9.349 million (30 June 2023: \$10.263 million), w<br>30 June 2024 for Right-of-Use asset was \$7.969 million (30 June 2023: \$8.893 million). | hile the deferred tax  | liability at     |
|   | :::: (0000 #00 :::     | E \ L            |
| As at 30 June 2024 income tax losses of \$10 million (2023: \$13 million) and capital tax losses of \$24 m not been recognised as a deferred tax asset.   | ııııon (2023: \$28 mil | lion) have       |
| D. Effective tax rates  |                        |                  |
| S. Elicotito da rato  | 2024                   | 2023             |
| Global operations - total consolidated tax expense  | 22%                    | 18%              |
| Australian operations - Australian company income tax expense   | 22%                    | 20%              |

Australian operations - Australian company income tax expense

22%

20%

Consolidated

|  | Collsc  | muateu  |
|--|---------|---------|
|  | 2024    | 2022    |
|  | \$000   | \$000   |
| CASH MANAGEMENT  |         |         |
| CASH AND CASH EQUIVALENTS                              |         |         |
| Cash on hand   | 266     | 96      |
| Cash at bank   | 19,437  | 23,565  |
|  | 19,703  | 23,661  |
| LOANS AND BORROWINGS                                   |         |         |
| Non-Current  |         |         |
| Cash advance   | 95,125  | 75,380  |
|  | 95,125  | 75,380  |
| The group has access to the following lines of credit: |         |         |
| Total facilities available at balance date:            |         |         |
| Multi-option facility                                  | 170,000 | 140,952 |
| Commercial credit card                                 | 4,308   | 2,115   |
|  | 174,308 | 143,067 |
| Facilities utilised at balance date:                   |         |         |
| Multi-option facility - cash advance                   | 95,125  | 75,380  |
| Multi-option facility - guarantees                     | 2,539   | 2,271   |
| Commercial credit card                                 | 880     | 570     |
|  | 98,544  | 78,221  |
| Facilities not utilised at balance date:               |         |         |
| Multi-option facility                                  | 72,336  | 63,301  |
| Commercial credit card                                 | 3,428   | 1,545   |
|  | 75,764  | 64,846  |
|  | •       | •       |

In addition to these facilities, the group has cash at bank and short-term deposits of \$19.703 million as set out in Note 8.

# **Bank Facilities**

The multi-option facility has a number of components that are supported by interlocking guarantees between Codan Limited and its subsidiaries and are subject to compliance with certain financial covenants.

The first multi-option facility is for \$120 million and has a term of three years expiring in July 2026. The second facility is for \$50 million also expiring in July 2026. A third multi-option facility for \$150 million may be available subject to financial institutions approval. The total facility drawn down as at 30 June 2024 was \$95.125 million.

|                                  | Consoli | Consolidated |  |
|----------------------------------|---------|--------------|--|
|                                  | 2024    | 2023         |  |
|                                  | %       | %            |  |
| Weighted average interest rates: |         |              |  |
| Cash at bank                     | 1.43    | 0.26         |  |
| Cash advance                     | 6.06    | 4.54         |  |

Consolidated

|   | Consolidated             |             |
|---|--------------------------|-------------|
|   | 2024<br>\$000            | 202<br>\$00 |
|   | <del></del>              | Ψ           |
| CASH MANAGEMENT (CONTINUED)   |                          |             |
| NOTES TO THE STATEMENT OF CASH FLOWS  |                          |             |
| Reconciliation of profit after income tax to net cash provided by operating activities              |                          |             |
| Profit after income tax   | 81,298                   | 67,72       |
| Add/(less) items classified as investing or financing activities:                                   |                          |             |
| Gain on sale of Tracking Solutions business   | -                        | (89         |
| (Gain)/loss on sale of non-current assets   | 234                      | 1           |
| Add/(less) non-cash items:  |                          |             |
| Depreciation  | 13,238                   | 11,51       |
| Amortisation  | 19,848                   | 17,35       |
| Performance rights and employee share plan expensed   | 802                      | 74          |
| Increase/(decrease) in income taxes   | 2,335                    | 4,01        |
| Increase/(decrease) in net assets affected by foreign currency translation                          | (984)                    | 7           |
| Net cash from operating activities before changes   |                          |             |
| in assets and liabilities   | 116,771                  | 100,54      |
| Change in assets and liabilities during the financial year:   |                          |             |
| Reduction/(increase) in receivables   | (17,195)                 | (10,30      |
| Reduction/(increase) in inventories   | 15,971                   | (18,91      |
| Reduction/(increase) in other assets  | (8,193)                  |             |
| Increase/(reduction) in trade and other payables  | (127)                    | 12,48       |
| Increase/(reduction) in provisions  | (777)                    | (3,94       |
| Net cash from operating activities  | 106,450                  | 79,87       |
| OPERATING ASSETS AND LIABILITIES  |                          |             |
| TRADE AND OTHER RECEIVABLES   |                          |             |
| Current   |                          |             |
| Trade receivables   | 91,620                   | 71,97       |
| Less: expected credit loss provision  | (2,528)                  | (2,79       |
| Other debtors   | 4,791                    | 1,83        |
| Other deplots   | 93,883                   | 71,01       |
| INVENTORY   |                          |             |
| Raw materials   | 30,292                   | 27,00       |
| Work in progress  | 25,777                   | 23,06       |
| Finished goods  | 54,000                   | 71,32       |
| · · · · · · · · · · · · · · · · · · ·   | 110,069                  | 121,40      |
| In FY24, inventories of \$174.965 million (2023: \$156.584 million) were recognised as an expense a | nd included in cost of s | ales.       |
| OTHER ASSETS  |                          |             |
| Prepayments   | 10,931                   | 10,15       |
| Net foreign currency hedge receivable   | 472                      | ,           |
| Project work in progress  | 20 960                   | 5.00        |

Project work in progress

Other

20,960

1,423

33,786

5,002

2,696 17,851

Consolidated

|   | 2024<br>\$000    | 202<br>\$00 |
|---|------------------|-------------|
|   | \$000            | \$00        |
| OPERATING ASSETS AND LIABILITIES  |                  |             |
| PROPERTY, PLANT AND EQUIPMENT   |                  |             |
| Leasehold property at cost  | 23,926           | 21,06       |
| Accumulated depreciation  | (8,158)          | (5,94       |
|   | 15,768           | 15,12       |
| Plant and equipment at cost   | 70,812           | 68,78       |
| Accumulated depreciation  | (50,585)         | (47,93      |
|   | 20,227           | 20,85       |
| Capital work in progress at cost  | 4,224            | 1,73        |
| Total property, plant and equipment   | 40,219           | 37,70       |
| Reconciliations   |                  |             |
| Reconciliations of the carrying amounts for each class of property, plant and equipment are | e set out below: |             |
| Leasehold property improvements   |                  |             |
| Carrying amount at beginning of year  | 15,125           | 6           |
| Additions   | 2,770            | 15,1°       |
| Transfers   | -                | 1           |
| Disposals   | (21)             | (2          |
| Depreciation  | (1,708)          | (97         |
| Net foreign currency differences on translation of foreign entities                         | (398)            | 2           |
| Carrying amount at end of year  | 15,768           | 15,1        |
| Plant and equipment   |                  |             |
| Carrying amount at beginning of year  | 20,852           | 15,20       |
| Acquisitions through entities acquired (net value)  | 225              |             |
| Additions   | 4,463            | 7,83        |
| Transfers   | 451              | 2,3         |
| Disposals   | (271)            |             |
| Depreciation  | (5,320)          | (4,9        |
| Net foreign currency differences on translation of foreign entities                         | (173)            | 3           |
| Carrying amount at end of year  | 20,227           | 20,8        |
| Capital work in progress at cost  |                  |             |
| Carrying amount at beginning of year  | 1,730            | 3,9         |
| Additions   | 2,889            | 72          |
| Transfers   | (451)            | (2,80       |
| Net foreign currency differences on translation   | 56               | (10         |
|   |                  | 4.74        |
| Carrying amount at end of year  | 4,224            | 1,73        |

Consolidated

|   | Consc                | olidated             |
|---|----------------------|----------------------|
|   | 2024<br>\$000        | 2023<br>\$000        |
| OPERATING ASSETS AND LIABILITIES (CONTINUED)                        |                      |                      |
| 5 PRODUCT DEVELOPMENT   |                      |                      |
| Product development at cost   | 273,162              | 233,639              |
| Accumulated amortisation and impairment losses                      | (143,737)<br>129,425 | (125,465)<br>108,174 |
| Reconciliation  |                      |                      |
| Carrying amount at beginning of year                                | 108,174              | 92,261               |
| Acquisitions through entities acquired (net value)                  | 1,029                | 231                  |
| Capitalised in current period                                       | 39,796               | 29,993               |
| Amortisation  | (18,540)             | (15,692)             |
| Net foreign currency differences on translation of foreign entities | (1,034)              | 1,381                |
|   | 129,425              | 108,174              |
| 6 INTANGIBLE ASSETS   |                      |                      |
| Intellectual property at cost                                       | 22,019               | 22,065               |
| Accumulated amortisation  | (21,611)             | (21,590)             |
|   | 408                  | 475                  |
| Computer software at cost   | 16,114               | 16,994               |
| Accumulated amortisation  | (14,019)             | (15,442)             |
|   | 2,095                | 1,552                |
| Licences at cost  | 5,978                | 5,906                |
| Accumulated amortisation  | (5,478)              | (5,262)              |
|   | 500                  | 644                  |
| Brand names   | 8,232                | 7,848                |
| Accumulated amortisation  | (1,219)              | (815)                |
|   | 7,013                | 7,033                |
| Customer relationships  | 3,641                | 1,207                |
| Accumulated amortisation  | (921)                | (513)                |
|   | 2,720                | 694                  |
| Goodwill  | 291,856              | 263,576              |
| Total intangible assets   | 304,592              | 273,974              |
| Reconciliations   |                      |                      |
| Intellectual property   | 475                  | 806                  |
| Carrying amount at beginning of year Amortisation                   | (30)                 | (285)                |
| Net foreign currency differences on translation of foreign entities | (30)                 | (46)                 |
|   | 408                  | 475                  |
| Computer software Carrying amount at beginning of year              | 1,552                | 870                  |
| Additions   | 1,552<br>811         | 1,188                |
| Transfers from capital work in progress                             | -                    | 95                   |
| Amortisation  | (268)                | (605)                |
| Net foreign currency differences on translation of foreign entities |                      | 4                    |
|   | 2,095                | 1,552                |

| Consoli | dated |
|---------|-------|
| 2024    | 202   |
| \$000   | \$000 |

# **OPERATING ASSETS AND LIABILITIES (CONTINUED)**

# **16 INTANGIBLE ASSETS (CONTINUED)**

| Licences   |              |          |
|--|--------------|----------|
| Carrying amount at beginning of year                                   | 644          | 461      |
| Additions  | 55           | 50       |
| Transfers  | -            | 270      |
| Amortisation   | (199)        | (149)    |
| Net foreign currency differences on translation of foreign entities    | O O          | 12       |
| 3  | 500          | 644      |
| Brand names  | <del>-</del> | _        |
| Carrying amount at beginning of year                                   | 7,033        | 6,917    |
| Acquisitions through entities acquired (net value)                     | 378          | 216      |
| Amortisation   | (403)        | (381)    |
| Net foreign currency differences on translation of foreign entities    | 5            | 281      |
|  | 7,013        | 7,033    |
| Customer Relationships   |              | <u> </u> |
| Carrying amount at beginning of year                                   | 694          | 900      |
| Acquisitions through entities acquired (net value)                     | 2,690        | -        |
| Amortisation   | (408)        | (241)    |
| Net foreign currency differences on translation of foreign entities    | (256)        | 35       |
|  | 2,720        | 694      |
| Goodwill   |              |          |
| Carrying amount at beginning of year                                   | 263,576      | 240,423  |
| Acquisitions through entities acquired (net value)                     | 31,810       | 15,391   |
| Adjustment on prior year's acquisitions                                | (2,860)      | -        |
| Net foreign currency differences on translation of foreign entities    | (670)        | 7,762    |
|  | 291,856      | 263,576  |
| The following divisions have significant carrying amounts of goodwill: |              |          |
| Tactical Communications*   | 133,716      | 123,307  |
| Zetron**   | 104,063      | 86,192   |
| Minelab  | 54,077       | 54,077   |
|  | 291,856      | 263,576  |

The recoverable amount of cash generating units or groups of cash generating units has been determined using value-in-use calculations. The approach to the value-in-use calculations for these units or groups of units is similar. The first year of the cash flow forecasts is based on the oncoming year's Board approved budgeted EBITDA, and cash flows are forecast for a five-year period. The key assumption driving the value-in-use valuation is the level of sales, which is based on management assessment having regard to the demand expected from customers, the global economy and the businesses' competitive position. It was assumed that the revenue would increase at a rate of 5% over the next four years. Other assumptions relate to the level of gross margins achieved on sales and the level of expense required to run the business, these assumptions reflect past experience. A terminal value has been determined at the conclusion of five years assuming a long-term growth rate of 3%. A pre-tax discount rate range of 12% to 15%, dependent on the size of the cash generating unit (FY23: 12%), has been applied to the forecast cash flows. Management's sensitivity analysis indicates that there is not a reasonable possibility that changes in the assumptions used would result in an impairment in the cashgenerating units.

<sup>\*</sup>Tactical Communications goodwill includes \$10.202 million that relates to the Wave Central Acquisition (refer note 32).

\*\*Zetron goodwill includes \$21.608 million that relates to the Zetron Limited acquisition, and \$12.531 million related to GeoConex (refer note 32).

|--|

|                                    | Consc         | lidated       |
|------------------------------------|---------------|---------------|
|                                    | 2024<br>\$000 | 2023<br>\$000 |
| TRADE AND OTHER PAYABLES           |               |               |
| Current                            |               |               |
| Trade payables                     | 49,559        | 46,913        |
| Other payables and accruals        | 47,188        | 35,607        |
| Contract liabilities*              | 29,681        | 26,156        |
| Net foreign currency hedge payable | · <u>-</u>    | 2,151         |
|                                    | 126,428       | 110,827       |
| Non-Current Section 1997           |               |               |
| Contract liabilities*              | 6,310         | 5,845         |
| Other payables and accruals        | 12,886        | 11,132        |
|                                    | 19,196        | 16,977        |

Non-current Other payables and accruals as at 30 June 2024 includes contingent consideration, refer note 32 for more details.

| 18 PROVISIONS                        |         |         |
|--------------------------------------|---------|---------|
| Current                              |         |         |
| Employee benefits                    | 10,319  | 10,086  |
| Warranty repairs                     | 3,344   | 3,990   |
| Other                                | -       | 31      |
|                                      | 13,663  | 14,107  |
| Reconciliation of warranty provision |         |         |
| Carrying amount at beginning of year | 3,990   | 3,914   |
| Provisions made                      | 2,154   | 2,878   |
| Payments made                        | (2,800) | (2,802) |
|                                      | 3,344   | 3,990   |
| Non-Current                          |         |         |
| Employee benefits                    | 1,280   | 1,369   |
| Other                                | 3,295   | 3,539   |
|                                      | 4 575   | 4 908   |

# CAPITAL MANAGEMENT

# 19 SHARE CAPITAL

# **Share capital**

| Opening balance (181,168,094 ordinary shares fully paid) | 49,196 | 47,059 |
|--|--------|--------|
| Issue of share capital through vested performance rights | 1,123  | 2,137  |
| Closing balance (181,316,113 ordinary shares fully paid) | 50,319 | 49,196 |

# Terms and conditions

Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings. In the winding up of the company, ordinary shareholders rank after all creditors and are fully entitled to any proceeds on liquidation.

| r. | ~  | 150 | ~ II |    | 21 | - | • |
|----|----|-----|------|----|----|---|---|
| •  | vi | 151 | JII  | ıu | a  | œ | u |

| \$000 | \$000 |
|-------|-------|
| 2024  | 2023  |

# **CAPITAL MANAGEMENT (CONTINUED)**

# **20 RESERVES**

| Foreign currency translation reserve | 32,012 | 38,458 |
|--------------------------------------|--------|--------|
| Hedging reserve                      | 332    | (874)  |
| Equity based payment reserve         | 1,538  | 1,859  |
| Profit reserve                       | 58,981 | 58,981 |
|                                      | 92,863 | 98,424 |

# Foreign currency translation

The foreign currency translation reserve records the foreign currency differences arising from the translation of foreign operations.

| Balance at beginning of year | 38,458  | 26,486 |
|------------------------------|---------|--------|
| Net translation adjustment   | (6,446) | 11,972 |
| Balance at end of year       | 32,012  | 38,458 |

# **Hedging reserve**

The hedging reserve comprises the effective portion of the cumulative net change in fair value of cash flow hedging instruments (net of tax) related to hedged transactions that have not yet occurred.

| Balance at beginning of year | (874) | (2,292) |
|------------------------------|-------|---------|
| Movement of hedging reserve  | 1,206 | 1,418   |
| Balance at end of year       | 332   | (874)   |

# **Equity based payment reserve**

The equity based payment reserve comprises Codan Limited's accumulated expenses in relation to unvested performance rights.

| Balance at beginning of year | 1,859   | 3,256   |
|------------------------------|---------|---------|
| Performance rights expensed  | 802     | 740     |
| Performance rights vested    | (1,123) | (2,137) |
| Balance at end of year       | 1.538   | 1.859   |

# **Profit reserve**

The profit reserve comprises a portion of Codan Limited's accumulated profits.

| Balance at beginning of year | 58,981 | 58,981 |
|------------------------------|--------|--------|
| Balance at end of year       | 58,981 | 58,981 |

# **21 CAPITAL MANAGEMENT**

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of directors monitors the level of dividends paid to ordinary shareholders and the overall return on capital.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings, and the advantages and security afforded by a sound capital position. This approach has not changed from previous years.

Interact hold

# **GROUP STRUCTURE**

#### **22 GROUP ENTITIES**

|  |                          |                | Interest         | held          |
|--|--------------------------|----------------|------------------|---------------|
| Name   | Country of incorporation | Class of share | <b>2024</b><br>% | <b>2023</b> % |
| Parent Entity                                      | -                        |                |                  |               |
| Codan Limited                                      | Australia                | Ordinary       |                  |               |
| Controlled Entities                                |                          |                |                  |               |
| Broadcast Wireless Systems Limited                 | UK                       | Ordinary       | 100              | 100           |
| Codan Defence Electronics Pty Ltd                  | Australia                | Ordinary       | 100              | 100           |
| Codan Executive Share Plan Pty Ltd                 | Australia                | Ordinary       | 100              | 100           |
| Codan Radio Communications ME DMCC                 | UAE                      | Ordinary       | 100              | 100           |
| Codan Radio Communications Pty Ltd                 | Australia                | Ordinary       | 100              | 100           |
| Codan (UK) Limited                                 | UK                       | Ordinary       | 100              | 100           |
| Codan (US), Inc                                    | USA                      | Ordinary       | 100              | 100           |
| Corp Ten International, Inc.                       | USA                      | Ordinary       | 100              | 100           |
| Daniels Electronics Ltd                            | Canada                   | Ordinary       | 100              | 100           |
| Domo Broadcast Holdings LLC <sup>1</sup>           | USA                      | Ordinary       | 100              |               |
| Domo Tactical Communications (DTC) Limited         | UK                       | Ordinary       | 100              | 100           |
| Domo Tactical Communications (DTC) PTE limited     | Singapore                | Ordinary       | 100              | 100           |
| DTC Communications, Inc                            | USA                      | Ordinary       | 100              | 100           |
| DTC Group Holdings, LLC                            | USA                      | Ordinary       | 100              | 100           |
| DTC International Holdings Ltd                     | UK                       | Ordinary       | 100              | 100           |
| DTC North America Holdings, LLC                    | USA                      | Ordinary       | 100              | 100           |
| GeoConex, LLC                                      | USA                      | Ordinary       | 100              | 100           |
| Just Detect Limited <sup>2</sup>                   | UK                       | Ordinary       | -                | 100           |
| MEP Surveillance Midco, Inc                        | USA                      | Ordinary       | 100              | 100           |
| Minelab Americas, Inc                              | USA                      | Ordinary       | 100              | 100           |
| Minelab de Mexico SA de CV                         | Mexico                   | Ordinary       | 100              | 100           |
| Minelab do Brasil Equipamentos Para Mineração Ltda | Brazil                   | Ordinary       | 100              | 100           |
| Minelab Electronics Pty Limited                    | Australia                | Ordinary       | 100              | 100           |
| Minelab India Private Limited                      | India                    | Ordinary       | 100              | 100           |
| Minelab International Limited                      | Ireland                  | Ordinary       | 100              | 100           |
| Minelab MEA FZE <sup>3</sup>                       | UAE                      | Ordinary       | 100              |               |
| Minelab MEA General Trading LLC                    | UAE                      | Ordinary       | 49               | 49            |
| Spectronic Denmark A/S                             | Denmark                  | Ordinary       | 100              | 100           |
| Wave Central LLC⁴                                  | USA                      | Ordinary       | 100              |               |
| Zetron Air Systems Pty Ltd                         | Australia                | Ordinary       | 100              | 100           |
| Zetron Australasia Pty Ltd                         | Australia                | Ordinary       | 100              | 100           |
| Zetron Eagle Limited                               | UK                       | Ordinary       | 100              | 100           |
| Zetron, Inc.                                       | USA                      | Ordinary       | 100              | 100           |
| Zetron Limited <sup>5</sup>                        | UK                       | Ordinary       | 100              | -             |

<sup>&</sup>lt;sup>1</sup> Domo Broadcast Holdings LLC was established on 22 November 2023.

# 23 DEED OF CROSS GUARANTEE

Pursuant to ASIC Corporations (Wholly owned Companies) Instrument 2016/785, the wholly-owned subsidiary listed below is relieved from the Corporations Act 2001 requirements for preparation, audit and lodgement of financial and directors' reports.

It is a condition of the Class Order that the company and its subsidiary enter into a Deed of Cross Guarantee. The effect of the Deed is that the company guarantees to each creditor payment in full of any debt in the event of the winding up of the subsidiary under certain provisions of the Corporations Act 2001. If a winding up occurs under the provisions of the Act, the company will only be liable in the event that after six months any creditor has not been paid in full. The subsidiary has also given similar guarantees in the event that the company is wound up.

Minelab Electronics Pty Limited is the only subsidiary subject to the Deed. Minelab Electronics Pty Limited became a party to the Deed on 22 June 2009, by virtue of a Deed of Assumption. A summarised consolidated income statement and a consolidated balance sheet, comprising the company and controlled entity which is a party to the Deed, after eliminating all transactions between the parties to the Deed of Cross Guarantee, is set out as follows:

<sup>&</sup>lt;sup>2</sup> Just Detect Limited was deregistered by the group on 14 November 2023.

<sup>&</sup>lt;sup>3</sup> Minelab MEA FZE was established on 22 December 2023.

<sup>&</sup>lt;sup>4</sup> Wave Central LLC was acquired by the group on 1 December 2023. Refer to Note 32 for details.

<sup>&</sup>lt;sup>5</sup> Eagle NewCo Limited was acquired by the group on 2 August 2023. On 15 August 2023, Eagle NewCo Limited was renamed as Zetron Limited. Refer to Note 32 for details

# **GROUP STRUCTURE (CONTINUED)**

# 23 DEED OF CROSS GUARANTEE (CONTINUED)

| DEED OF CROSS GUARANTEE (CONTINUED)               | Consolidated     |                  |
|---|------------------|------------------|
|   | 2024<br>\$000    | 2023<br>\$000    |
| Summarised income statement and retained earnings |                  |                  |
| Revenue   | 116,229          | 129,993          |
| Net finance costs                                 | (7,662)          | (9,830           |
| Other expenses                                    | (60,104)         | (81,080          |
| Profit before tax                                 | 48,463           | 39,083           |
| Income tax expense                                | (11,921)         | (7,747           |
| Profit after tax                                  | 36,542           | 31,336           |
| Retained earnings at beginning of year            | 174,164          | 186,308          |
| Retained earnings at end of year                  | 174,443          | 174,164          |
| Balance sheet                                     |                  |                  |
| CURRENT ASSETS                                    |                  |                  |
| Cash and cash equivalents                         | 5,060            | 5,198            |
| Trade and other receivables                       | 81,069           | 58,858           |
| Inventories                                       | 56,811           | 70,557           |
| Other assets                                      | 2,056            | 3,160            |
| Total current assets                              | 144,996          | 137,773          |
| NON-CURRENT ASSETS                                | 202 227          | 000 007          |
| Investments                                       | 202,387          | 202,387          |
| Right-of-use assets                               | 14,489           | 16,747           |
| Property, plant and equipment                     | 14,142           | 13,503           |
| Product development<br>Intangible assets          | 63,008<br>54,452 | 57,701<br>54,796 |
| Other assets                                      | 1,200            | 600              |
| Total non-current assets                          | 349,678          | 345,734          |
| Total assets                                      | 494,674          | 483,507          |
| CURRENT LIABILITIES                               |                  |                  |
| Trade and other payables                          | 67,691           | 77,794           |
| Current tax payable                               | 2,469            | -                |
| Lease Liability                                   | 2,936            | 2,936            |
| Provisions  | 8,586            | 8,804            |
| Total current liabilities                         | 81,682           | 89,534           |
| NON-CURRENT LIABILITIES                           |                  |                  |
| Loans and borrowings                              | 95,125           | 75,380           |
| Lease Liability                                   | 16,291           | 18,762           |
| Deferred tax liabilities                          | 12,599           | 8,969            |
| Provisions  | 706              | 854              |
| Total non-current liabilities                     | 124,721          | 103,965          |
| Total liabilities                                 | 206,403          | 193,499          |
| Net assets  | 288,271          | 290,008          |
| EQUITY  |                  |                  |
| Share capital                                     | 50,319           | 49,196           |
| Reserves  | 63,509           | 66,648           |
| Retained earnings                                 | 174,443          | 174,164          |
| Total equity                                      | 288,271          | 290,008          |

# **GROUP STRUCTURE (CONTINUED)**

# 24 PARENT ENTITY DISCLOSURES

As at, and throughout, the financial year ending 30 June 2024, the parent company of the group was Codan Limited.

|   | Comp                                       | oany         |
|---|--|--------------|
|   | 2024                                       | 2023         |
|   | \$000                                      | \$000        |
| Result of parent entity   |  |              |
| Profit after tax for the period   | 31,622                                     | 35,160       |
| Other comprehensive income/(loss)   | 1,022                                      | 3,434        |
| Total comprehensive income for the period   | 32,644                                     | 38,594       |
| Financial position of parent entity at year end                                   |  |              |
| Current assets  | 155,363                                    | 150,144      |
| Total assets  | 466,866                                    | 462,379      |
| Current liabilities   | 67,806                                     | 78,691       |
| Total liabilities   | 186,954                                    | 179,650      |
| Total equity of the parent entity comprising:                                     |  |              |
| Share capital   | 50,319                                     | 49,196       |
| Reserves  | 62,761                                     | 62,060       |
| Retained earnings   | 166,832                                    | 171,473      |
| Total equity  | 279,912                                    | 282,729      |
| As at 30 June 2024, Codan Limited entered into contracts to purchase plant and ed | quipment for \$0.385 million (2023: \$0.46 | 67 million). |
|   | Consc                                      | olidated     |
|   | 2024                                       | 2023         |

# **OTHER NOTES**

# 25 AUDITOR'S REMUNERATION

| Audit services:  KPMG - audit and review of financial reports - Group  Other firms - audit and review of financial reports | 351,556<br>402,037 | 309,983<br>285,925 |
|--|--------------------|--------------------|
| Other Services   |                    |                    |
| KPMG - taxation advice and compliance services   | 22,639             | 19,506             |
| Other firms - taxation advice and compliance services  | 107,886            | 107,149            |
| Other firms - other services   | 13,439             | 26,898             |
|  | 897,557            | 749,461            |

# **OTHER NOTES (CONTINUED)**

# **26 ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURE**

#### Financial risk management

#### Overview

The group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk
- operational risk.

This note presents information about the group's exposure to each of the above risks, its objectives, policies and processes for measuring and managing risk, and its management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

The Board of directors has overall responsibility for the establishment and oversight of the risk management framework. The Audit and Risk Committee is responsible for developing and monitoring risk management policies. The committee reports regularly to the Board on its activities.

Risk management policies are established to identify and analyse the risks faced by the group, to set appropriate risk limits and controls, and to monitor risk and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the group's activities. The group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit and Risk Committee oversees how management monitors compliance with the group's risk management policies and procedures, and reviews the adequacy of the risk framework in relation to the risks faced by the group.

# (a) Credit risk

Credit risk is the risk of financial loss to the group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the group's receivables from customers and bank accounts.

The credit risk on the financial assets of the consolidated entity is the carrying amount of the asset, net of any impairment losses recognised.

The group minimises concentration of credit risk by undertaking transactions with a large number of customers in various countries. As at 30 June 2024, the customer with the group's highest trade and other receivable balance accounted for \$4.1 million (2023: \$3.8 million).

# Trade and other receivables

The group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the group's customer base, including the default risk of the industry and country in which customers operate, have less of an influence on credit risk.

The group has established a credit policy under which new customers are analysed for credit worthiness before the group's payment and delivery terms and conditions are offered.

Goods are sold subject to retention of title clauses, so that in the event of non-payment the group may have a secured claim. The group does not normally require collateral in respect of trade and other receivables.

The group has established an allowance for expected credit losses (ECL) based on the lifetime ECL approach that represents its estimate of losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures and a collective loss component established for groups of similar assets. In determining the lifetime ECL, management uses both historical credit loss experience and forecasts of future economic conditions for trade receivables. The need to consider forward-looking information means that the group exercises judgement as to how changes in macroeconomic factors will affect the ECL on trade receivables.

# Guarantees

Group policy is to provide financial guarantees only to wholly owned subsidiaries.

# **OTHER NOTES (CONTINUED)**

# 26 ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURE (CONTINUED)

# (a) Credit risk (continued)

The carrying amount of the group's financial assets represents the maximum credit exposure. The group's maximum exposure to credit risk at the reporting date was:

|   |   | Consol           | lidated          |
|---|---|------------------|------------------|
|   |   | 2024             | 2023             |
|   | Note                                    | \$000            | \$000            |
| Cash and cash equivalents                     | 8                                       | 19,703           | 23,661           |
| Trade and other receivables                   | 11                                      | 93,883           | 71,019           |
| The group's gross trade receivables at the re | eporting date by geographic region was: |                  |                  |
|   |   |                  |                  |
| Australia/Oceania                             |   | 4,877            | 4,583            |
| Australia/Oceania<br>Europe                   |   | 4,877<br>22,556  | 4,583<br>12,590  |
|   |   | •                | •                |
| Europe  |   | 22,556           | 12,590           |
| Europe<br>Americas                            |   | 22,556<br>49,519 | 12,590<br>44,653 |

# Impairment losses

The aging of the group's trade receivables at the reporting date was:

|                      | Consolidated |            |        |            |  |
|----------------------|--------------|------------|--------|------------|--|
|                      | Gross        | Impairment | Gross  | Impairment |  |
|                      | 2024         | 2024       | 2023   | 2023       |  |
|                      | \$000        | \$000      | \$000  | \$000      |  |
| Not past due         | 64,163       | (870)      | 53,783 | (1,061)    |  |
| Past due 0-30 days   | 10,244       | (17)       | 6,934  | (48)       |  |
| Past due 31-60 days  | 4,339        | (7)        | 4,018  | (28)       |  |
| Past due 61-120 days | 8,620        | (14)       | 3,773  | (26)       |  |
| More than 120 days   | 4,254        | (1,620)    | 3,470  | (1,629)    |  |
|                      | 91,620       | (2,528)    | 71,978 | (2,792)    |  |

Trade receivables have been reviewed, taking into consideration letters of credit held and the credit assessment of the individual customers. The impairment recognised is considered appropriate for the credit risk remaining.

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

|   | Consolidated |       |
|---|--------------|-------|
|   | 2024         | 2023  |
|   | \$000        | \$000 |
| Balance at 1 July   | 2,792        | 2,950 |
| Acquisition through entities acquired                         | -            | 235   |
| Impairment loss/(reversal) recognised                         | (264)        | (384) |
| Trade receivables written off to the allowance for impairment |              | (9)   |
| Balance at 30 June  | 2,528        | 2,792 |

# **OTHER NOTES (CONTINUED)**

# 26 ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURE (CONTINUED)

# (b) Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due. The group's approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions and without incurring unacceptable losses or risking damage to the group's reputation. Refer note 9 for a summary of banking facilities available.

The following are the contractual maturities of financial liabilities:

|                                      | Carrying | Contractual | 12 months | 1-5 years | More than |
|--------------------------------------|----------|-------------|-----------|-----------|-----------|
|                                      | amount   | cash flows  | or less   |           | 5 years   |
| 30 June 2024                         | \$000    | \$000       | \$000     | \$000     | \$000     |
| Non-derivative financial liabilities |          |             |           |           |           |
| Trade and other payables             | 109,633  | (109,633)   | (96,747)  | (12,886)  | -         |
| Lease liabilities                    | 45,921   | (52,019)    | (6,689)   | (28,666)  | (16,664)  |
| Cash advance                         | 95,125   | (106,660)   | (5,767)   | (100,892) | -         |
|                                      | 250,679  | (268,312)   | (109,203) | (142,444) | (16,664)  |
| Derivative financial liabilities     |          |             |           |           |           |
| Net foreign currency hedge payables  | -        | -           | -         | -         | -         |
|                                      | -        | •           | •         | -         | •         |
| 30 June 2023                         |          |             |           |           |           |
| Non-derivative financial liabilities |          |             |           |           |           |
| Trade and other payables             | 93,652   | (93,652)    | (82,520)  | (11,132)  | -         |
| Lease liabilities                    | 50,011   | (61,902)    | (5,988)   | (32,813)  | (23,101)  |
| Cash advance                         | 75,380   | (78,802)    | (3,422)   | (75,380)  |           |
|                                      | 219,043  | (234,356)   | (91,930)  | (119,325) | (23,101)  |
| Derivative financial liabilities     |          |             |           |           |           |
| Net foreign currency hedge payables  | 2,151    | (2,151)     | (2,151)   | -         | -         |
| 3 7 7 7                              | 2,151    | (2,151)     | (2,151)   | -         | -         |
|                                      |          |             |           |           |           |

# (c) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The group enters into derivatives, and also incurs financial liabilities, in order to manage market risks. All such transactions are carried out within the policy set by the Board. Generally, the group seeks to apply hedge accounting in order to manage volatility in the income statement.

The net fair values of monetary financial assets and financial liabilities not readily traded in an organised financial market are determined by valuing them at the present value of the contractual future cash flows on amounts due from customers (reduced for expected credit losses), or due to suppliers. The carrying amount of financial assets and financial liabilities approximates their net fair values.

## **OTHER NOTES (CONTINUED)**

## 26 ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURE (CONTINUED)

## (c) Market risk (continued)

#### Interest rate risk

#### **Profile**

At the reporting date, the interest rate profile of the group's interest-bearing financial instruments was:

|                           | Consolid | ated     |
|---------------------------|----------|----------|
|                           | 2024     | 2023     |
|                           | \$000    | \$000    |
| Fixed rate instruments    |          |          |
| Financial assets          | -        | -        |
| Financial liabilities     |          | -        |
|                           | -        | -        |
| Variable rate instruments |          |          |
| Financial assets          | 19,703   | 23,661   |
| Financial liabilities     | (95,125) | (75,380) |
|                           | (75,422) | (51,719) |

#### Cash flow sensitivity

If interest rates varied by 100 basis points for the full financial year, then based on the balance of variable rate instruments held at the reporting date, profit and equity would have been affected as shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

|   | Profit/(loss      | ) before tax      | Rese              | rve               |
|---|-------------------|-------------------|-------------------|-------------------|
|   | 100 bp            | 100 bp            | 100 bp            | 100 bp            |
|   | increase<br>\$000 | decrease<br>\$000 | increase<br>\$000 | decrease<br>\$000 |
| 30 June 2024<br>Variable rate instruments | (754)             | 754               | -                 |                   |
| 30 June 2023<br>Variable rate instruments | (517)             | 517               | -                 |                   |

## **Currency risk**

The group is exposed to currency risk on sales, purchases and balance sheet accounts that are denominated in a currency other than the respective functional currencies of group entities, primarily the Australian dollar (AUD). The currencies in which these transactions are denominated are primarily USD and EUR.

The group enters into foreign currency hedging instruments or borrowings denominated in a foreign currency to hedge certain anticipated highly probable sales denominated in foreign currency (principally in USD). The terms of these commitments are usually less than 12 months. As at the reporting date, the group has entered into a number of forward exchange contracts which will limit the foreign exchange risk on USD \$18 million of FY25 cash flows. The average forward exchange contract rate is 1AUD:0.65USD.

## **OTHER NOTES (CONTINUED)**

## 26 ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURE (CONTINUED)

#### **Currency risk (continued)**

The group's exposure to foreign currency risk (in AUD equivalent), after taking into account hedge transactions at reporting date, was as follows:

| 30 June 2024 Cash and cash equivalents Trade receivables 7,284     |   | USD<br>\$000 |
|--|---|--------------|
| 30 June 2024 Cash and cash equivalents 991 Trade receivables 7,284 |   |              |
| Cash and cash equivalents 991 Trade receivables 7,284              |   | 4 883        |
| Trade receivables 7,284  |   | 4 883        |
| ·,—·   |   | 7,000        |
| Trade neverbles  |   | 18,496       |
| Trade payables (39   | ) | (19,549)     |
| Gross balance sheet exposure 8,236                                 |   | 3,830        |
| Hedge transactions relating to balance sheet exposure              |   | (3,019)      |
| Net exposure at the reporting date 8,236                           |   | 811          |
| 30 June 2023   |   |              |
| Cash and cash equivalents 1,427                                    |   | 7,350        |
| Trade receivables 4,529  |   | 20,588       |
| Trade payables (204  | ) | (21,730)     |
| Gross balance sheet exposure 5,752                                 |   | 6,208        |
| Hedge transactions relating to balance sheet exposure              |   | (3,017)      |
| Net exposure at the reporting date 5,752                           |   | 3,191        |

## Sensitivity analysis

Given the foreign currency balances included in the balance sheet as at reporting date, if the Australian dollar at that date strengthened by 10%, then the impact on profit and equity arising from the balance sheet exposure would be as follows:

|      | Conso                              | Consolidated                         |  |
|------|------------------------------------|--------------------------------------|--|
|      | Reserve<br>credit/(debit)<br>\$000 | Profit/(loss)<br>before tax<br>\$000 |  |
| 2024 |                                    |                                      |  |
| EUR  | -                                  | (749)                                |  |
| USD  | (43)                               | (74)                                 |  |
|      | (43)                               | (823)                                |  |
| 2023 |                                    |                                      |  |
| EUR  | -                                  | (523)                                |  |
| USD  | 196                                | (290)                                |  |
|      | 196                                | (813)                                |  |

A 10% weakening of the Australian dollar against the above currencies at 30 June would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

## (d) Fair value hierarchy

The group's financial instruments carried at fair value have been valued by using a "level 2" valuation method. Level 2 valuations are obtained from inputs, other than quoted prices, that are observable for the asset or liability either directly or indirectly. At the end of the current year, financial instruments valued at fair value were limited to net foreign currency hedge receivable of \$0.472 million, for which an independent valuation was obtained from the relevant banking institution.

| Consolio | lated |
|----------|-------|
| 2024     | 2023  |
| \$000    | \$000 |

## **OTHER NOTES (CONTINUED)**

## **27 EMPLOYEE BENEFITS**

#### Aggregate liability for employee benefits, including on-costs:

| Current - short-term incentives and other accruals | 11,979 | 7,765  |
|--|--------|--------|
| Current - employee entitlements                    | 10,319 | 10,086 |
| Non-current - employee entitlements                | 1,280  | 1,369  |
|  | 23,578 | 19,220 |

The present values of employee entitlements not expected to be settled within 12 months of the reporting date have been calculated using the following weighted averages:

| Assumed rate of increase in wage and salary rates | 3.00%    | 3.00%    |
|---|----------|----------|
| Discount rate                                     | 5.47%    | 5.56%    |
| Settlement term                                   | 10 years | 10 years |

#### **Performance Rights Plan**

At the 2004 AGM, shareholders approved the establishment of a Performance Rights Plan (Plan). The Plan is designed to provide employees with an incentive to maximise the return to shareholders over the long term, and to assist in the attraction and retention of key employees.

## Performance rights issued in financial year 2022

The company issued 80,011 performance rights in November 2021 to certain employees. The fair value of the rights was on average \$8.20 based on the Black-Scholes formula. The model inputs were: the share price of \$9.11, no exercise price, expected volatility 45%, dividend yield 3.0%, a term of three years and a risk-free rate of 1.6%. Due to the departure of employees, 10,447 performance rights have been cancelled. The total expense recognised as employee costs in FY24 in relation to performance rights issued was 0.135 million.

The performance rights become exercisable if certain performance thresholds such as growth of the group's earnings per share over a three-year period are achieved. The actual performance to 30 June have exceeded the performance target. Therefore, it is expected that 69,564 shares will be issued to the relevant employees in FY25.

## Performance rights issued in financial year 2023

The company issued 40,714 performance rights in relation to the FY23 long term incentive plan and 16,305 performance rights in relation to the FY22 plan in November 2022 to the Chief Executive Officer. The FY22 issue was a pro rata issue given the Chief Executive Officer commenced employment part way through that year. The fair value of the rights was on average \$3.24, based on the Black-Scholes formula. The model inputs were the share price of \$3.98, no exercise price, expected volatility 53%, dividend yield 7.04%, a term of three years for the FY23 issue and a term of two years for the FY22 issue and a risk-free rate of 3.6%. The performance rights become exercisable if certain performance thresholds such as growth of the group's earnings per share over a three-year period are achieved. The actual performance to 30 June have exceeded the performance target for the FY22 issue. Therefore, it is expected that 16,305 shares will be issued to the Chief Executive Officer in FY25.

The company issued 463,746 performance rights in February 2023 to certain employees. The fair value of the rights was on average \$4.57, based on the Black-Scholes Formula. The model inputs were: the share price of \$5.48, no exercise price, expected volatility 53%, dividend yield 5.11%, a term of two years and a risk-free rate of 3.6%. Due to the departure of employees, 14,564 performance rights have been cancelled. The total expense recognised as employee costs in FY24 in relation to performance rights issued was \$0.245 million.

The performance rights become exercisable if certain performance thresholds such as growth of the group's earnings per share over a three-year period are achieved.

## **OTHER NOTES (CONTINUED)**

## **27 EMPLOYEE BENEFITS (CONTINUED)**

#### Performance rights issued in financial year 2024

The company issued 99,809 performance rights in November 2023 to the Chief Executive Officer. For the EPS growth performance hurdle, the fair value of the rights was on average \$6.74, based on the Black-Scholes formula. The model inputs were the share price of \$8.13, no exercise price, expected volatility 49.5%, dividend yield 2.28%, a term of three years and a risk-free rate of 4.63%. For the RTSR performance hurdle, the fair value of the rights was on average \$4.88, based on the Monte Carlo simulation method. The model inputs were the share price of \$8.13, expected volatility 49.5%, dividend yield 2.28%, a risk-free rate of 4.63%, performance period of 3 years ending 30 June 2026, volatility for each peer, historical returns for each peer and vesting schedule applicable to the Chief Executive Officer.

The company issued 270,876 performance rights in February 2024 to certain employees. For the EPS Growth Performance Hurdle, the fair value of the rights was on average \$7.07, based on the Black-Scholes Formula. The model inputs were the share price of \$7.95, no exercise price, expected volatility 48.1%, dividend yield 2.33%, a term of three years and a risk-free rate of 4.15%. For the RTSR performance hurdle, the fair value of the rights was on average \$4.43, based on the Monte Carlo simulation method. The model inputs were the share price of \$7.95, expected volatility 48.1%, dividend yield 2.33%, a risk-free rate of 4.15%, performance period of 3 years ending 30 June 2026, volatility for each peer, historical returns for each peer and vesting schedule applicable to other employees.

The performance rights become exercisable if certain performance thresholds such as growth of the group's earnings per share over a three-year period are achieved.

No performance rights have been issued since the end of the financial year.

#### 28 KEY MANAGEMENT PERSONNEL DISCLOSURES

Transactions with key management personnel

## (a) Loans to directors

There have been no loans to directors during the financial year.

## (b) Key management personnel compensation

The key management personnel compensation included in "personnel expenses" (refer note 3) is as follows:

|                              | Cons      | onidated  |
|------------------------------|-----------|-----------|
|                              | 2024      | 2023      |
|                              | <u> </u>  | \$        |
| Short-term employee benefits | 5,478,558 | 3,204,970 |
| Post-employment benefits     | 166,566   | 164,475   |
| Share-based payments         | 800,895   | 678,048   |
| Other long term benefits     | 51,852    | 80,723    |
|                              | 6,497,871 | 4,128,216 |
|                              |           |           |

## (c) Key management personnel transactions

From time to time, directors and specified executives, or their related parties, purchase goods from the group. These purchases occur within a normal employee relationship and are considered to be trivial in nature.

Consolidated

# **OTHER NOTES (CONTINUED)**

## **29 OTHER RELATED PARTIES**

All transactions with non-key management personnel related parties are on normal terms and conditions.

Companies within the group purchase materials from other group companies. These transactions are on normal commercial terms.

Loans between entities in the wholly owned group are repayable at call and no interest is charged.

|   | 2024        | 2023        |
|---|-------------|-------------|
| Net tangible asset per share  | 11.7 cents  | 17.4 cents  |
| Net tangible asset per share (excluding right of use assets)        | (7.3) cents | (3.9) cents |
| 31 LEASES AND COMMITMENTS   |             |             |
|   | Cons        | olidated    |
| Reconciliations   | 2024        | 2023        |
|   | \$000       | \$000       |
| Right-of-use assets at cost   | 54,418      | 52,503      |
| Accumulated depreciation  | (20,049)    | (13,948)    |
|   | 34,369      | 38,555      |
| Right-of-use assets   |             |             |
| Carrying amount at beginning of year                                | 38,555      | 25,067      |
| Additions   | 2,344       | 18,595      |
| Depreciation  | (6,210)     | (5,641)     |
| Net foreign currency differences on translation of foreign entities | (320)       | 534         |
| Carrying amount at end of year                                      | 34,369      | 38,555      |
| Lease Liabilities   |             |             |
| Carrying amount at beginning of year                                | 50,011      | 30,243      |
| Additions   | 2,189       | 24,687      |
| Finance charge on lease liabilities                                 | 1,992       | 1,273       |
| Lease payments  | (7,905)     | (6,628)     |
| Net foreign currency differences on translation                     | (366)       | 436         |
|   | 45,921      | 50,011      |
| of which are:   |             |             |
| Current lease liabilities   | 6,689       | 5,988       |
| Non-current lease liabilities                                       | 39,232      | 44,023      |
| Capital expenditure commitments                                     |             |             |
| Aggregate amount of contracts for capital expenditure               |             |             |
| Within one year   | 1,184       | 542         |
| One year or later and no later than five years                      | -           |             |
| ,   | 1.184       | 542         |

#### **OTHER NOTES (CONTINUED)**

#### 32 ACQUISITIONS OF SUBSIDIARIES

On 2 August 2023, Codan acquired all of the shares in Zetron Limited (also referred to as Zetron UK), a UK command and control solutions business for an upfront cost of \$22.359 million inclusive of \$2.451 million in cash that was held by the business. This acquisition is consistent with Codan's growth strategy to acquire technology and capability that accelerate growth, with this acquisition focused on the public safety market segment. Zetron Limited will be integrated into Codan's Zetron business and will significantly strengthen Zetron's presence in the UK public safety market and provides a platform to further expand business across Europe and the Middle East.

From the acquisition date, Zetron Limited has been consolidated within the group's results and has been reported in the Communications segment in Note 2. The following summary provides current estimates of the major classes of consideration transferred, the estimated fair value of assets acquired and liabilities assumed and the estimated goodwill at the acquisition date.

| Estimated fair value of consideration transferred  | \$000    |
|--|----------|
| Cash paid  | 22,359   |
| Acquiree's cash balance at acquisition date  | (2,451)  |
|  | 19,908   |
| Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis |          |
| Total assets   | 13,623   |
| Total liabilities  | (15,323) |
|  | (1,700)  |
| Estimated goodwill as a result of the acquisition  |          |
| Estimated fair value of consideration transferred  | 19,908   |
| Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis | 1,700    |
|  | 21,608   |

The identification and fair value measurement of the assets and liabilities acquired are provisional and amendments may be made to these figures up to 12 months following the date of acquisition if new information is obtained about facts and circumstances that existed at the acquisition date and, if known, would have affected the measurement of the amounts recognised as of that date. The goodwill is mainly attributable to the synergies that will be realised by incorporating Zetron Limited into Codan's Communications business, its strong position in the UK public safety market and customer loyalty. The goodwill is not expected to be deductible for tax purposes

On 1 December 2023, Codan acquired all of the shares Wave Central LLC (Wave Central), a leading North American systems integrator of wireless broadcast solutions for an upfront cost of \$11.717 million inclusive of \$0.870 million in cash that was held by the business. If certain gross margin targets are achieved over the three-year period after completion, additional earn-out payments of up to \$12.101 million will be required. An estimated portion of this potential earn-out (contingent consideration) of \$8.784 million has been recognised as Trade and other payables in the group's Consolidated Balance Sheet as at 30 June 2024. The acquisition of Wave Central is consistent with Codan's growth strategy to acquire complementary businesses and to leverage our radio and wireless technology to build scale in the markets we target. Tactical Communications has a dominant presence in wireless camera links in the European broadcast market and this acquisition will allow the business to leverage Wave Central's strong reputation and market leading system integration capability, to drive growth in North America. The combined strengths of Domo Broadcast and Wave Central will increase opportunities in news coverage for live events, college and professional sports, film production and unmanned applications in the growing global remote broadcast market.

From the acquisition date, Wave Central has been consolidated within the group's results and has been reported in the Communications segment in Note 2. The following summary provides current estimates of the major classes of consideration transferred, the estimated fair value of assets acquired and liabilities assumed and the estimated goodwill at the acquisition date.

## **OTHER NOTES (CONTINUED)**

# 32 ACQUISITIONS OF SUBSIDIARIES (CONTINUED)

| Estimated fair value of consideration transferred  | \$000   |
|--|---------|
| Cash paid  | 11,717  |
| Contingent consideration   | 8,784   |
| Acquiree's cash balance at acquisition date  | (870)   |
|  | 19,631  |
| Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis |         |
| Total assets   | 12,265  |
| Total liabilities  | (2,836) |
|  | 9,429   |
| Estimated goodwill as a result of the acquisition  |         |
| Estimated fair value of consideration transferred  | 19,631  |
| Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis | (9,429) |
|  | 10,202  |

The identification and fair value measurement of the assets and liabilities acquired are provisional and amendments may be made to these figures up to 12 months following the date of acquisition if new information is obtained about facts and circumstances that existed at the acquisition date and, if known, would have affected the measurement of the amounts recognised as of that date. The goodwill is mainly attributable to the contingent consideration that will be paid as synergies are realised by incorporating Wave Central into Tactical Communication's business. The goodwill is expected to be deductible for tax purposes.

The company acquired all of the shares in US-based company, GeoConex, LLC (GeoConex) on 16 February 2023 and initially recognised the acquired assets and liabilities of GeoConex at their provisional fair values as disclosed in the FY23 annual report. Subsequently the company conducted detailed valuations of the assets and liabilities acquired as at the acquisition date which resulted in the following adjustments:

| Estimated fair value of consideration transferred   \$000 |   | Provisional |            |            |
|---|---|-------------|------------|------------|
| Estimated fair value of consideration transferred         \$000         \$000           Cash paid         6,588         77         6,665           Holdback amount and future instalments         2,407         -         2,407           Contingent consideration         9,979         (3,838)         6,141           Acquiree's cash balance at acquisition date         (94)         -         (94)           Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis         7,042         (901)         6,141           Total assets         7,042         (901)         6,141           Total liabilities         (3,553)         -         (3,553)           3,489         (901)         2,588           Estimated goodwill as a result of the acquisition         8         8         (3,761)         15,119           Estimated fair value of consideration transferred         18,880         (3,761)         15,119           Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis         (3,489)         901         (2,588)  |   | fair value  | Fair value | Final fair |
| Cash paid       6,588       77       6,665         Holdback amount and future instalments       2,407       -       2,407         Contingent consideration       9,979       (3,838)       6,141         Acquiree's cash balance at acquisition date       (94)       -       (94)         Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis         Total assets       7,042       (901)       6,141         Total liabilities       (3,553)       -       (3,553)         3,489       (901)       2,588         Estimated goodwill as a result of the acquisition       18,880       (3,761)       15,119         Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis       (3,489)       901       (2,588)   |   | recognised  | adjustment | value      |
| Holdback amount and future instalments  | Estimated fair value of consideration transferred   | \$000       | \$000      | \$000      |
| Contingent consideration       9,979       (3,838)       6,141         Acquiree's cash balance at acquisition date       (94)       -       (94)         Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis         Total assets       7,042       (901)       6,141         Total liabilities       (3,553)       -       (3,553)         3,489       (901)       2,588         Estimated goodwill as a result of the acquisition         Estimated fair value of consideration transferred       18,880       (3,761)       15,119         Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis       (3,489)       901       (2,588)   | Cash paid   | 6,588       | 77         | 6,665      |
| Acquiree's cash balance at acquisition date   (94)   - (94)     18,880   (3,761)   15,119   | Holdback amount and future instalments  | 2,407       | -          | 2,407      |
| Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis  Total assets 7,042 (901) 6,141  Total liabilities (3,553) - (3,553)  3,489 (901) 2,588  Estimated goodwill as a result of the acquisition  Estimated fair value of consideration transferred 18,880 (3,761) 15,119  Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis (3,489) 901 (2,588)  | Contingent consideration  | 9,979       | (3,838)    | 6,141      |
| Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis  Total assets 7,042 (901) 6,141  Total liabilities (3,553) - (3,553)  3,489 (901) 2,588  Estimated goodwill as a result of the acquisition  Estimated fair value of consideration transferred 18,880 (3,761) 15,119  Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis (3,489) 901 (2,588)  | Acquiree's cash balance at acquisition date   | (94)        | -          | (94)       |
| Total assets       7,042       (901)       6,141         Total liabilities       (3,553)       -       (3,553)         3,489       (901)       2,588    Estimated goodwill as a result of the acquisition Estimated fair value of consideration transferred       18,880       (3,761)       15,119 Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis       (3,489)       901       (2,588)  |   | 18,880      | (3,761)    | 15,119     |
| Estimated goodwill as a result of the acquisition  Estimated fair value of consideration transferred  Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis  (3,489) 901 (2,588)   |   | •           | ` ,        | •          |
| Estimated goodwill as a result of the acquisition Estimated fair value of consideration transferred Estimated fair value of identifiable assets acquired and liabilities assumed, on a provisional basis  (3,489) 901 (2,588)   | Total liabilities   |             |            |            |
| 15,391 (2,860) 12,531   | Estimated fair value of consideration transferred Estimated fair value of identifiable assets acquired and liabilities assumed, | ,           | , ,        | ·          |
|   |   | 15,391      | (2,860)    | 12,531     |

## 33 SUBSEQUENT EVENTS

A final dividend was declared after the end of the financial year as disclosed in note 5.

# **DIRECTORS' DECLARATION**

Codan Limited and its controlled entities

- 1. In the opinion of the directors of Codan Limited ("the Company"):
  - a) the consolidated financial statements and notes that are set out on pages 32 to 70 and the remuneration report on pages 5 to 23 in the directors' report, are in accordance with the *Corporations Act 2001*, including:
    - (i) giving a true and fair view of the group's financial position as at 30 June 2024 and of its performance for the financial year ended on that date; and
    - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
  - b) the consolidated entity disclosure statement as at 30 June 2024 set out on page 37 is true and correct; and
  - c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- There are reasonable grounds to believe that the Company and the group entities identified in note 22 will be able to meet any
  obligations or liabilities to which they are or may become subject to by virtue of the Deed of Cross Guarantee between the
  Company and those group entities pursuant to ASIC Corporations (Wholly owned Companies) Instrument 2016/785.
- 3. The directors have been given the declarations required by Section 295A of the *Corporations Act 2001* from the Chief Executive Officer and Chief Financial Officer for the financial year ended 30 June 2024.
- 4. The directors draw attention to note 1 to the consolidated financial statements, which includes a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the directors:

Dated at Mawson Lakes this 21st day of August 2024.

GRCBarday

Director

A lanniello Director



# **Independent Auditor's Report**

## To the shareholders of Codan Limited

## Report on the audit of the Financial Report

## **Opinion**

We have audited the *Financial Report* of Codan Limited (the Company).

In our opinion, the accompanying Financial Report of the Company gives a true and fair view, including of the *Group*'s financial position as at 30 June 2024 and of its financial performance for the year then ended, in accordance with the *Corporations Act 2001*, in compliance with *Australian Accounting Standards* and the *Corporations Regulations 2001*.

The Financial Report comprises:

- Consolidated balance sheet as at 30 June 2024:
- Consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity, and consolidated statement of cash flows for the year then ended;
- Consolidated entity disclosure statement and accompanying basis of preparation as at 30 June 2024;
- Notes, including material accounting policies; and
- · Directors' Declaration.

The *Group* consists of the Company and the entities it controlled at the year-end or from time to time during the financial year.

## **Basis for opinion**

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the* audit of the Financial Report section of our report.

We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with these requirements.

## **Key Audit Matters**

The Key Audit Matters we identified are:

- Goodwill Impairment Assessment
- Revenue recognised over time Communications

**Key Audit Matters** are those matters that, in our professional judgement, were of most significance in our audit of the Financial Report of the current period.

These matters were addressed in the context of our audit of the Financial Report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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## Goodwill - Impairment Assessment (\$291.9 million)

## Refer to Note 16 to the Financial Report

## The key audit matter

A key audit matter for us was the Group's annual testing of goodwill for impairment, given the size of the balance (being 38% of total assets).

We focussed on the significant forward-looking assumptions the Group applied in the value in use models, including:

- Forecast operating cashflows, growth rates and terminal growth rates – the Group's models are sensitive to changes in these assumptions, reducing available headroom. This drives additional audit effort specific to their feasibility and consistency of application to the strategy of the business
- Discount rate these are complicated in nature and vary according to the conditions and environment the specific Cash Generating Unit (CGU) is subject to from time to time. The Group's modelling is sensitive to changes in the discount rate.

The Group uses complex models to perform their annual testing of goodwill for impairment. The models are largely manually developed, use adjusted historical performance, and a range of internal and external sources as inputs to the assumptions. Complex modelling, using forward-looking assumptions tend to be prone to greater risk for potential bias, error and inconsistent application. These conditions necessitate additional scrutiny by us, in particular to address the objectivity of sources used for assumptions, and their consistent application.

We involved valuation specialists to supplement our senior audit team members in assessing this key audit matter

## How the matter was addressed in our audit

Our procedures included:

- We considered the Group's determination of their CGUs based on our understanding of the operations of the Group's business, the impact of acquisitions during the year, and, how independent cash inflows were generated, against the requirements of the accounting standards.
- We considered the appropriateness of the value in use method applied by the Group to perform the annual test of goodwill for impairment against the requirements of the accounting standards.
- We assessed the integrity of the value in use models used, including the accuracy of the underlying calculation formulas.
- We compared the forecast cash flows contained in the value in use models to Board approved forecasts.
- We assessed the accuracy of previous Group performance forecasts to inform our evaluation of forecasts incorporated in the models.
- We assessed the Group's underlying methodology and documentation for the allocation of corporate costs to the forecast cash flows contained in the value in use model, for consistency with our understanding of the business and the criteria in the accounting standards.
- We assessed the Group's allocation of corporate assets to CGUs for reasonableness and consistency based on the requirements of the accounting standards.
- We checked the consistency of the growth rates to the Group's stated plan and strategy, past performance of the Group, and our experience regarding the feasibility of these in the industry and economic environment in which they operate.
- Working with our valuation specialists we independently developed a discount rate range considered comparable using publicly available market data for comparable entities, adjusted by risk factors.
- We assessed the Group's composition of the assets and liabilities in the CGUs' carrying value for consistency with the assumptions used in the forecast cash flows and the requirements of the accounting standards.
- We considered the sensitivity of the models by varying key assumptions, such as forecast growth rates and discount rates, within a reasonably possible range. We did this to assess the models did not have a higher risk of impairment, to identify those assumptions at higher risk of bias or inconsistency in application and to focus our further procedures.
- We assessed the disclosures in the financial report using our understanding obtained from our testing and against the requirements of the accounting standards.



# Revenue recognised over time - Communications (\$70.7 million)

## Refer to Note 2 to the Financial Report

#### The key audit matter

# Communications revenue recognised over time has two significant revenue streams:

- Solutions (projects); and
- Maintenance and support services.

Communications revenue recognised over time was a key audit matter due to the significant judgment we have applied in assessing the recognition and measurement of revenue. This was a result of:

- Complexity and judgements involved in applying the requirements of AASB 15 Revenue from Contracts with Customers.
- It is the Group's policy to recognise revenue from the sale of Solutions (projects) on a percentage of completion basis. This requires them to estimate the project cost to complete, as a component of the measurement of the percentage of completion. The estimation of cost to complete is prone to greater risk of bias, error and inconsistent application given the scale, complexity of projects and longer timeframes over which the projects lapse. Additional audit effort was required to evaluate the Group's estimations of project cost to complete, percentage of project completion and therefore revenue recognised.

We involved our senior audit team members in assessing this key audit matter.

## How the matter was addressed in our audit

#### Our procedures included:

- We considered the appropriateness of the revenue recognition method applied by the Group against the requirements of the accounting standards and our understanding of the business and industry practice.
- We inspected a sample of executed customer contracts to understand the key terms of the arrangements and the performance obligations.
- We tested the accuracy of the underlying revenue data by tracing a sample of the contractual revenue to signed customer contracts.
- We obtained an understanding of the Group processes and controls over the preparation and oversight of estimated cost to complete and the allocation of expenses to projects.
- We tested the accuracy of project related expenses by tracing a sample of expenses to underlying documentation such as invoices and payroll records.
- We compared historical estimates of costs to complete to actuals experienced to assess the Group's historical ability to forecast cost to complete, and therefore inform our assessment of estimations in the current year.
- We compared estimated costs to complete at 30 June 2024 for a sample of projects to the budget and challenged management's assumptions around project status and estimation uncertainties.
- We assessed the disclosures in the financial report using our understanding obtained from our testing and against the requirements of the accounting standards.



## Other Information

Other Information is financial and non-financial information in Codan Limited's annual report which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

The Other Information we obtained prior to the date of this Auditor's Report was the Directors' report and Remuneration Report. The Chairman's Letter to Shareholders, CEO's report, Environment, Social and Governance report and ASX Additional information are expected to be made available to us after the date of the Auditor's Report.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not and will not express an audit opinion or any form of assurance conclusion thereon, with the exception of the Remuneration Report and our related assurance opinion.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

## Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- preparing the Financial Report in accordance with the *Corporations Act 2001*, including giving a true and fair view of the financial position and performance of the Group, and in compliance with *Australian Accounting Standards* and the *Corporations Regulations 2001*
- implementing necessary internal control to enable the preparation of a Financial Report in accordance with the *Corporations Act 2001*, including giving a true and fair view of the financial position and performance of the Group, and that is free from material misstatement, whether due to fraud or error
- assessing the Group and Company's ability to continue as a going concern and whether the use of
  the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters
  related to going concern and using the going concern basis of accounting unless they either intend to
  liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.

A further description of our responsibilities for the audit of the Financial Report is located at the *Auditing* and *Assurance Standards Board* website at:

https://www.auasb.gov.au/admin/file/content102/c3/ar1\_2020.pdf. This description forms part of our Auditor's Report.



# Report on the Remuneration Report

## **Opinion**

In our opinion, the Remuneration Report of Codan Limited for the year ended 30 June 2024, complies with Section 300A of the Corporations Act 2001.

## **Directors' responsibilities**

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with *Section 300A* of the *Corporations Act 2001*.

# Our responsibilities

We have audited the Remuneration Report included in pages 5 to 23 of the Directors' report for the year ended 30 June 2024.

Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with *Australian Auditing Standards*.

KPMG

**KPMG** 

Julie Cleary Partner

Sydney

21 August 2024